ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2016-17



NDSU UPPER GREAT PLAINS TRANSPORTATION INSTITUTE

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in cooperation with

North Dakota Wheat Commission Bismarck, ND

North Dakota Public Service Commission Bismarck, ND

With special thanks to the North Dakota grain elevator industry for providing this data monthly.

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OVERVIEW

The Annual North Dakota Elevator Marketing Report for 2016-17 was prepared by Kimberly Vachal and Laurel Benson, Upper Great Plains Transportation Institute. The authors gratefully acknowledge the assistance of the North Dakota Wheat Commission and the North Dakota Public Service Commission in compiling this report.

The objective of this report is to provide a benchmark for elevator managers in assessing performance, and supply a source for recognizing trends in the characteristics of North Dakota elevators. This report and the statistics mailed to individual elevators are presented as a source of information for elevator managers and those interested in the North Dakota grain industry. Continuation of the report as an annual project will be considered based on public response.

SOURCE OF DATA

The distribution and shipment data in this report was developed from the Public Service Commission reports that require elevators to report monthly movements of grains and oilseeds by truck and rail. The storage capacities reported to the ND PSC were used to calculate the turnover ratios.

SCOPE OF REPORT

Data are tabulated according to elevator type to provide general information on characteristics that describe commodity flows or provide a benchmark for elevators.

Turnover: Equal to the ratio of volume of grain handled to the storage capacity available.

• Destination:

2015/16 Crop Years and Earlier	2016/17 Crop Years and Later
Minneapolis/St. Paul	Minneapolis/SE MN & Chicago
Duluth-Superior	Duluth-Superior (unchanged)
Pacific Northwest (ID, OR, WA)	Pacific Northwest (unchanged)
Other Minnesota/Wisconsin	Other Upper Midwest
Midland & Gulf States (AR, AZ, CA, CO, IA, KS,	Midland & SW States (new label, states
LA, MO, MT, NE, MN, MV, OK, SD, TX, and WY	unchanged)
North Dakota	North Dakota (unchanged)
Other	Other (unchanged)

Origin: Nine crop reporting districts.

Mode: Truck or rail.

• Elevator Size: Elevators are stratified into five groups based on the number of cars an elevator can load

without railroad switching services (1) Single Car (1 to 24 cars), (2) Multiple Car (25 to 49 cars),

(3) Unit Train (50 to 99 cars), (4) No Rail, and (5) Shuttle Train (100 cars or more).

• Time: Crop year, from July 2016 to June 2017.

Commodity: Hard red spring wheat, durum, barley, sunflowers, soybeans, canola, corn, dry edible beans,

and dry edible peas.

ORGANIZATION OF THE REPORT

Five groups of data will be presented in this report: (1) individual elevator performance (e.g. turnover) and distribution information (due to confidentiality agreements, each elevator receives individual data on only its own activities), (2) storage capacity, volume handled, and turnover ratios by elevator size and for each crop reporting district, (3) elevator distribution and modal choice for the state, (4) destination information for each of the state's nine crop reporting districts and each of the commodities, (5) modal selection for each of the crop reporting districts and for each commodity marketed. Elevator managers will be able to compare their performance to that of similar elevators (e.g. size and location).

DEFINITION OF ELEVATOR SUMMARY VARIABLES

Storage: Bushels of storage as reported by the elevator to the ND PSC.

Turnover Ratio: Ratio of grain and oilseed shipments to available storage capacity.

Elevator Size: No Rail Elevator: Elevator with no rail service

Single Car Elevator: Elevator with track space for 1 to 24 cars

Multi Car Elevator: Elevator with track space for 25 to 49 cars

Unit Train Elevator: Elevator with track space for 50 to 99 cars

Shuttle Train Elevator: Elevator with track space for 100 cars or more

Information used in the reports was based on railroad and ND PSC data. Track space refers to the number of cars that can be loaded without railroad switching assistance.

Mode for Grain & Oilseed Shipments by Rail:

Single Car Shipments: Car orders purchased under rates for 1 to 24 cars
25 to 49 Car Shipments: Car orders purchased under rates for 25 to 49 cars
50 Car Shipments: Car orders purchased under rates for 50 or more cars
100 Car Shipments: Car orders purchased under rates for 100 or more cars

Information used in reports was based on the monthly grain and oilseed movement and storage reports that elevators submit to the ND PSC.

Destinations for Grain and Oilseed Shipments:

Destinations for grain and oilseed shipments, reported by the elevators in the monthly reports, are not final destinations for shipments. The destinations reported for rail shipments are the Waybill destinations. The destinations for truck shipments are reported as they are specified on the billing statement.



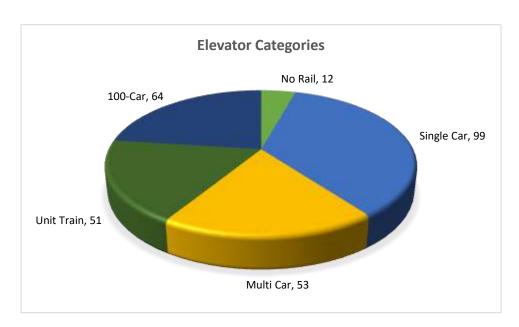
NORTH DAKOTA ELEVATORS, 2016-17

Storage: 400,372 thousand bu.

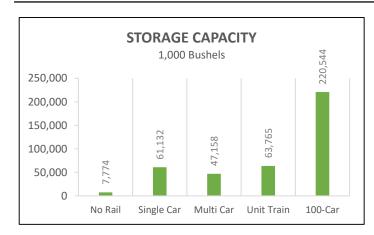
Grain Shipped to End User: 956,294 thousand bu.

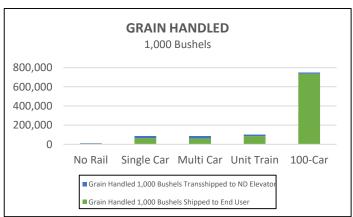
Grain Transshipped to ND Elevator: 80,883 thousand bu.

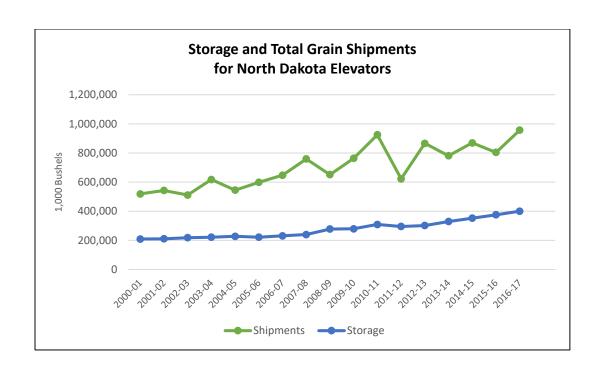
Average Turnover: 4.6

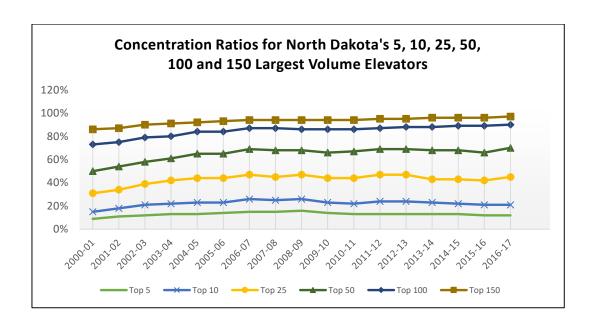


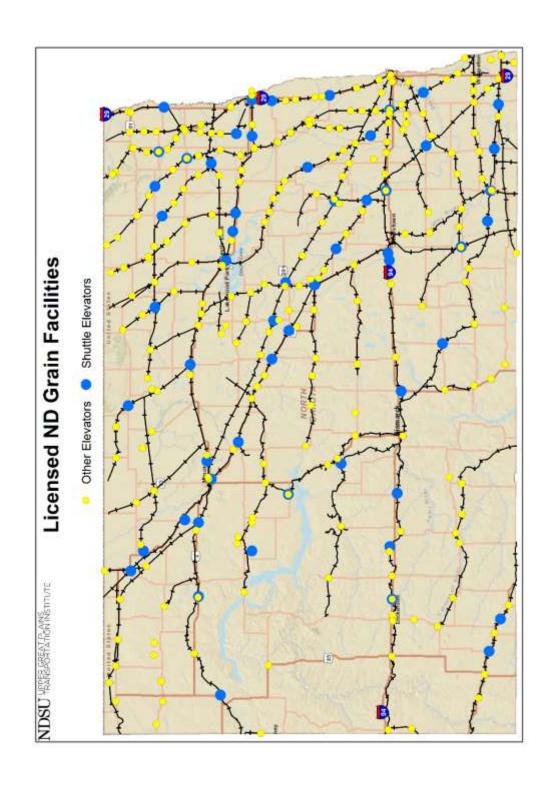
Note: Elevator categories are based on the number of rail cars an elevator can load without railroad switching assistance (pg. iv).



