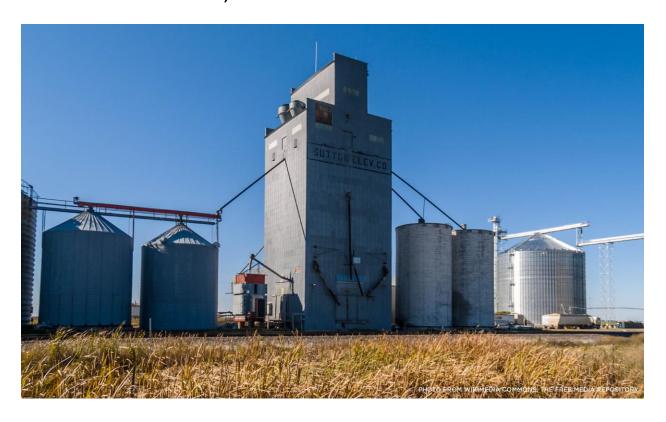
# ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2013-14



NDSU UPPER GREAT PLAINS TRANSPORTATION INSTITUTE

# ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2013-14

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in cooperation with

North Dakota Wheat Commission Bismarck, ND

North Dakota Public Service Commission Bismarck, ND

With special thanks to the North Dakota grain elevator industry for providing this data monthly.

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#### Overview

The *Annual North Dakota Elevator Marketing Report for 2013-14* was prepared by Kimberly Vachal and Laurel Benson, Upper Great Plains Transportation Institute. The authors gratefully acknowledge the assistance of the North Dakota Wheat Commission and the North Dakota Public Service Commission in compiling this report.

The objective of this report is to provide a benchmark for elevator managers in assessing performance, and supply a source for recognizing trends in the characteristics of North Dakota elevators. This report and the statistics mailed to individual elevators are presented as a source of information for elevator managers and those interested in the North Dakota grain industry. Continuation of the report as an annual project will be considered based on public response.

#### **Source of Data**

The distribution and shipment data in this report was developed from the Public Service Commission reports that require elevators to report monthly movements of grains and oilseeds by truck and rail. The storage capacities reported to the ND PSC were used to calculate the turnover ratios.

#### Scope of Report

Data are tabulated according to elevator type to provide general information on characteristics that describe commodity flows or provide a benchmark for elevators.

Turnover: Equal to the ratio of volume of grain handled to the storage capacity available.

Destination: Duluth-Superior, MN/WI, PNW, Midland-Southwest, North Dakota, and

miscellaneous markets.

• Origin: Nine crop reporting districts.

• **Mode:** Truck or rail.

• Elevator Size: Elevators are stratified into five groups based on the number of cars an elevator

can load without railroad switching services (1) Single Car (1 to 24 cars), (2) Multiple Car (25 to 49 cars), (3) Unit Train (50 to 99 cars), (4) No Rail, and

(5) Shuttle Train (100 cars or more).

• Time: Crop year, from July 2013 to June 2014.

• Commodity: Hard red spring wheat, durum, barley, sunflowers, soybeans, canola, corn, dry

edible beans, and dry edible peas.

#### **Organization of the Report**

Five groups of data will be presented in this report: (1) individual elevator performance (e.g. turnover) and distribution information (due to confidentiality agreements, each elevator receives individual data on only its own activities), (2) storage capacity, volume handled, and turnover ratios by elevator size and for each crop reporting district, (3) elevator distribution and modal choice for the state, (4) destination information for each of the state's nine crop reporting districts and each of the commodities, (5) modal selection for each of the crop reporting districts and for each commodity marketed. Elevator managers will be able to compare their performance to that of similar elevators (e.g. size and location).

### **Definition of Elevator Summary Variables**

**Storage:** Bushels of storage as reported by the elevator to the ND PSC.

**Turnover Ratio:** Ratio of grain and oilseed shipments to available storage capacity.

**Elevator Size:** No Rail Elevator: Elevator with no rail service

Single Car Elevator: Elevator with track space for 1 to 24 cars

Multi Car Elevator: Elevator with track space for 25 to 49 cars

Unit Train Elevator: Elevator with track space for 50 to 99 cars

Shuttle Train Elevator: Elevator with track space for 100 cars or more

Information used in the reports was based on railroad and ND PSC data. Track space refers to the number of cars that can be loaded without railroad switching assistance.