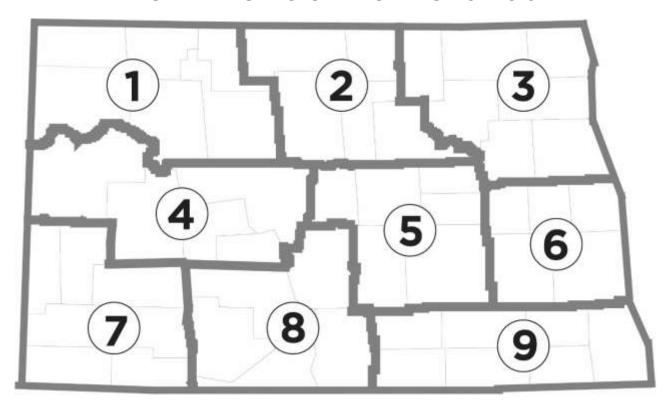




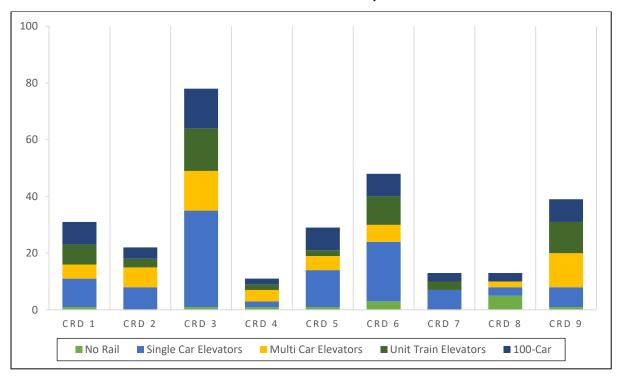


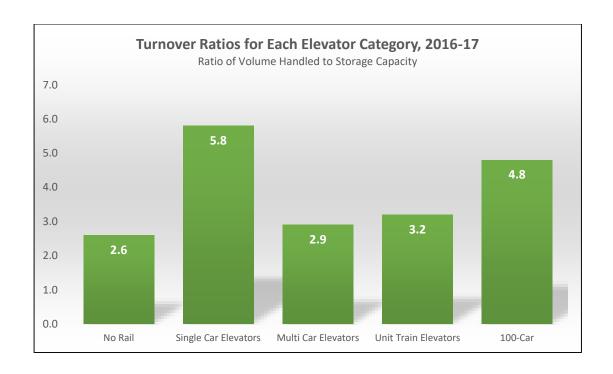


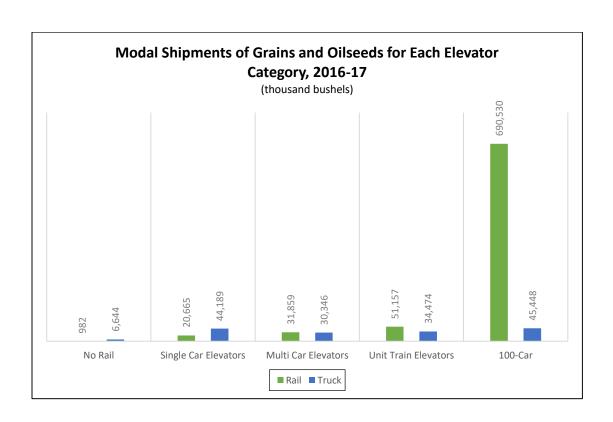
NORTH DAKOTA CROP REPORTING DISTRICTS



ELEVATORS IN EACH CRD, 2016-17





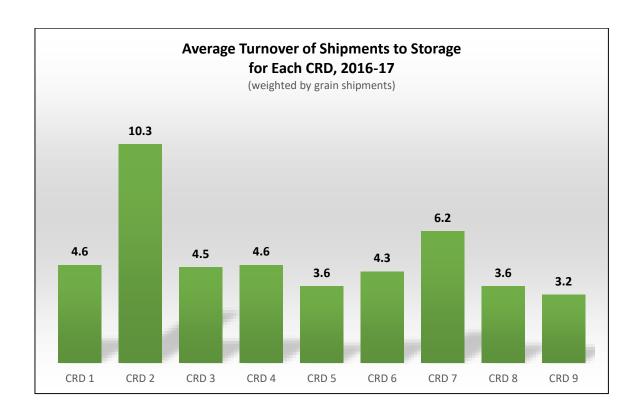


ND El evator Storage, Shipments, and Turnover Ratios for Each CRD, 2016-17

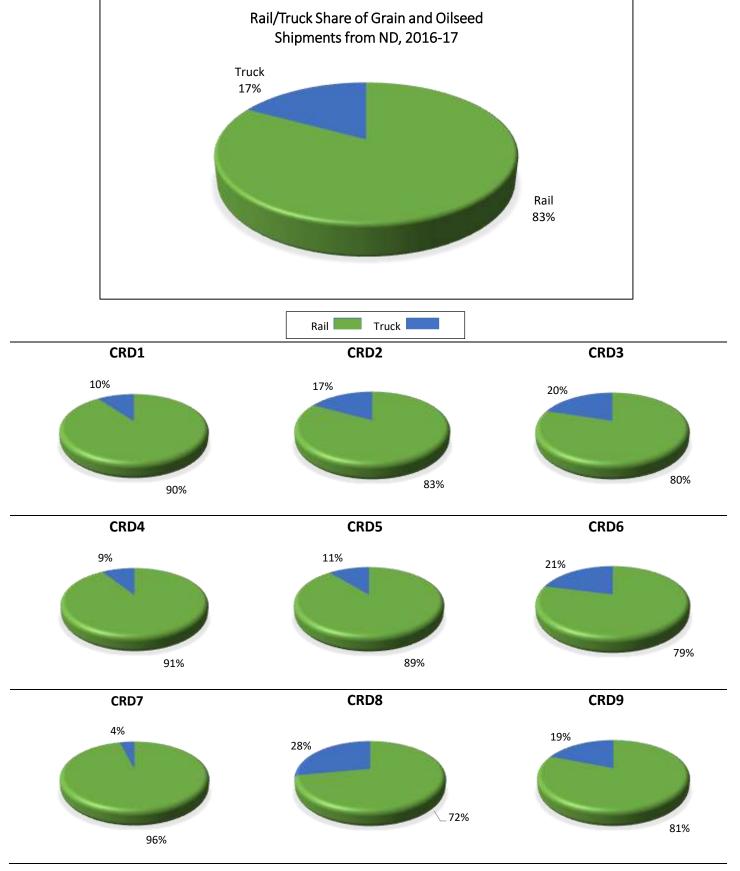
CRD	# Elev	Storage Capacity	Total Transshipped ^a	Total Shipments ^b	Average Turnover
1	28	29,663,000	8,486,166	95,710,657	4.6
2	22	24,582,000	1,231,576	67,338,917	10.3
3	78	74,900,190	16,860,587	195,716,703	4.5
4	11	11,288,000	8,373,476	31,603,020	4.6
5	29	51,925,828	13,949,084	122,883,669	3.6
6	46	103,688,600	14,489,503	194,978,884	4.3
7	13	10,861,254	60,662	44,132,988	6.2
8	12	12,376,500	1,721,897	28,953,201	3.6
9	40	81,087,000	15,709,706	174,975,606	3.2
All	279	400,372,372	80,882659	956,293,645	4.6

^aBushels transshipped to other ND elevators.

^bBushels shipped to processors and various export points.



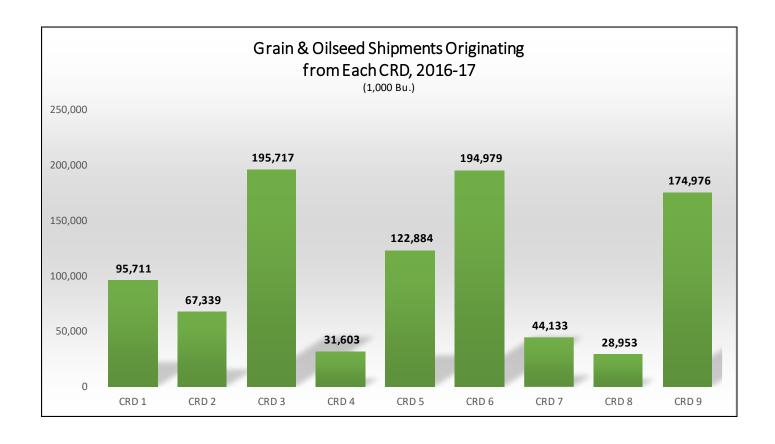
Modal Share of Grain and Oilseed Shipments from Each CRD, 2016-17



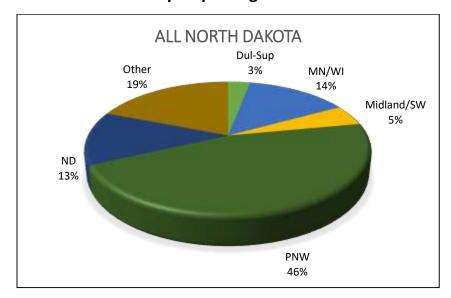


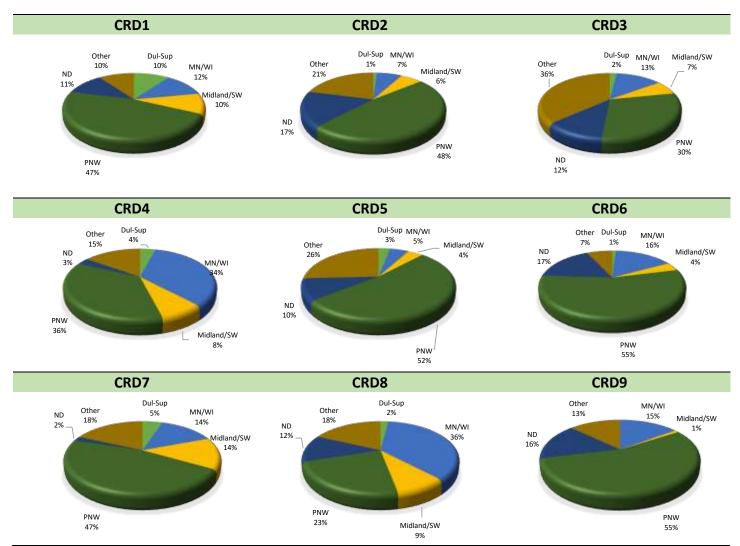
DESTINATIONS FOR GRAIN AND OILSEED SHIPMENTS ORIGINATING FROM NORTH DAKOTA ELEVATORS

ALL GRAIN AND OILSEED SHIPMENTS



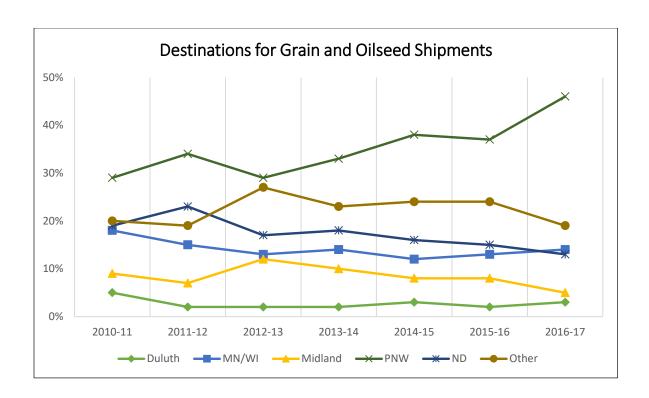
Destinations for Grain & Oilseed Shipments, 2016-17 Crop Reporting District





Trends for Destinations of Grain and Oilseed Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	44,953	152,972	81,345	249,026	165,731	865,431
	5%	18%	9%	29%	19%	
2011-12	13,910	95,113	41,259	211,609	140,187	622,330
	2%	15%	7%	34%	23%	
2012-13	15,259	116,369	100,986	246,965	150,882	865,931
	2%	13%	12%	29%	17%	
2013-14	16,484	106,236	78,197	254,995	143,327	781,216
	2%	14%	10%	33%	18%	
2014-15	22,320	105,183	69,028	326,514	139,929	869,541
	3%	12%	8%	38%	16%	
2015-16	18,074	103,532	64,105	299,478	123,494	804,121
	2%	13%	8%	37%	15%	
2016-17	24,427	131,452	51,462	444,267	123,941	956,294
	3%	14%	5%	46%	13%	

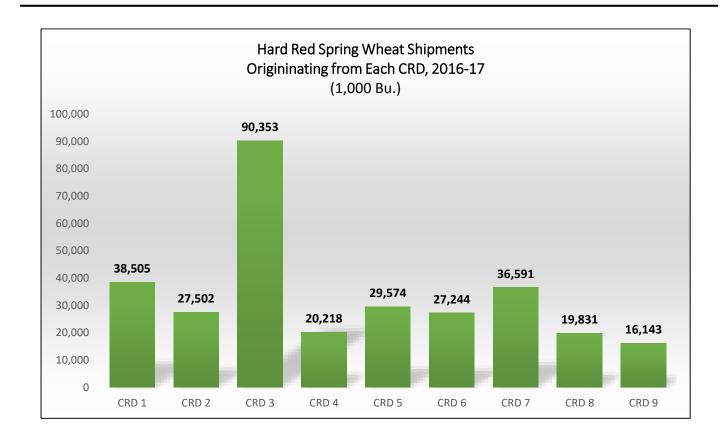


Destinations for Grain and Oilseed Shipments from ND CRDs

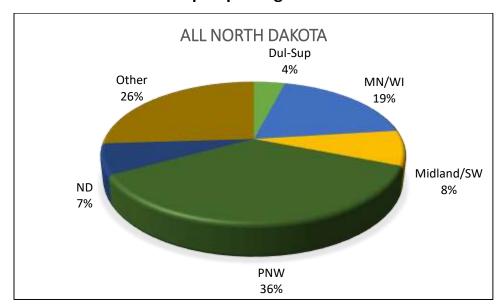
(1000 Bushels)

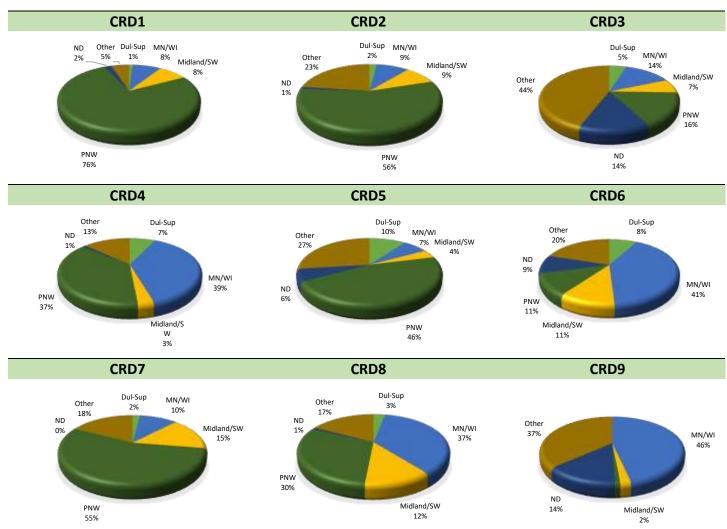
			CRD 1								CRI	D 2			
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	18%	13%	13%	24%	14%	18%	98,911	2010-11	1%	19%	9%	19%	28%	24%	61,845
2011-12	9%	15%	17%	24%	21%	15%	48,832	2011-12	1%	18%	4%	27%	22%	28%	33,981
2012-13	7%	17%	13%	31%	18%	14%	94,274	2012-13	1%	16%	4%	16%	26%	37%	53,654
2013-14	9%	17%	14%	34%	16%	10%	87,999	2013-14	1%	14%	7%	21%	20%	36%	43,127
2014-15	10%	15%	14%	36%	12%	12%	98,413	2014-15	1%	9%	6%	33%	20%	31%	57,292
2015-16	8%	11%	12%	45%	9%	16%	96,607	2015-16	0%	8%	4%	47%	20%	20%	46,967
2016-17	10%	12%	10%	47%	11%	10%	95,711	2016-17	1%	7%	6%	48%	17%	21%	67,339
			CRD 3								CRI				
		-		PNW	ND	Other	Total		Duluth	MN/WI			ND	Other	Total
2010-11	8%	19%	10%		16%	27%	185,083	2010-11	0%	23%	10%	10%	26%	30%	37,945
2011-12	4%	19%	7%		17%	30%	148,429	2011-12	1%	15%	20%	8%	25%	32%	23,426
2012-13	2%	15%	17%	22%	14%	32%	166,737	2012-13	0%	6%	13%	24%	18%	39%	30,874
2013-14	2%	14%	11%		14%	36%	156,847	2013-14	0%	4%	11%	22%	22%	41%	31,398
2014-15	2%	12%	7%	23%	14%	41%	179,410	2014-15	0%	7%	12%	25%	16%	41%	34,607
2015-16	2% 2%	14% 13%	9%	20% 30%	12% 12%	43% 37%	169,090	2015-16	3% 4%	6% 34%	11% 8%	26% 36%	11% 3%	43%	29,032
2016-17	270	15%	7% CRD 5	30%	12%	3/70	195,717	2016-17	470	34%	o% CRI		3%	15%	31,603
	Duluth	MN /WI		PNW	ND	Other	Total		Duluth	MN/WI			ND	Other	Total
2010-11	3%	17%	5%		17%	30%	101,974	2010-11	1%	15%	13%	45%	18%	8%	165,825
2011-12	2%	7%	2%		19%	28%	82,246	2011-12	1%	18%	4%	52%	20%	5%	128,400
2012-13	2%	8%	8%	31%	11%	40%	115,238	2012-13	1%	13%	12%	41%	16%	17%	177,147
2013-14	2%	8%	9%		12%	31%	89,005	2013-14	1%	13%	8%	44%	22%	11%	150,664
2014-15	3%	5%	5%	50%	9%	28%	109,094	2014-15	1%	11%	8%	50%	20%	10%	152,949
2015-16	1%	4%	3%	47%	11%	32%	94,936	2015-16	1%	16%	10%	40%	22%	11%	155,423
2016-17	3%	5%	4%	53%	10%	26%	122,884	2016-17	1%	16%	4%	55%	17%	7%	194,979
			CRD 7								CRI	D 8			
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	11%	23%	8%	29%	3%	25%	49,187	2010-11	0%	54%	18%	0%	25%	3%	20,344
2011-12	4%	15%	11%	39%	8%	23%	30,591	2011-12	1%	30%	23%	1%	26%	19%	17,222
2012-13	5%	18%	15%	31%	4%	28%	46,563	2012-13	1%	31%	15%	5%	29%	18%	20,611
2013-14	2%	10%	12%	50%	3%	23%	54,779	2013-14	4%	22%	19%	21%	15%	19%	32,688
2014-15	5%	19%	11%	31%	3%	31%	41,352	2014-15	1%	26%	21%	20%	18%	15%	34,332
2015-16	4%	10%	11%	39%	3%	32%	51,044	2015-16	0%	28%	17%	26%	12%	17%	31,612
2016-17	5%	14%	14%	46%	2%	18%	44,133	2016-17	2%	36%	9%	23%	12%	18%	28,953
	D. d. ale		CRD 9	DN1147	ND	O41	T-4-1								
2040.44		•	Midland		ND	Other	Total								
2010-11	0%	14%	5%	37%	30%	14%	144,318								
2011-12	0%	11%	2%		40%	10%	109,202								
2012-13	0%	12%	9%	26%	26%	28%	160,833								
2013-14	0%	16%	6%	29%	30%	18%	134,709								
2014-15	0%	13%	4%	44%	23%	16%	162,091								
2015-16	0% 0%	16%	2%	44%	25%	13%	129,409								
2016-17	υ%	15%	1%	56%	16%	13%	174,976								

HARD RED SPRING WHEAT SHIPMENTS



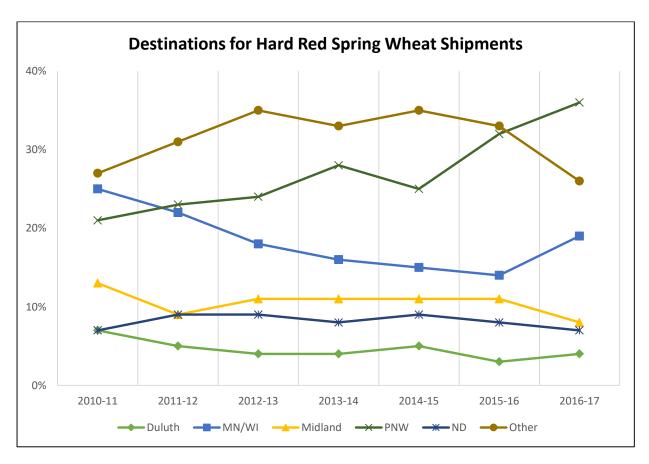
Destinations for Hard Red Spring Wheat Shipments, 2016-17 Crop Reporting District





Trends for Destinations of Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	23,661	81,778	41,956	68,089	23,702	328,147
	7%	25%	13%	21%	7%	
2011-12	9,804	42,399	17,698	44,479	17,425	190,161
	5%	22%	9%	23%	9%	
2012-13	8,217	41,952	24,553	56,424	20,405	231,495
	5%	18%	11%	24%	9%	
2013-14	8,767	40,226	27,337	70,255	20,584	250,168
	4%	16%	11%	28%	8%	
2014-15	15,159	43,131	30,389	70,867	25,775	284,631
	5%	15%	11%	25%	9%	
2015-16	9,271	38,311	29,934	89,365	22,877	283,666
	3%	14%	11%	32%	8%	
2016-17	13,217	57,289	24,411	109,590	20,657	305,961
	4%	19%	8%	36%	7%	

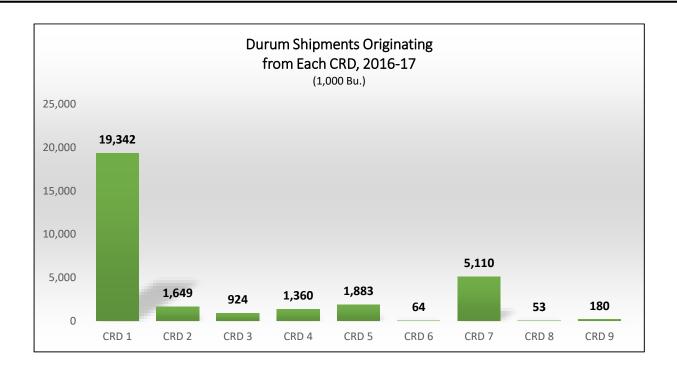


Destinations for Hard Red Spring Wheat Shipments from ND CRDs

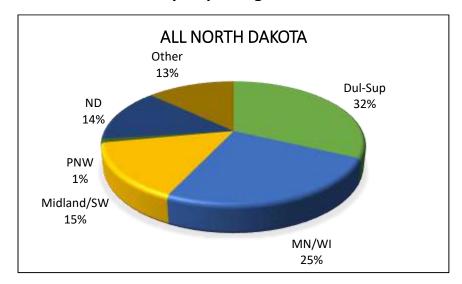
(1000 Bushels)

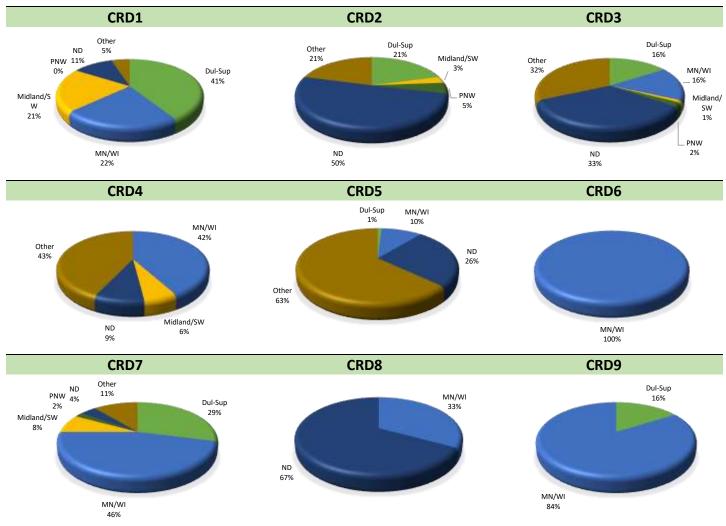
			CRD 1								CRD 2				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	5%	16%	8%	46%	4%	20%	35,053	2010-11	1%	20%	17%	24%	3%	35%	27,521
2011-12	7%	12%	5%	58%	4%	15%	16,048	2011-12	3%	13%	5%	33%	5%	40%	12,402
2012-13	3%	11%	6%	62%	2%	16%	36,831	2012-13	2%	20%	1%	16%	4%	57%	19,431
2013-14	4%	9%	9%	65%	3%	10%	35,864	2013-14	2%	13%	7%	22%	4%	52%	18,289
2014-15	9%	11%	13%	51%	6%	10%	43,731	2014-15	3%	9%	7%	48%	6%	28%	22,765
2015-16	4%	7%	11%	66%	3%	9%	44,357	2015-16	0%	4%	8%	65%	7%	16%	19,981
2016-17	1%	8%	8%	75%	2%	5%	38,505	2016-17	2%	9%	9%	56%	1%	23%	27,502
			CRD 3								CRD 4				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	14%	23%	11%	12%	12%	28%	102,337	2010-11	0%	22%	11%	16%	10%	42%	20,721
2011-12	8%	25%	7%	12%	14%	32%	72,528	2011-12	0%	16%	19%	12%	7%	46%	12,822
2012-13	4%	19%	14%	10%	19%	35%	63,935	2012-13	0%	8%	11%	34%	2%	45%	18,635
2013-14	4%	17%	11%	4%	17%	46%	65,839	2013-14	0%	5%	8%	33%	5%	49%	19,696
2014-15	4%	13%	8%	8%	16%	51%	85,138	2014-15	0%	8%	9%	31%	2%	49%	22,359
2015-16	4%	14%	7%	8%	15%	52%	76,852	2015-16	4%	6%	6%	28%	5%	51%	19,246
2016-17	5%	14%	7%	17%	14%	45%	90,353	2016-17	7%	38%	3%	37%	1%	13%	20,218
	5 L.H.		CRD 5		ND	O.L.	T 1		5 L II		CRD 6	DA1147		Other	- 1
2010 11	Duluth	MN/WI	Midland	PNW	ND	Other	Total	2010 11	Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11 2011-12	5% 8%	29%	10% 5%	9% 17%	7% 8%	40%	38,865 17,733	2010-11	4%	14%	30% 14%	32% 32%	9% 9%	11%	35,101 17,579
2011-12	10%	13%	3% 8%	9%	12%	49% 36%	17,735	2011-12 2012-13	4% 5%	23% 15%	12%	9%	14%	18%	18,984
2012-13	7%	25% 20%	15%	5% 6%	12%	41%	17,960	2012-13	5%	25%	18%	9% 8%	15%	46% 29%	16,962
2013-14	13%	12%	9%	13%	10%	43%	23,398	2013-14	10%	16%	24%	9%	16%	25%	19,996
2014-15	5%	7%	9%	33%	9%	37%	24,938	2014-15	5%	22%	32%	3%	12%	27%	21,818
2016-17	10%	7%	4%	46%	6%	27%	29,574	2016-17	8%	41%	11%	11%	9%	20%	27,244
2010 17	1070	7,0	CRD 7		070	2770	23,371	2010 17	070	1270	CRD 8	11/0	370	2070	27,211
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	10%	18%	9%	37%	1%	24%	36,102	2010-11	0%	81%	13%	0%	3%	3%	12,682
2011-12	1%	13%	13%	50%	1%	21%	22,351	2011-12	1%	55%	21%	2%	9%	13%	8,693
2012-13	4%	16%	15%	36%	0%	29%	37,521	2012-13	2%	41%	12%	10%	6%	29%	9,599
2013-14	2%	5%	11%	60%	1%	21%	43,677	2013-14	6%	31%	13%	25%	2%	23%	21,377
2014-15	5%	15%	11%	36%	1%	33%	33,579	2014-15	2%	33%	15%	27%	6%	17%	22,504
2015-16	3%	6%	10%	46%	2%	33%	41,109	2015-16	0%	30%	15%	34%	0%	21%	22,582
2016-17	2%	10%	15%	54%	0%	17%	36,591	2016-17	3%	36%	12%	30%	1%	17%	19,831
			CRD 9												
	Duluth	MN/WI	Midland	PNW	ND	Other	Total								
2010-11	2%	48%	9%	7%	3%	31%	19,765								
2011-12	0%	45%	5%	4%	8%	38%	10,004								
2012-13	0%	40%	8%	0%	11%	41%	9,025								
2013-14	3%	50%	4%	0%	9%	33%	10,505								
2014-15	2%	48%	4%	7%	3%	36%	11,162								
2015-16	1%	50%	2%	0%	14%	33%	13,783								
2016-17	0%	47%	2%	1%	14%	37%	16,143								

DURUM SHIPMENTS



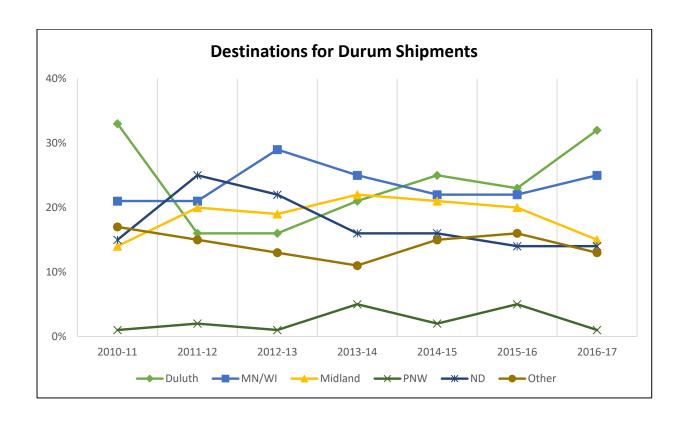
Destinations for Durum Shipments, 2016-17 Crop Reporting District