## Mode for Grain & Oilseed Shipments by Rail:

Single Car Shipments:
Car orders purchased under rates for 1 to 24 cars
Car orders purchased under rates for 25 to 49 cars
Car orders purchased under rates for 50 or more cars
Car orders purchased under rates for 50 or more cars
Car orders purchased under rates for 100 or more cars

Information used in reports was based on the monthly grain and oilseed movement and storage reports that elevators submit to the ND PSC.

## **Destinations for Grain and Oilseed Shipments:**

Destinations for grain and oilseed shipments, reported by the elevators in the monthly reports, are not final destinations for shipments. The destinations reported for rail shipments are the Waybill destinations. The destinations for truck shipments are reported as they are specified on the billing statement.



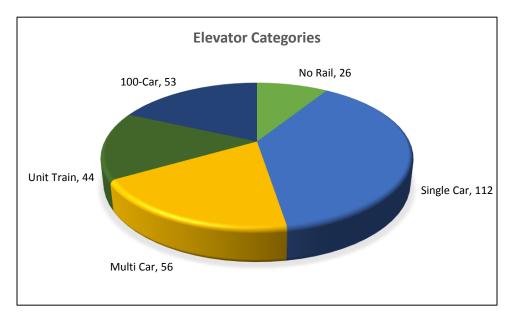
### **NORTH DAKOTA ELEVATORS, 2013-14**

Storage: 329,490 thousand bu.

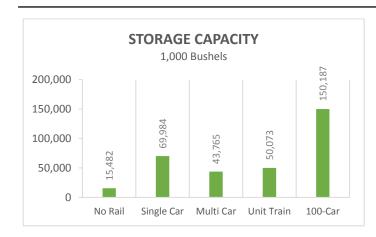
Grain Shipped to End User: 781,216 thousand bu.

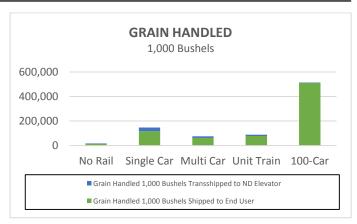
Grain Transshipped to ND Elevator: 61,429 thousand bu.

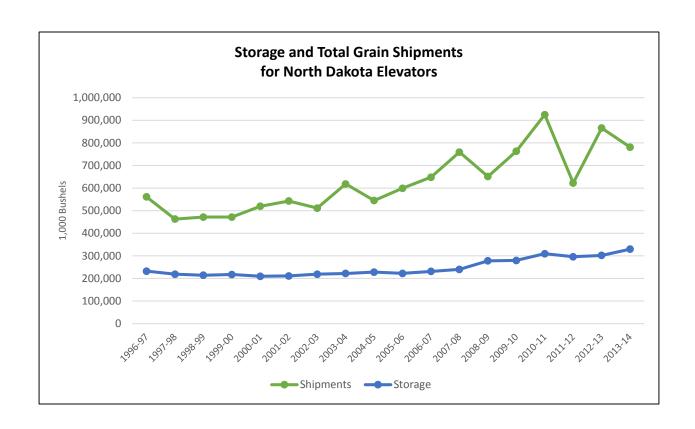
Average Turnover: 4.9

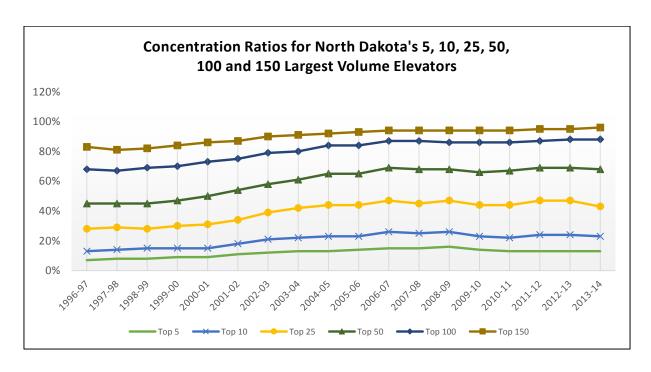


Note: Elevator categories are based on the number of rail cars an elevator can load without railroad switching assistance (pg. iv).