Trends for Destinations of Durum Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	17,424	10,874	7,370	591	7,703	52,786
	33%	21%	14%	1%	15%	
2011-12	3,949	5,172	4,729	404	6,101	24,249
	16%	21%	20%	2%	25%	
2012-13	6,207	11,123	7,127	287	8,557	38,496
	16%	29%	19%	1%	22%	
2013-14	7,125	8,812	7,477	1,784	5,530	34,587
	21%	25%	22%	5%	16%	
2014-15	6,178	5,605	5,340	440	3,942	25,216
	25%	22%	21%	2%	16%	
2015-16	6,294	5,857	5,291	1,414	3,800	26,929
	23%	22%	20%	5%	14%	
2016-17	9,926	7,770	4,635	173	4,201	30,564
	32%	25%	15%	1%	14%	

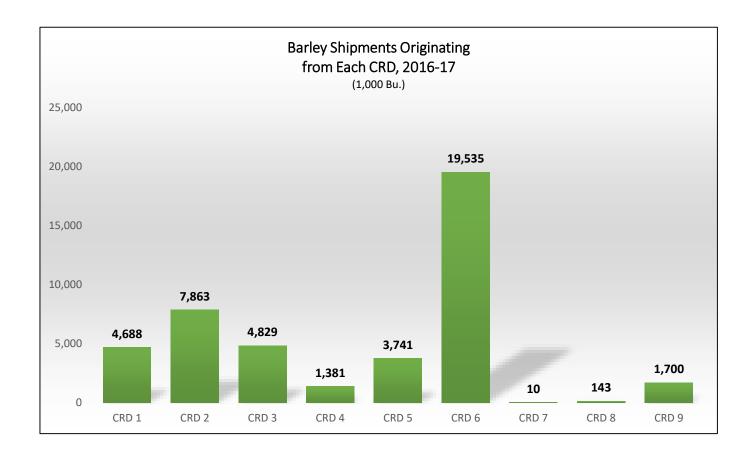


Destinations for Durum Shipments from ND CRDs

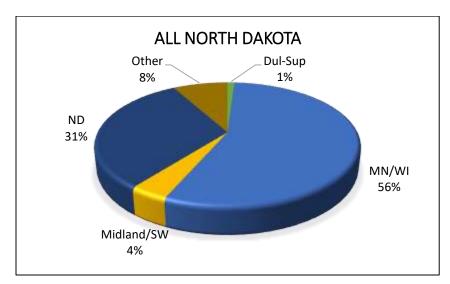
(1000 Bushels)

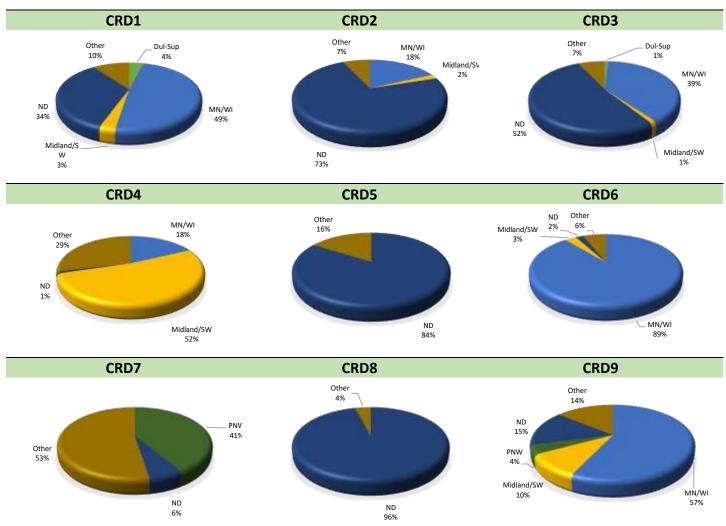
			CRD 1								CRD 2				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	44%	11%	16%	1%	13%	15%	34,073	2010-11	3%	23%	4%	0%	57%	13%	2,400
2011-12	20%	19%	20%	2%	28%	10%	14,862	2011-12	12%	12%	0%	0%	60%	15%	816
2012-13	21%	23%	23%	1%	26%	6%	24,535	2012-13	1%	21%	0%	0%	57%	21%	1,127
2013-14	26%	23%	24%	7%	16%	4%	24,577	2013-14	6%	39%	0%	0%	53%	2%	732
2014-15	30%	14%	27%	2%	17%	9%	18,366	2014-15	0%	54%	1%	0%	30%	15%	341
2015-16	28%	15%	25%	8%	13%	10%	17,665	2015-16	15%	16%	6%	0%	62%	1%	506
2016-17	41%	22%	21%	0%	11%	5%	19,342	2016-17	21%	0%	3%	5%	51%	21%	1,649
			CRD 3								CRD 4				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	10%	29%	0%	5%	20%	36%	975	2010-11	1%	37%	17%	0%	26%	19%	5,084
2011-12	3%	24%	5%	5%	25%	37%	578	2011-12	3%	9%	46%	0%	36%	6%	2,821
2012-13	4%	35%	0%	0%	35%	25%	764	2012-13	2%	0%	28%	0%	20%	50%	2,576
2013-14	41%	10%	6%	0%	31%	11%	378	2013-14	0%	10%	14%	0%	38%	39%	1,496
2014-15	30%	18%	1%	0%	36%	16%	552	2014-15	3%	11%	9%	0%	10%	68%	1,109
2015-16	16%	20%	4%	0%	40%	19%	950	2015-16	0%	7%	26%	0%	15%	52%	974
2016-17	16%	16%	1% CRD 5	2%	34%	32%	924	2016-17	0%	42%	6% CRD 6	0%	9%	43%	1,360
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	28%	14%	21%	0%	6%	31%	1,485	2010-11	0%	0%	0%	0%	0%	0%	0
2010-11	0%	34%	19%	0%	22%	24%	679	2010-11	0%	100%	0%	0%	0%	0%	60
2012-13	8%	7%	13%	0%	29%	43%	1,627	2012-13	0%	100%	0%	0%	0%	0%	2,254
2013-14	5%	0%	7%	0%	24%	64%	535	2013-14	0%	0%	0%	0%	0%	0%	0
2014-15	10%	2%	4%	0%	8%	75%	722	2014-15	0%	0%	0%	0%	0%	0%	0
2015-16	1%	4%	1%	0%	28%	65%	1,070	2015-16	0%	100%	0%	0%	0%	0%	4
2016-17	1%	10%	0%	0%	26%	63%	1,883	2016-17	0%	100%	0%	0%	0%	0%	64
			CRD 7								CRD 8				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2010-11	20%	49%	7%	2%	4%	17%	8,730	2010-11	16%	84%	0%	0%	0%	0%	30
2011-12	16%	36%	6%	1%	3%	39%	4,409	2011-12	0%	0%	0%	0%	100%	0%	23
2012-13	14%	42%	11%	2%	4%	27%	5,079	2012-13	0%	0%	0%	0%	100%	0%	29
2013-14	9%	40%	18%	0%	3%	29%	6,794	2013-14	0%	0%	0%	0%	100%	0%	58
2014-15	10%	65%	4%	0%	7%	13%	4,093	2014-15	0%	0%	0%	0%	100%	0%	34
2015-16	18%	48%	9%	0%	8%	17%	5,695	2015-16	0%	0%	0%	0%	100%	0%	11
2016-17	29%	46%	8%	2%	4%	11%	5,110	2016-17	0%	33%	0%	0%	67%	0%	53
	District	B 4 B 1 / 1 A / 1	CRD 9	DAINA	ND	041	T-4-1								
2040.44	Duluth	MN/WI	Midland	PNW	ND	Other	Total								
2010-11	0%	79%	0%	0%	21%	0%	9								
2011-12	0%	0%	0%	0%	100%	0%	1								
2012-13	0%	97%	0%	0%	0%	3%	505								
2013-14 2014-15	0% 0%	100% 0%	0% 0%	0% 0%	0% 0%	0% 0%	17 0								
				0%											
2015-16 2016-17	0% 16%	10% 84%	0% 0%	0% 0%	0% 0%	90% 0%	54 180								
2010-17	1070	0470	U70	U70	U 70	U70	100								

BARLEY SHIPMENTS



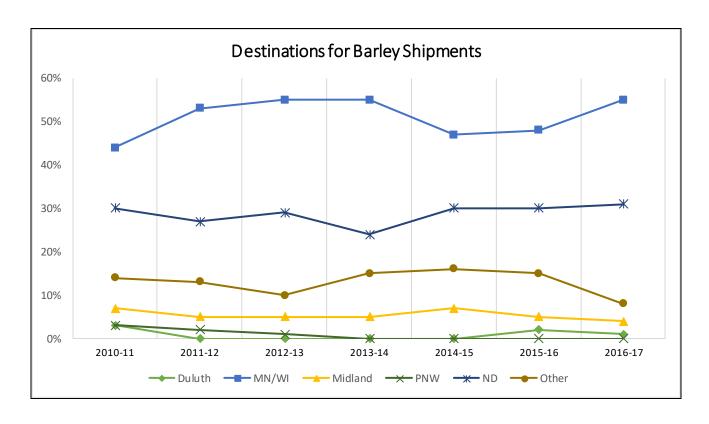
Destinations for Barley Shipments, 2016-17 Crop Reporting District



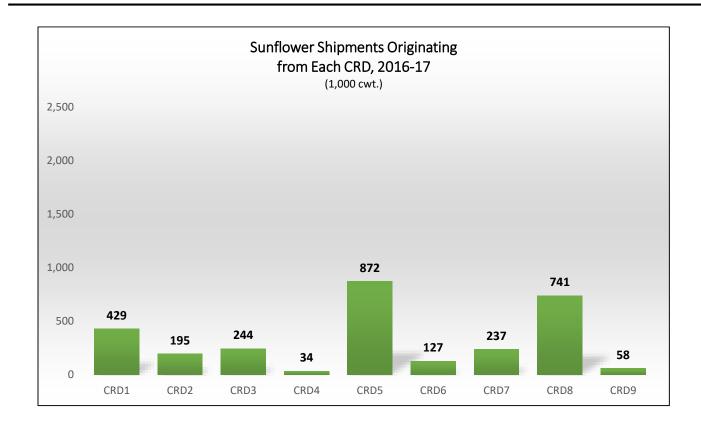


Trends for Destinations of Barley Shipments from ND (1,000 Bushels)

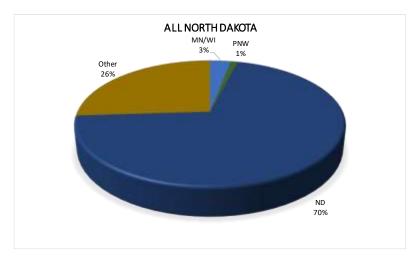
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	1,309	21,671	3,289	1,300	14,823	49,237
	3%	44%	7%	3%	30%	
2011-12	17	21,050	2,067	672	10,641	39,584
	0%	53%	5%	2%	27%	
2012-13	36	23,575	2,158	315	12,375	42,727
	0%	55%	5%	1%	29%	
2013-14	12	25,577	2,502	114	11,199	46,514
	0%	55%	5%	0%	24%	
2014-15	0	21,963	3,112	24	14,170	46,592
	0%	47%	7%	0%	30%	
2015-16	1,174	23,680	2,277	43	15,025	49,708
	2%	48%	5%	0%	30%	
2016-17	219	24,104	1,973	84	13,799	43,891
	1%	55%	4%	0%	31%	

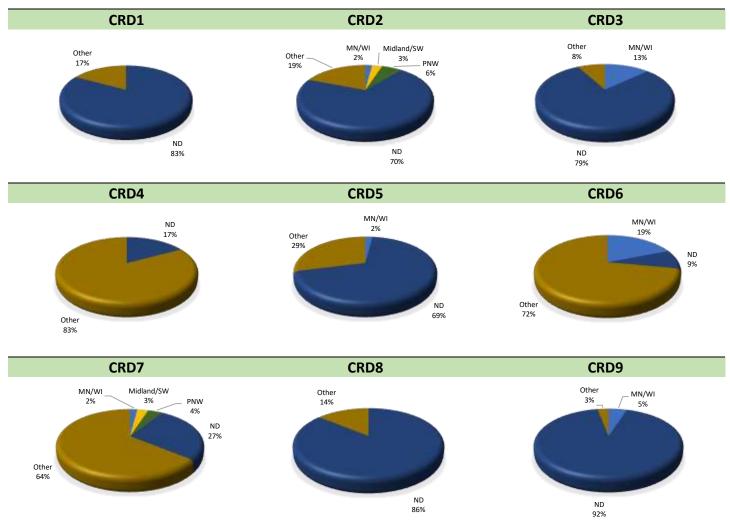


SUNFLOWER SHIPMENTS



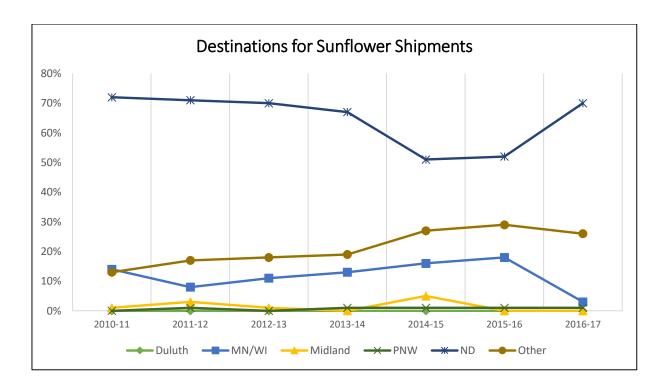
Destinations for Sunflower Shipments, 2016-17 Crop Reporting District