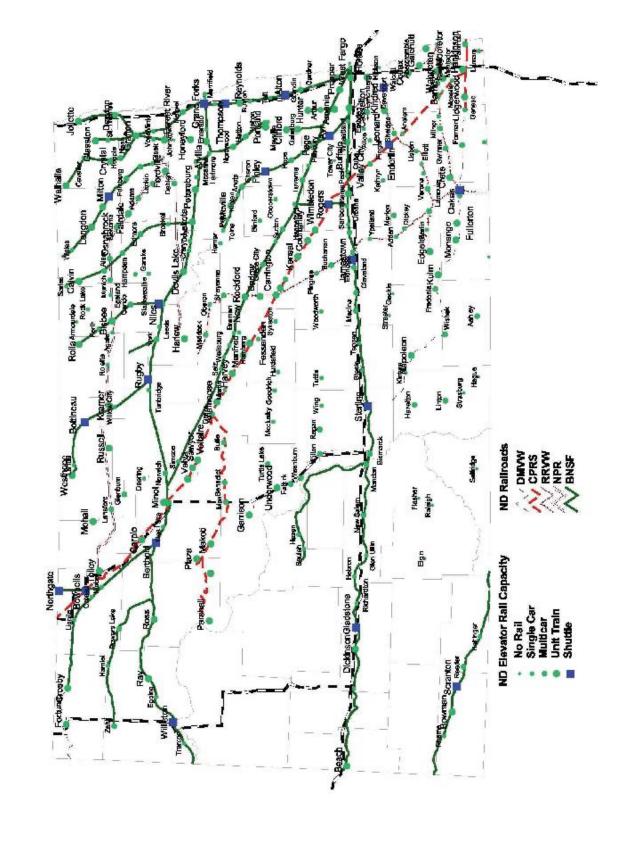




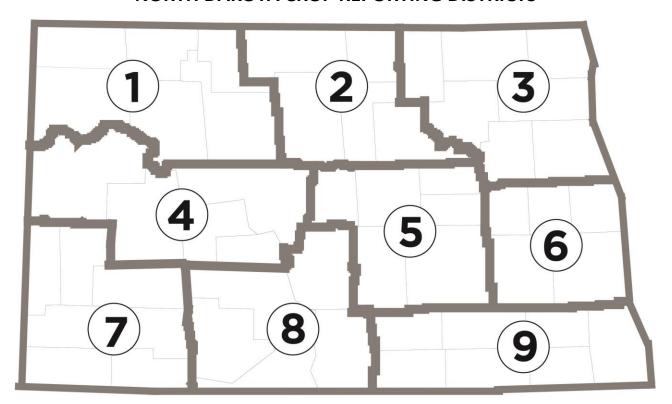




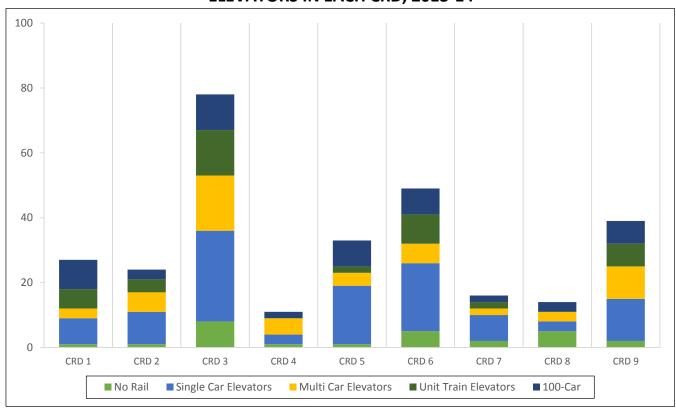
North Dakota Multicar, Unit, & Shuttle Train Car Loading Stations, 2007

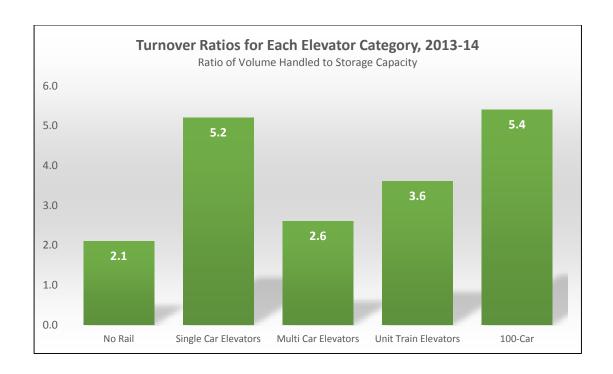


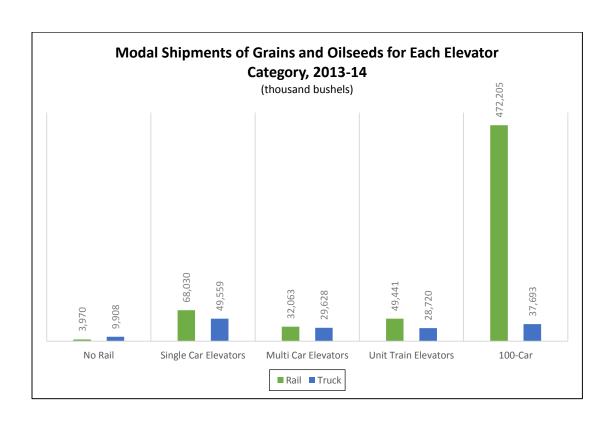
### **NORTH DAKOTA CROP REPORTING DISTRICTS**



### **ELEVATORS IN EACH CRD, 2013-14**





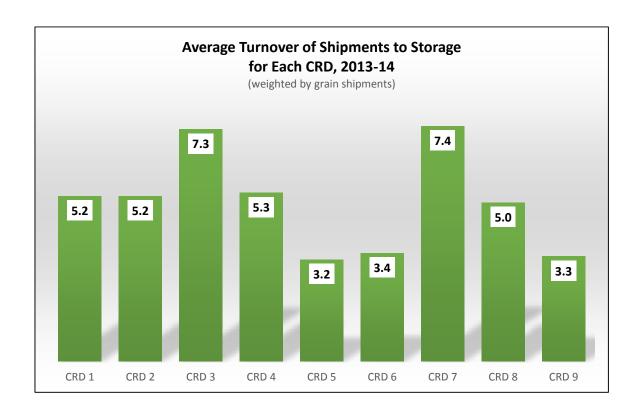


ND Elevator Storage, Shipments, and Turnover Ratios
for Each CRD, 2013-14

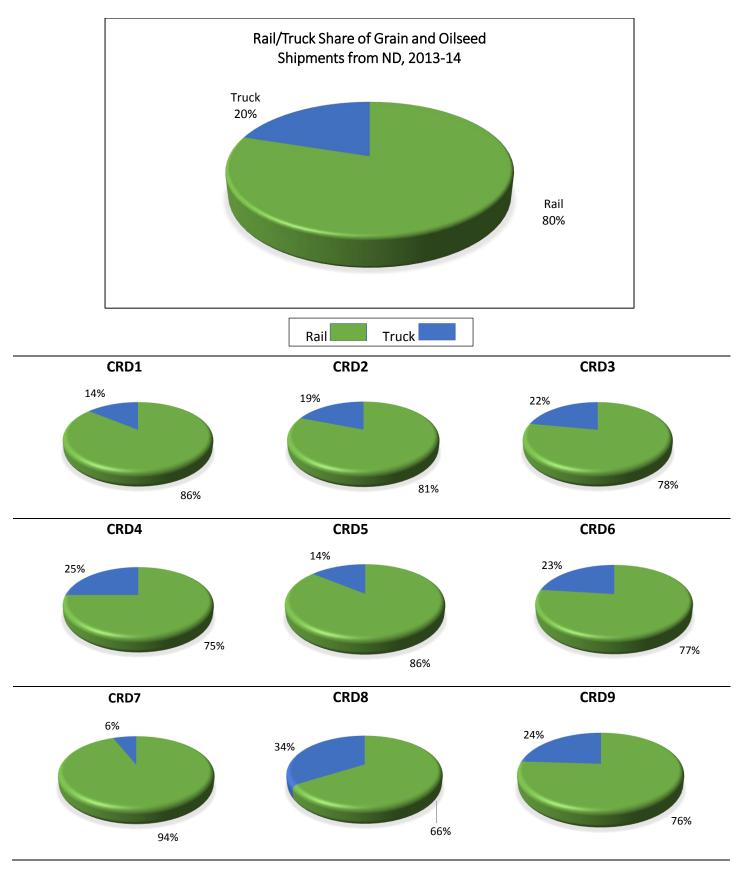
CRD	# Elev	Storage Capacity	Total Transshipped <sup>a</sup>	Total Shipments <sup>b</sup>	Average Turnover
1	27	25,756,000	10,606,858	87,999,102	5.2
2	24	19,052,000	5,790,485	43,127,355	5.2
3	78	59,646,720	15,970,834	156,847,018	7.3
4	11	8,538,016	3,229,558	31,398,155	5.3
5	33	43,816,828	8,458,477	89,005,149	3.2
6	49	89,757,600	13,428,667	150,663,748	3.4
7	16	11,583,200	399,441	54,779,179	7.4
8	14	10,550,000	1,596,033	32,687,745	5.0
9	39	60,790,000	1,948,954	134,709,036	3.3
All	291	329,490,364	61,429,307	781,216,487	5.0