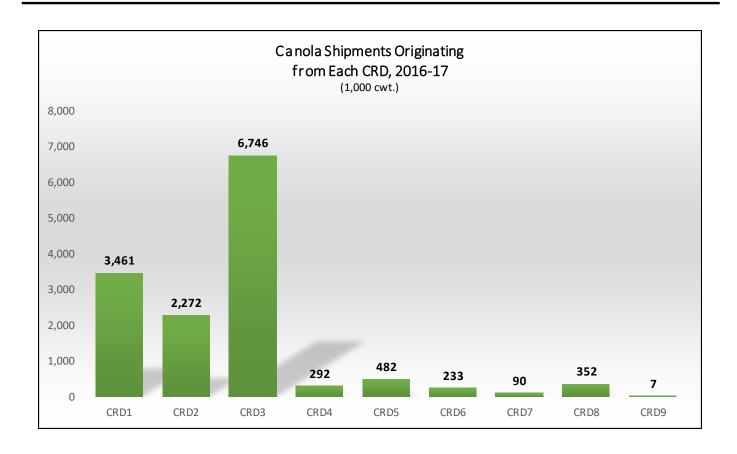


Trends for Destinations of Sunflower Shipments from ND (1,000 cwt)

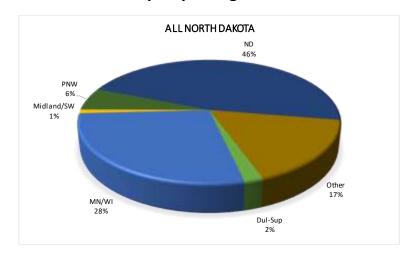
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	0	985	55	30	5,065	7,074
	0%	14%	1%	0%	72%	
2011-12	0	393	130	27	3,267	4,622
	0%	8%	3%	1%	71%	
2012-13	0	604	68	17	3,814	5,476
	0%	11%	1%	1%	70%	
2013-14	0	511	4	21	2,633	3,907
	0%	13%	0%	1%	67%	
2014-15	0	464	153	28	1,494	2,921
	0%	16%	5%	1%	51%	
2015-16	1	479	4	24	1,406	2,686
	0%	18%	0%	1%	52%	
2016-17	0	82	12	22	2,061	2,938
	0%	3%	0%	1%	70%	

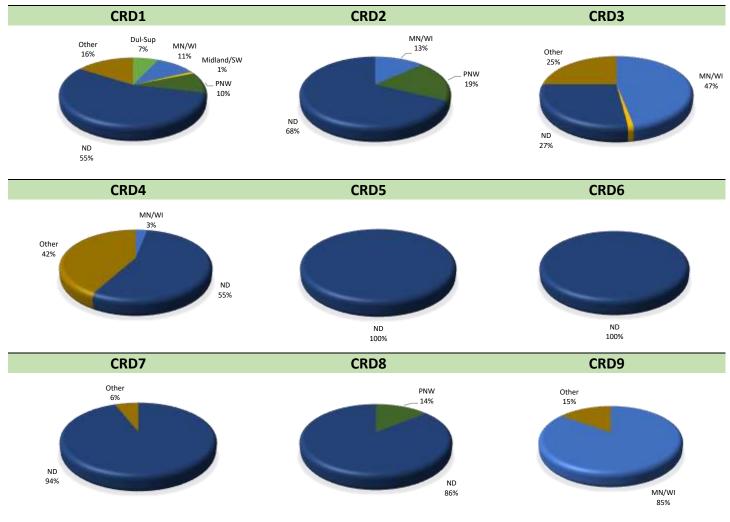


CANOLA SHIPMENTS



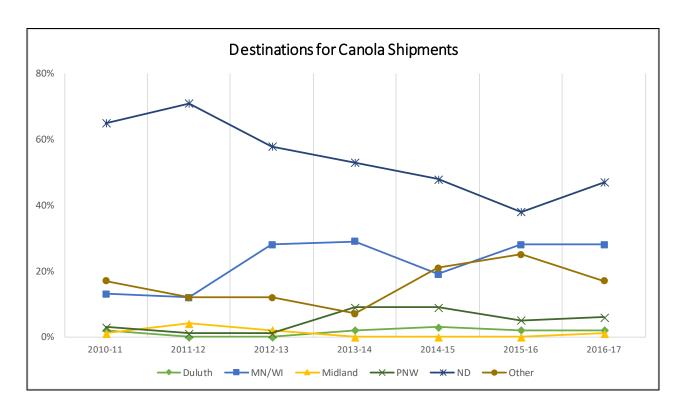
Destinations for Canola Shipments, 2016-17 Crop Reporting District



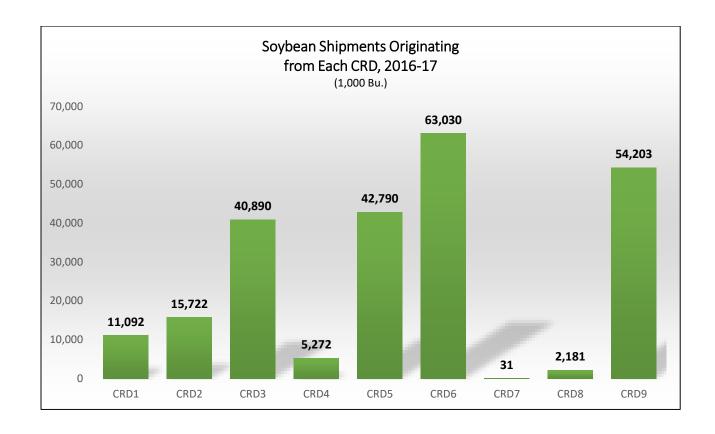


Trends for Destinations of Canola Shipments from ND (1,000 cwt)

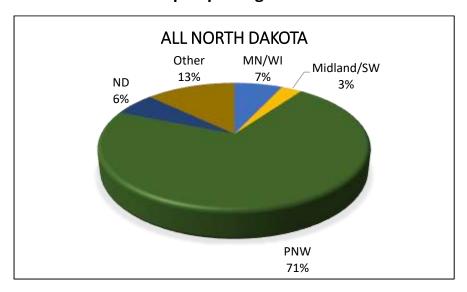
	(2,000 011 0,					
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	275	1,817	1115	397	9,388	14,468
	2%	13%	1%	3%	65%	
2011-12	11	1,282	395	136	7,378	10,439
	0%	12%	4%	1%	71%	
2012-13	12	3,587	197	153	7,435	12,919
	0%	28%	2%	1%	58%	
2013-14	215	3,683	38	1,106	6,673	12,580
	2%	29%	0%	9%	53%	
2014-15	394	2,482	31	1,182	6,377	13,305
	3%	19%	0%	9%	48%	
2015-16	328	4,028	19	777	5,431	14,154
	2%	28%	0%	5%	38%	
2016-17	242	3,843	90	833	6,547	13,935
	2%	28%	1%	6%	47%	

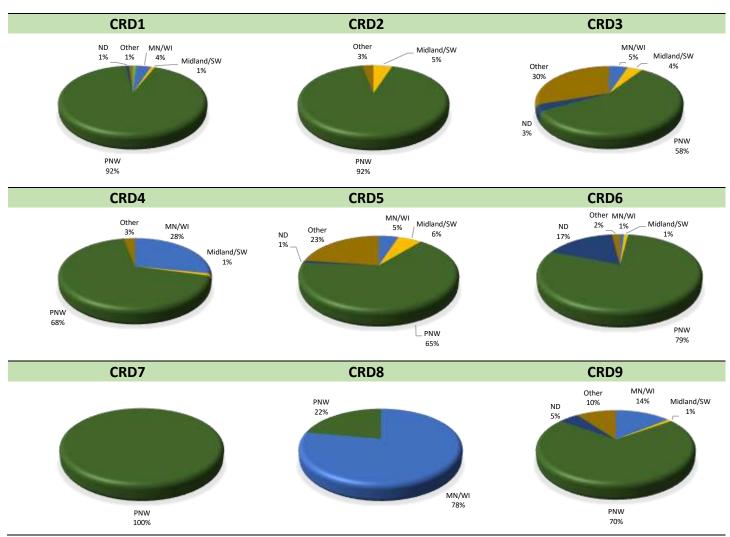


SOYBEAN SHIPMENTS



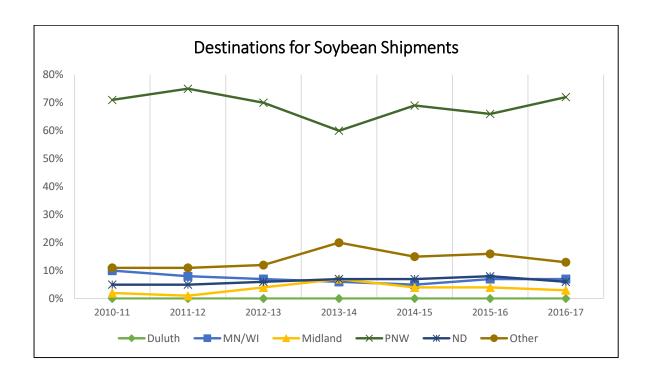
Destinations for Soybean Shipments, 2016-17 Crop Reporting District



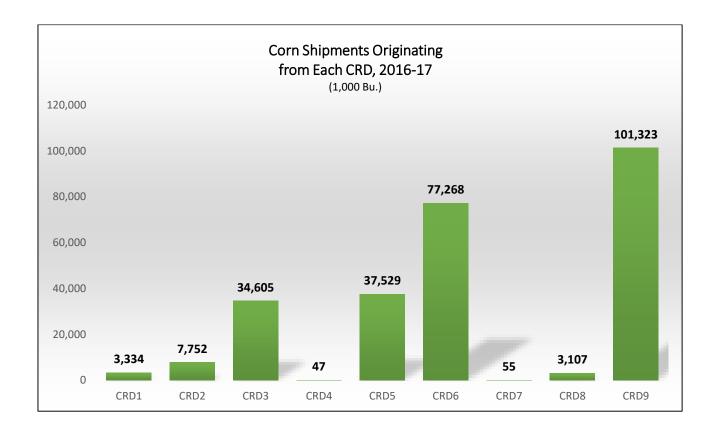


Trends for Destinations of Soybean Shipments from ND (1,000 Bushels)

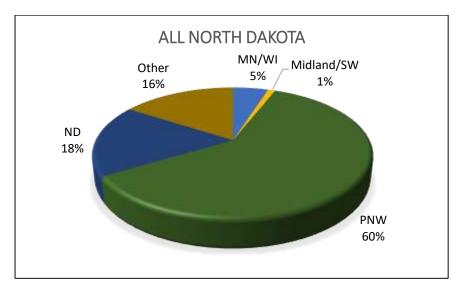
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	418	14,675	2,292	99,656	7,126	139,791
	0%	10%	2%	71%	5%	
2011-12	0	10,887	989	102,333	7,052	135,965
	0%	8%	1%	75%	5%	
2012-13	533	11,549	7,030	121,422	10,727	172,489
	0%	7%	4%	70%	6%	
2013-14	72	9,511	11,727	98,474	11,979	164,448
	0%	6%	7%	60%	7%	
2014-15	0	10,911	7,395	142,201	13,571	205,835
	0%	5%	4%	69%	7%	
2015-16	3	12,389	6,958	119,051	13,676	180,157
	0%	7%	4%	66%	8%	
2016-17	87	15,823	6,671	168,274	14,783	235,212
	0%	7%	3%	72%	6%	

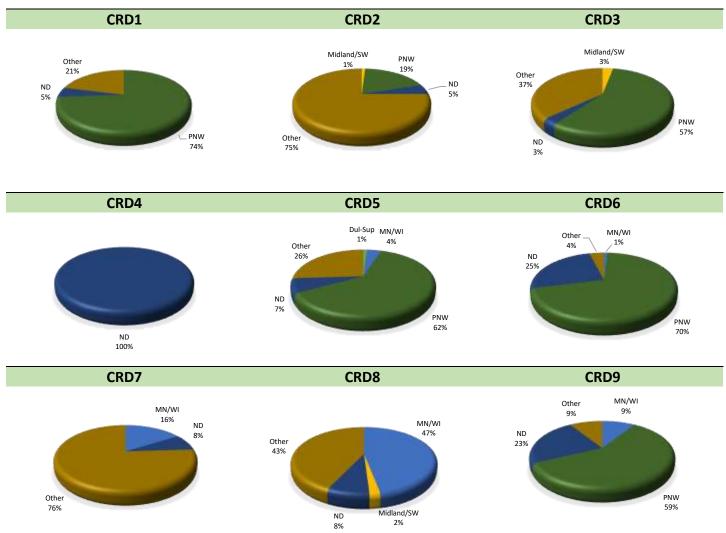


CORN SHIPMENTS



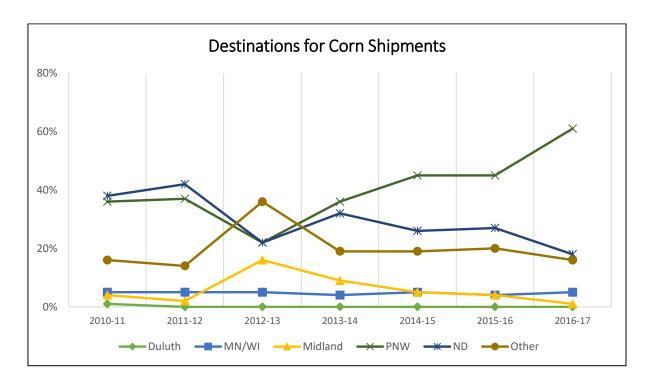
Destinations for Corn Shipments, 2016-17 Crop Reporting District



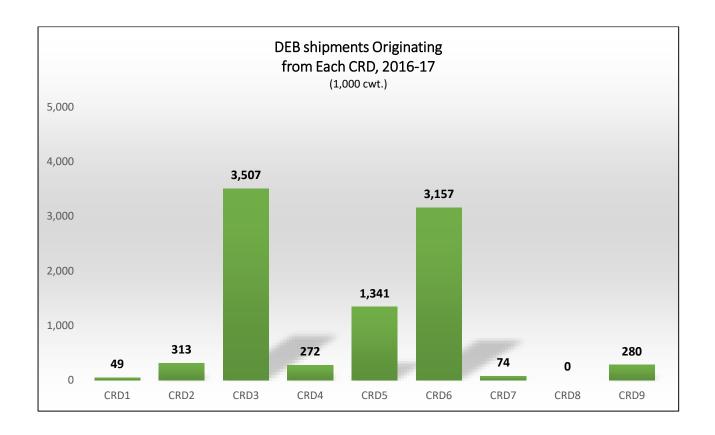


Trends for Destinations of Corn Shipments from ND (1,000 Bushels)

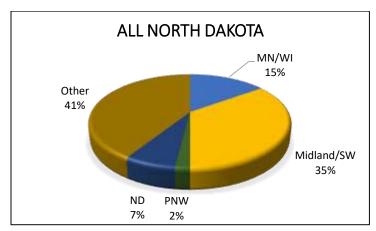
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	1,075	10,466	7,661	70,225	73,074	192,452
	1%	5%	4%	36%	38%	
2011-12	2,918	7,941	3,603	61,640	69,488	165,631
	0%	5%	2%	37%	42%	
2012-13	6,274	14,979	47,218	65,008	67,197	302,041
	0%	5%	16%	22%	22%	
2013-14	3	8,918	18,973	78,994	68,961	217,835
	0%	4%	9%	36%	32%	
2014-15	113	11,770	12,005	106,631	61,525	237,390
	0%	5%	5%	45%	26%	
2015-16	509	8,090	6,498	83,921	49,512	185,128
	0%	4%	4%	45%	27%	
2016-17	422	13,350	1,627	160,361	46,613	265,021
	0%	5%	1%	61%	18%	

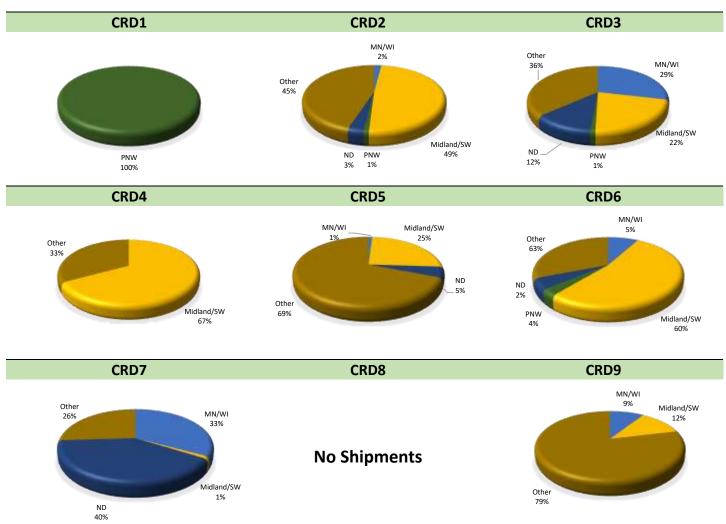


DRY EDIBLE BEAN SHIPMENTS



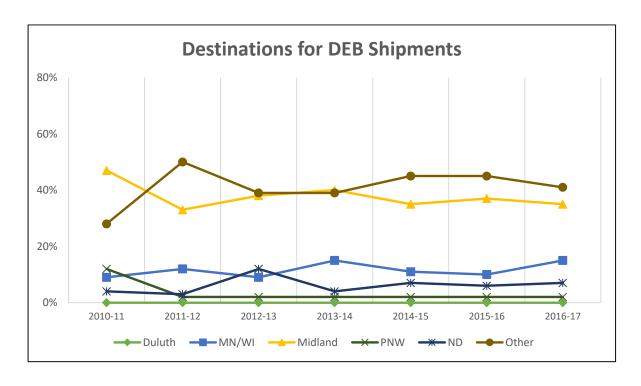
Destinations for Dry Edible Bean Shipments, 2016-17 Crop Reporting District



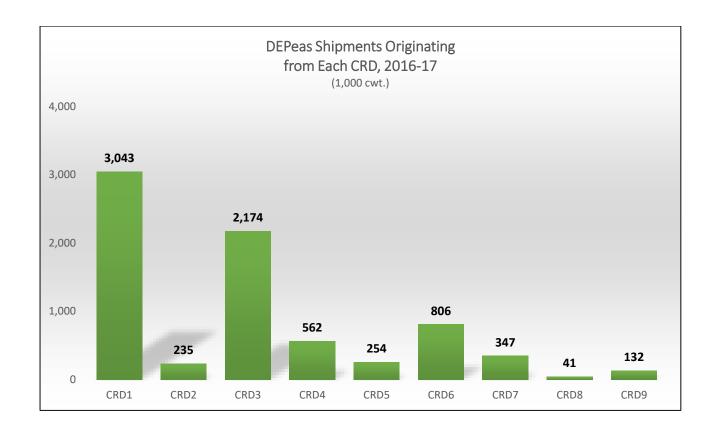


Trends for Destinations of DEB Shipments from ND (1,000 cwt)

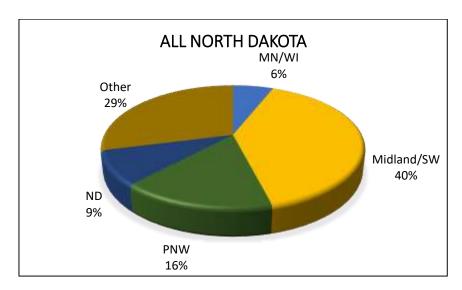
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	0	1,092	5,905	1,545	554	12,565
	0%	9%	47%	12%	4%	
2011-12	0	940	2,456	154	261	7,546
	0%	12%	33%	2%	3%	
2012-13	0	815	3,543	201	1,169	9,374
	0%	9%	38%	2%	12%	
2013-14	1	1,172	3,159	174	284	7,917
	0%	15%	40%	2%	4%	
2014-15	0	906	2,913	153	578	8,326
	0%	11%	35%	2%	7%	
2015-16	0	952	3,417	193	514	9,308
	0%	10%	37%	2%	6%	
2016-17	0	1,307	3,162	195	656	8,994
	0%	15%	35%	2%	7%	

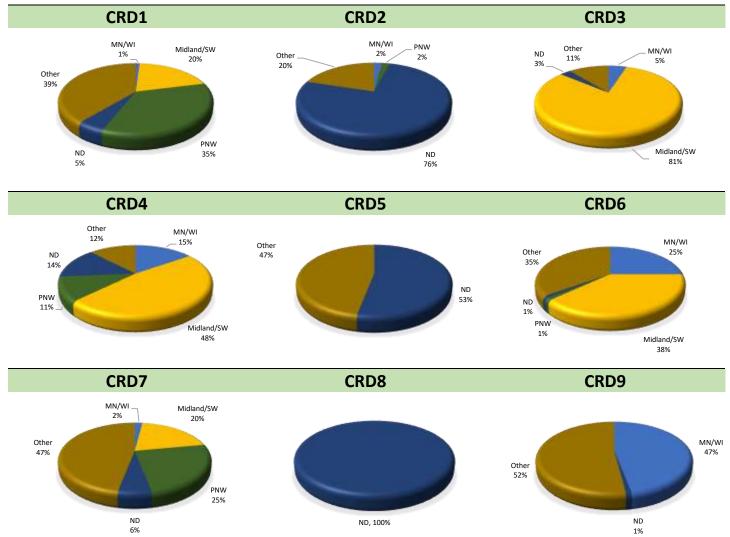


DRY EDIBLE PEA SHIPMENTS



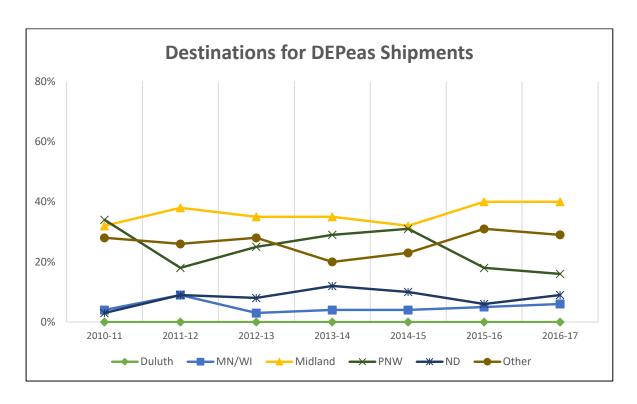
Destinations for Dry Edible Pea Shipments, 2016-17 Crop Reporting District





Trends for Destinations of DEPeas Shipments from ND (1,000 cwt)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2010-11	4	363	2,894	3,025	242	9,015
	0%	4%	32%	34%	3%	
2011-12	2	357	1,490	680	353	3,874
	0%	9%	38%	18%	9%	
2012-13	0	140	1,494	1,072	352	4,227
	0%	3%	35%	25%	8%	
2013-14	0	172	1,471	1,204	523	4,214
	0%	4%	35%	29%	12%	
2014-15	0	170	1,415	1,347	415	4,357
	0%	4%	32%	31%	10%	
2015-16	0	372	3,182	1,476	491	7,991
	0%	5%	40%	18%	6%	
2016-17	4	493	3,022	1,226	684	7,594
	0%	6%	40%	16%	9%	

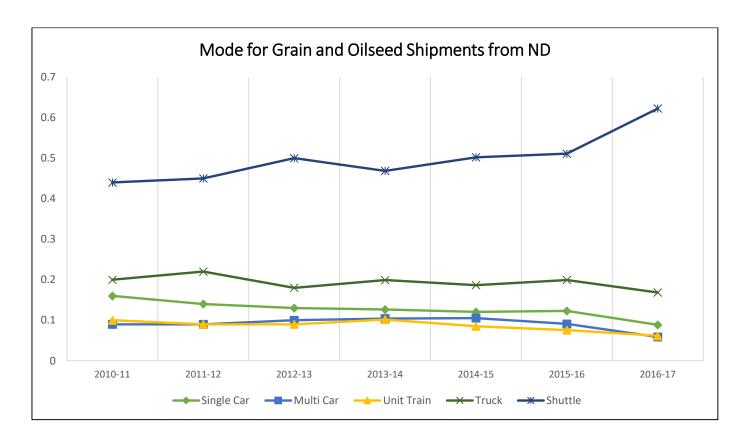




MODE FOR GRAIN AND OILSEED SHIPMENTS
ORIGINATING FROM NORTH DAKOTA ELEVATORS

Mode for Grain and Oilseed Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2010-11	139,567	77,289	89,796	173,909	384,868	865,431
	16%	9%	10%	20%	44%	
2011-12	87,687	57,162	56,026	139,778	281,677	622,330
	14%	9%	9%	22%	45%	
2012-13	112,094	82,436	79,768	157,904	433,729	865,931
	13%	10%	9%	18%	50%	
2013-14	98,724	81,364	79,490	155,507	366,131	781,216
	13%	10%	10%	20%	47%	
2014-15	104,813	91,655	74,178	162,287	436,638	869,541
	12%	10%	8%	19%	50%	
2015-16	98,787	73,171	60,815	160,283	411,064	804,121
	12%	9%	8%	20%	51%	
2016-17	84,651	56,102	58,947	161,101	595,492	956,294
	9%	6%	6%	17%	62%	



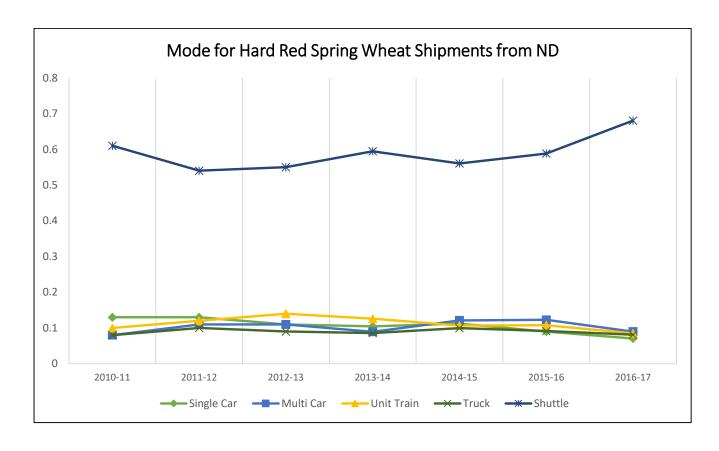
Mode for Grain and Oilseed Shipments from Each CRD

(1,000 Bushels)

			CRD 1						(CRD 2			
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2010-11	28%	19%	26%	8%	19%	98,911	2010-11	21%	12%	12%	26%	30%	61,845
2011-12	37%	25%	11%	13%	14%	48,832	2011-12	20%	5%	13%	32%	30%	33,981
2012-13	34%	21%	16%	10%	19%	94,274	2012-13	23%	9%	12%	22%	33%	53,654
2013-14	30%	17%	19%	14%	20%	87,999	2013-14	16%	12%	8%	19%	44%	43,127
2014-15	29%	17%	14%	12%	28%	98,413	2014-15	13%	16%	4%	20%	47%	57,292
2015-16	31%	16%	13%	10%	31%	96,607	2015-16	11%	7%	4%	28%	51%	46,967
2016-17	26%	13%	12%	10%	39%	95,711	2016-17	7%	6%	10%	17%	60%	67,339
			CRD 3						(CRD 4			
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2010-11	13%	5%	9%	23%	51%	185,083	2010-11	17%	8%	12%	31%	33%	37,945
2011-12	10%	6%	8%	25%	50%	148,429	2011-12	22%	7%	15%	30%	27%	23,426
2012-13	10%	7%	8%	22%	53%	166,737	2012-13	17%	10%	12%	22%	39%	30,874
2013-14	9%	7%	12%	22%	50%	156,847	2013-14	12%	5%	14%	25%	44%	31,398
2014-15	11%	9%	11%	24%	46%	179,410	2014-15	10%	6%	20%	21%	43%	34,607
2015-16	10%	9%	9%	25%	47%	169,090	2015-16	14%	8%	15%	18%	45%	29,032
2016-17	7%	5%	4%	20%	63%	195,717	2016-17	13%	6%	14%	9%	58%	31,603
			CRD 5							CRD 6			
	Single	Multi						Single	Multi	Unit			
	Car	Car			Shuttle	Total		Car	Car			Shuttle	Total
2010-11	15%	6%	5%	20%	54%	101,974	2010-11	13%	4%	4%	20%	58%	165,825
2011-12	13%	4%	4%	21%	58%	82,246	2011-12	7%	4%	6%	24%	59%	128,400
2012-13	8%	4%	4%	15%	69%	115,238	2012-13	7%	6%	7%	18%	63%	177,147
2013-14	11%	6%	5%	14%	64%	89,005	2013-14	76%	7%	5%	23%	56%	150,664
2014-15	12%	4%	3%	11%	70%	109,094	2014-15	6%	6%	4%	23%	60%	152,949
2015-16	9%	7%	4%	15%	65%	94,936	2015-16	6%	7%	4%	25%	58%	155,423
2016-17	8%	3%	3%	11%	75%	122,884	2016-17	5%	3%	5%	21%	67%	194,979
	o		CRD 7					6. 1		CRD 8			
	Single							Single	Multi	Unit 			
2040 44	Car	Car			Shuttle	Total	2010 11	Car	Car			Shuttle	Total
2010-11	13%	17%	9%	7%	54%	49,187	2010-11	9%	1%	6%	44%	41%	20,344
2011-12	21%	17%	7%	7%	48%	30,591	2011-12	3%	10%	10%	60%	17%	17,222
2012-13	12%	12%	8%	6%	62%	46,563	2012-13	6%	8%	10%	46%	30%	20,611
2013-14	13%	10%	8%	6%	64%	54,779	2013-14	2%	8%	12%	34%	44%	32,688
2014-15	18%	12%	7%	6% 20/	56%	41,352	2014-15	1%	7%	8%	35%	49%	34,332 31,612
2015-16	19%	8%	7% 0%	3% 4%	63%	51,044	2015-16	2%	4%	9%	25%	60%	
2016-17	15%	7%	9%		65%	44,133	2016-17	3%	8%	14%	28%	48%	28,953
	Single	N/III+i	CRD 9										
	Car	Car		Truck	Shuttle	Total							
2010-11	16%	12%	13%										
2010-11	14%	16%	14%	21% 17%	37% 39%	144,318 109,202							
2011-12	14%	13%	14%	20%	39% 44%	160,833							
2012-13	11%	19%	12%	24%	35%	134,709							
2013-14	10%	16%	10%	17%	33% 47%	162,091							
2014-13	11%	10%	9%	22%	49%	129,409							
2015-16	6%	7%	9% 4%	19%	49% 64%	174,976							
2010-17	0/0	1/0	→/0	13/0	U 1 /0	117,310							

Mode for Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2010-11	41,865	26,382	33,694	25,472	200,733	328,147
	13%	8%	10%	8%	61%	
2011-12	25,533	20,035	23,023	18,872	102,698	190,161
	13%	11%	12%	10%	54%	
2012-13	24,559	26,161	31,876	21,499	127,401	231,495
	11%	11%	14%	9%	55%	
2013-14	26,094	22,370	31,498	21,487	148,718	250,168
	10%	9%	13%	9%	59%	
2014-15	31,919	34,520	30,401	28,299	159,492	284,631
	11%	12%	11%	10%	56%	
2015-16	25,503	34,813	30,530	25,949	166,871	283,666
	9%	12%	11%	9%	59%	
2016-17	21,572	27,496	25,966	24,831	206,096	305,961
	7%	9%	8%	8%	67%	



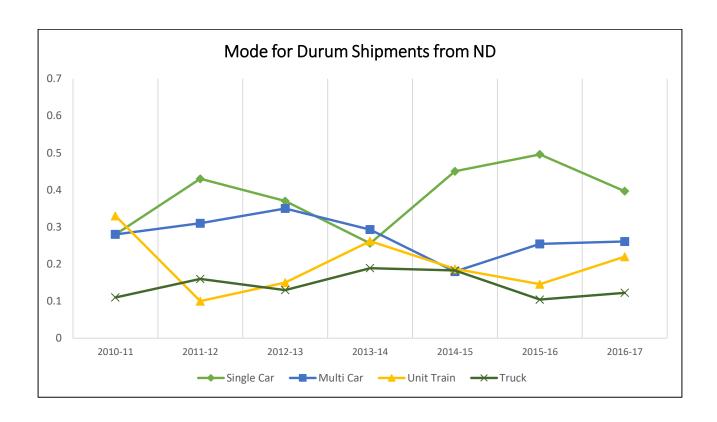
Mode for Hard Red Spring Wheat Shipments from Each CRD

(1,000 Bushels)

			CRD 1	L						CRD 2	2		
	Single							•	Multi		_		
	Car	Car			Shuttle	Total		Car	Car			Shuttle	Total
2010-11	18%	9%	19%	3%	51%	35,053	2010-11	10%	10%	25%	2%	53%	27,521
2011-12	25%	10%	20%	3%	41%	16,048	2011-12	13%	6%	29%	6%	47%	12,402
2012-13	21%	19%	22%	1%	36%	36,831	2012-13	15%	9%	21%	4%	51%	19,431
2013-14	19%	13%	22%	1%	44%	35,864	2013-14	8%	7%	18%	4%	63%	18,289
2014-15	16%	16%	18%	4%	46%	43,731	2014-15	8%	10%	5%	5%	72%	22,765
2015-16	15%	15%	16%	3%	52%	44,357	2015-16	8%	5%	3%	6%	78%	19,981
2016-17	10%	12%	9%	2%	68%	38,505	2016-17	3%	7%	14%	1%	77%	27,502
	Cinala	N 4 la:	CRD 3	3				Cil-	N 4 la:	CRD 4			
	Single Car	Car		Truck	Shuttle	Total		Car	Multi Car		Truck	Shuttle	Total
2010-11	9%	5%	6%	12%	67%	102,337	2010-11	5%	7%	17%	10%	61%	20,721
2011-12	8%	7%	8%	15%	62%	72,528	2011-12	13%	7%	23%	7%	49%	12,822
2012-13	4%	11%	9%	20%	56%	63,935	2012-13	6%	8%	20%	5%	62%	18,635
2013-14	6%	9%	10%	17%	59%	65,839	2013-14	6%	3%	22%	5%	64%	19,696
2014-15	8%	14%	10%	16%	53%	85,138	2014-15	2%	6%	27%	5%	60%	22,359
2015-16	6%	15%	13%	14%	51%	75,852	2015-16	5%	10%	19%	10%	56%	19,246
2016-17	6%	7%	6%	13%	68%	90,353	2016-17	1%	5%	20%	5%	69%	20,218
		.,-	CRD 5			,		_,-		CRD 6			/
	Single	Multi						Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2010-11	19%	8%	8%	4%	62%	38,865	2010-11	9%	7%	5%	10%	69%	35,101
2011-12	25%	10%	8%	2%	56%	17,733	2011-12	10%	15%	8%	11%	56%	17,579
2012-13	17%	10%	9%	5%	61%	17,535	2012-13	3%	11%	12%	17%	57%	18,984
2013-14	20%	10%	4%	9%	58%	17,960	2013-14	8%	8%	8%	17%	59%	16,962
2014-15	24%	10%	5%	9%	52%	23,398	2014-15	6%	9%	2%	21%	62%	19,996
2015-16	10%	23%	3%	9%	56%	24,938	2015-16	5%	7%	7%	17%	65%	21,818
2016-17	10%	7%	4%	5%	75%	29,574	2016-17	7%	8%	4%	13%	68%	27,244
			CRD 7	7						CRD 8	3		
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2010-11	7%	11%	5%	2%	74%	36,102	2010-11	10%	1%	8%	16%	65%	12,682
2011-12	11%	15%	6%	2%	66%	22,351	2011-12	3%	25%	20%	27%	34%	8,693
2012-13	6%	8%	8%	0%	77%	37,521	2012-13	5%	12%	21%	15%	46%	9,599
2013-14	8%	7%	5%	0%	80%	43,677	2013-14	1%	10%	16%	9%	63%	21,377
2014-15	12%	11%	8%	1%	69%	33,579	2014-15	2%	8%	9%	9%	72%	22,504
2015-16	9%	6%	7%	0%	79%	41,109	2015-16	0%	4%	12%	7%	76%	22,582
2016-17	9%	4%	8%	0%	79%	36,591	2016-17	2%	11%	20%	6%	61%	19,831
			CRD 9)									
	Single												
	Car	Car			Shuttle	Total							
2010-11	42%	21%	12%	10%	17%	19,765							
2011-12	39%	22%	16%	9%	14%	10,004							
2012-13	41%	10%	15%	13%	21%	9,025							
2013-14	40%	18%	14%	15%	13%	10,505							
2014-15	46%	23%	5%	20%	6%	11,162							
2015-16	32%	26%	13%	21%	7%	13,783							
2016-17	20%	36%	2%	30%	12%	16,143							

Mode for Durum Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Total
2010-11	14,929	14,854	17,218	5,784	52,786
	28%	28%	33%	11%	
2011-12	10,327	7,548	2,402	3,972	24,249
	43%	31%	10%	16%	
2012-13	14,081	13,539	5,956	4,919	38,496
	37%	35%	15%	13%	
2013-14	8,851	10,135	9,060	6,541	34,587
	26%	29%	26%	19%	
2014-15	11,354	4,533	4,717	4,612	25,216
	45%	18%	19%	18%	
2015-16	13,349	6,849	3,921	2,810	26,929
	50%	25%	15%	10%	
2016-17	12,124	7,976	6,718	3,746	30,564
	40%	26%	22%	12%	



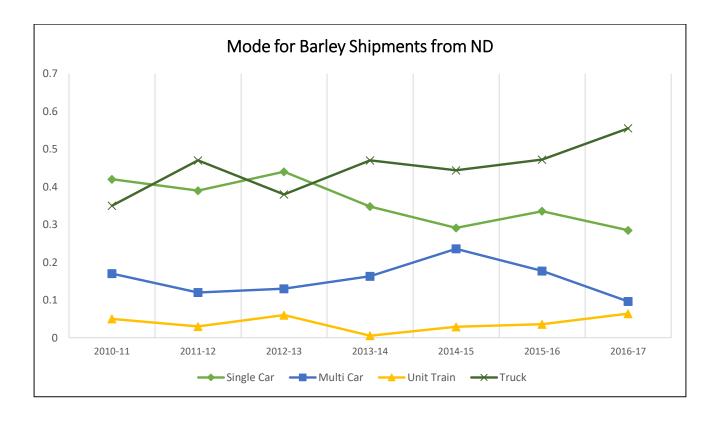
Mode for Durum Shipments from Each CRD

(1,000 Bushels)

		CRD	1					CRD	2		
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car		Truck	Total		Car	Car	Train	Truck	Total
2010-11	30%	24%	41%	5%	34,073	2010-11	16%	23%	0%	61%	2,400
2011-12	43%	37%	10%	11%	14,862	2011-12	15%	10%	0%	74%	816
2012-13	39%	32%	20%	9%	24,535	2012-13	12%	14%	0%	74%	1,127
2014-15	43%	16%	24%	18%	18,366	2014-15	23%	29%	0%	48%	341
2015-16	45%	30%	18%	7%	17,665	2015-16	35%	0%	1%	64%	506
2016-17	38%	28%	29%	5%	19,342	2016-17	32%	19%	0%	49%	1,649
		CRD			,			CRD	4		,
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
2010-11	57%	18%	0%	25%	975	2010-11	26%	21%	17%	37%	5,084
2011-12	86%	0%	0%	15%	578	2011-12	40%	13%	7%	40%	2,821
2012-13	42%	14%	0%	44%	764	2012-13	44%	35%	0%	21%	2,576
2013-14	69%	0%	0%	31%	378	2013-14	29%	23%	0%	48%	1,496
2014-15	59%	0%	0%	41%	552	2014-15	73%	4%	1%	22%	1,109
2015-16	51%	10%	0%	40%	950	2015-16	81%	0%	0%	19%	974
2016-17	38%	28%	0%	34%	924	2016-17	55%	31%	0%	14%	1,360
		CRD	5					CRD	6		,
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
2009-10	57%	0%	25%	18%	683	2009-10	14%	0%	0%	86%	56
2010-11	48%	39%	0%	14%	1,485	2010-11	0%	0%	0%	0%	0
2011-12	66%	0%	0%	34%	679	2011-12	100%	0%	0%	0%	60
2013-14	20%	20%	0%	60%	535	2013-14	0%	0%	0%	0%	0
2014-15	76%	17%	0%	7%	722	2014-15	0%	0%	0%	0%	0
2015-16	57%	0%	0%	43%	1,070	2015-16	0%	0%	0%	100%	4
2016-17	39%	0%	1%	60%	1,883	2016-17	0%	0%	0%	100%	64
		CRD	7					CRD	8		
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
2010-11	20%	53%	30%	5%	8,730	2010-11	83%	0%	0%	17%	30
2011-12	39%	37%	18%	6%	4,409	2011-12	0%	0%	0%	100%	23
2012-13	34%	47%	14%	5%	5,079	2012-13	0%	0%	0%	100%	29
2013-14	24%	33%	29%	14%	6,794	2013-14	0%	0%	0%	100%	58
2014-15	44%	32%	9%	16%	4,093	2014-15	0%	0%	0%	100%	33
2015-16	59%	25%	12%	4%	5,695	2015-16	0%	0%	0%	100%	11
2016-17	47%	29%	21%	3%	5,110	2016-17	32%	0%	0%	68%	53
		CRD	9								
	Single	Multi	Unit								
	Car	Car	Train	Truck	Total						
2010-11	78%	0%	0%	22%	9						
2011-12	0%	0%	0%	0%	0						
2012-13	97%	0%	0%	3%	505						
2013-14	100%	0%	0%	0%	17						
2014-15	50%	31%	0%	19%	1,397						
2015-16	100%	0%	0%	0%	54						
2016-17	9%	0%	0%	91%	180						

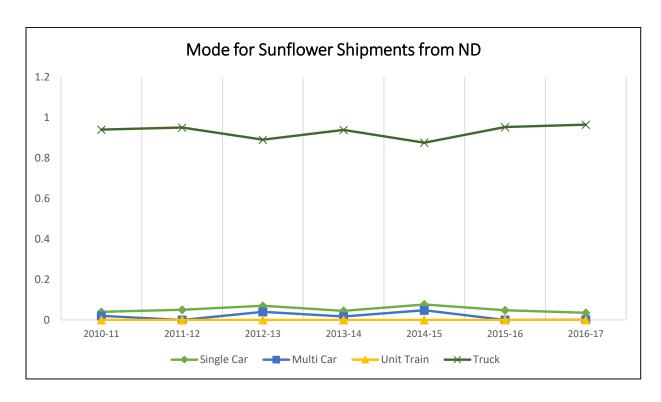
Mode for Barley Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2010-11	20,774	8,584	2,442	17,437		49,237
	42%	17%	5%	35%		
2011-12	15,314	4,581	1,050	18,639		39,584
	39%	12%	3%	47%		
2012-13	18,690	5,556	2,364	16,117		42,727
	44%	13%	6%	38%		
2013-14	16,178	7,582	259	21,862	632	46,514
	35%	16%	0%	47%	1%	
2014-15	13,566	10,991	1,357	20,679	0	46,592
	29%	24%	3%	44%	0%	
2015-16	16,335	8,622	1,752	22,998	0	49,708
	34%	18%	4%	47%	0%	
2016-17	12,496	4,229	2,805	24,361	0	43,891
	28%	10%	6%	56%	0%	



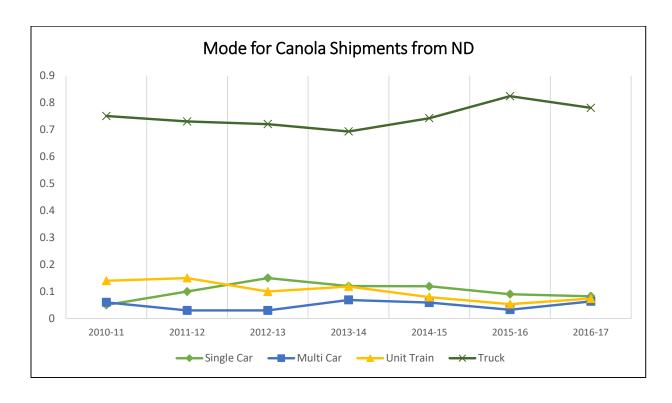
Mode for Sunflower Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2010-11	282	161	0	6,631	7,074
	4%	2%	0%	94%	
2011-12	233	6	0	4,383	4,622
	5%	0%	0%	95%	
2012-13	372	197	0	4,908	5,476
	7%	4%	0%	89%	
2013-14	176	66	0	3,665	3,907
	5%	1%	0%	94%	
2014-15	224	140	0	2,557	2,921
	8%	5%	0%	87%	
2015-16	128	0	0	2,558	2,686
	5%	0	0%	95%	
2016-17	103	2	0	2,833	2,938
	4%	0%	0%	96%	



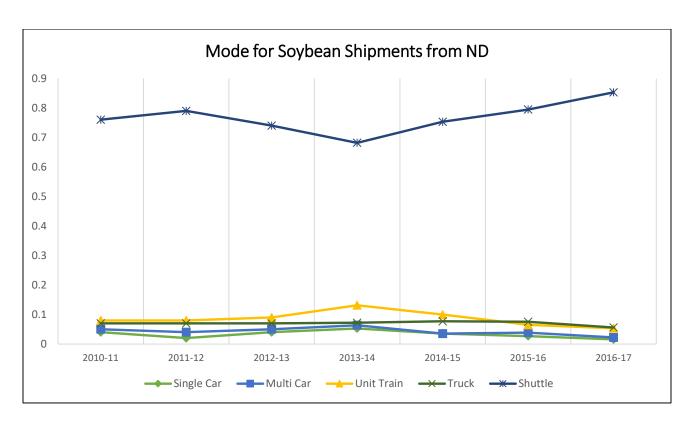
Mode for Canola Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2010-11	730	847	2,060	10,829	14,468
	5%	6%	14%	75%	
2011-12	992	294	1,548	7,606	10,439
	10%	3%	15%	73%	
2012-13	1,910	446	1,291	9,273	12,919
	15%	3%	10%	72%	
2013-14	1,510	864	1,491	8,715	12,580
	12%	7%	12%	69%	
2014-15	1,588	787	1,057	9,874	13,305
	12%	6%	8%	74%	
2015-16	1,277	463	756	11,657	14,154
	9%	3%	5%	82%	
2016-17	1,150	885	1,027	10,872	13,935
	8%	6%	7%	78%	



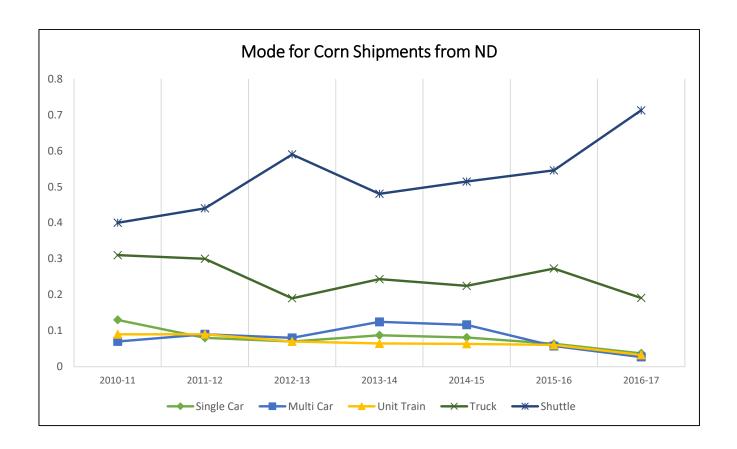
Mode for Soybean Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2010-11	4,984	6,530	11,849	9,879	106,549	139,791
	4%	5%	8%	7%	76%	
2011-12	3,225	4,791	11,368	9,698	106,882	135,965
	2%	4%	8%	7%	79%	
2012-13	6,820	8,597	15,839	12,892	128,342	172,489
	4%	5%	9%	7%	74%	
2013-14	8,394	10,456	21,617	11,859	112,122	164,448
	5%	6%	13%	7%	68%	
2014-15	7,264	7,240	20,508	15,830	154,993	205,835
	4%	4%	10%	8%	75%	
2015-16	4,811	6,923	11,718	13,551	143,155	180,157
	3%	4%	7%	8%	79%	
2016-17	3,693	5,204	12,582	13,170	200,562	235,212
	2%	2%	5%	6%	85%	



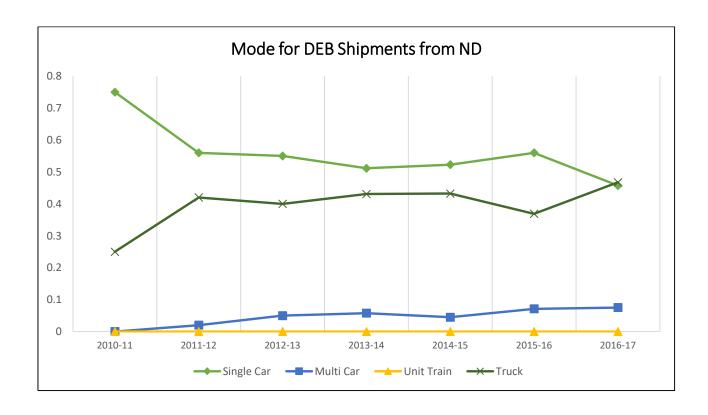
Mode for Corn Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2010-11	24,105	13,621	17,408	59,732	77,586	192,452
	13%	7%	9%	31%	40%	
2011-12	13,824	15,605	15,088	49,016	72,098	165,631
	8%	9%	9%	30%	44%	
2012-13	23,120	23,720	21,105	56,111	177,985	302,041
	7%	8%	7%	19%	59%	
2013-14	19,014	27,111	14,052	53,001	104,658	217,835
	9%	12%	6%	24%	48%	
2014-15	19,257	27,615	15,029	53,336	122,153	237,390
	8%	12%	6%	22%	51%	
2015-16	11,767	10,632	11,176	50,514	101,038	185,128
	6%	6%	6%	27%	55%	
2016-17	9,838	7,095	8,630	50,623	188,833	265,021
	4%	3%	3%	19%	71%	



Mode for DEB Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2010-11	9,384	44	0	3,137	12,565
	75%	0%	0%	25%	
2011-12	4,212	154	0	3,181	7,546
	56%	2%	0%	42%	
2012-13	5,114	481	0	3,779	9,374
	55%	5%	0%	40%	
2013-14	4,050	456	0	3,411	7,917
	51%	6%	0	43%	
2014-15	4,352	374	0	3,600	8,326
	52%	4%	0	43%	
2015-16	5,211	664	0	3,433	9,308
	56%	7%	0	37%	
2016-17	4,113	677	0	4,203	8,994
	46%	8%	0	46%	



Mode for DEPeas Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2010-11	5,243	864	1,838	1,070	9,015
	58%	10%	20%	12%	
2011-12	2,769	216	0	889	3,874
	71%	6%	0%	23%	
2012-13	2,937	365	0	924	4,227
	69%	9%	0%	22%	
2013-14	3,096	171	13	934	4,214
	73%	4%	0	22%	
2014-15	3,113	334	0	910	4,357
	71%	8%	0	21%	
2015-16	4,855	1,149	124	1,863	7,991
	61%	14%	2%	23%	
2016-17	5,207	438	115	1,834	7,594
	69%	5%	2%	24%	