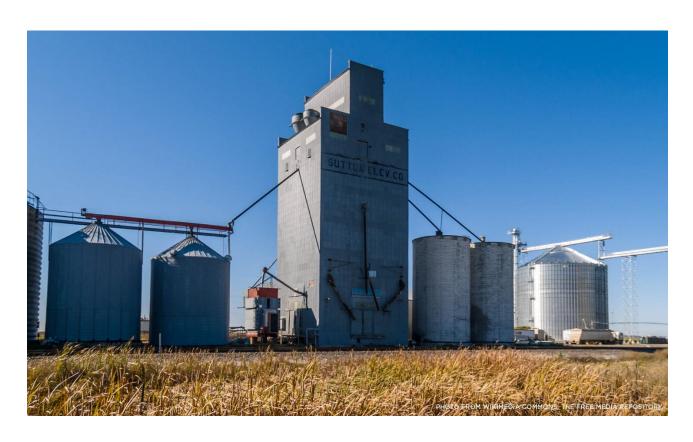
<sup>&</sup>lt;sup>a</sup> Bushels transshipped to other ND elevators.

<sup>&</sup>lt;sup>b</sup> Bushels shipped to processors and various export points.



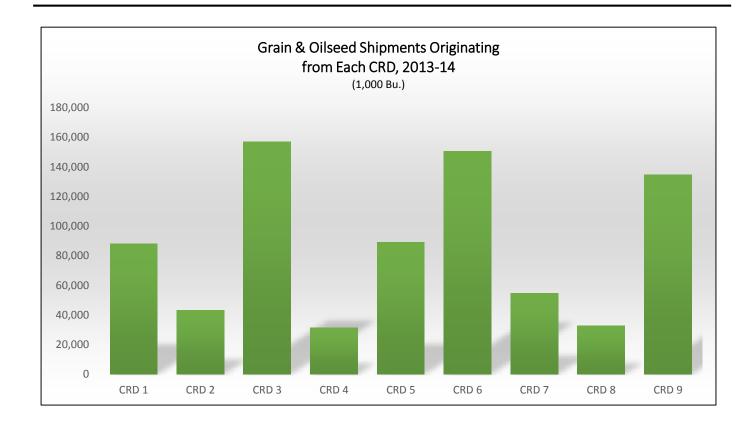
### Modal Share of Grain and Oilseed Shipments from Each CRD, 2013-14



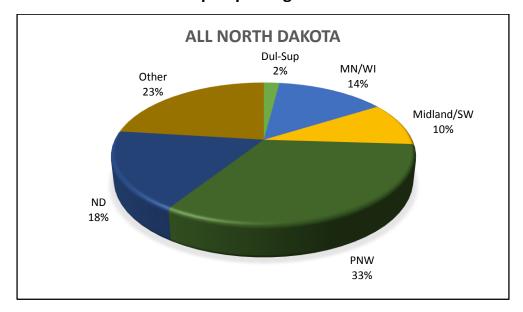


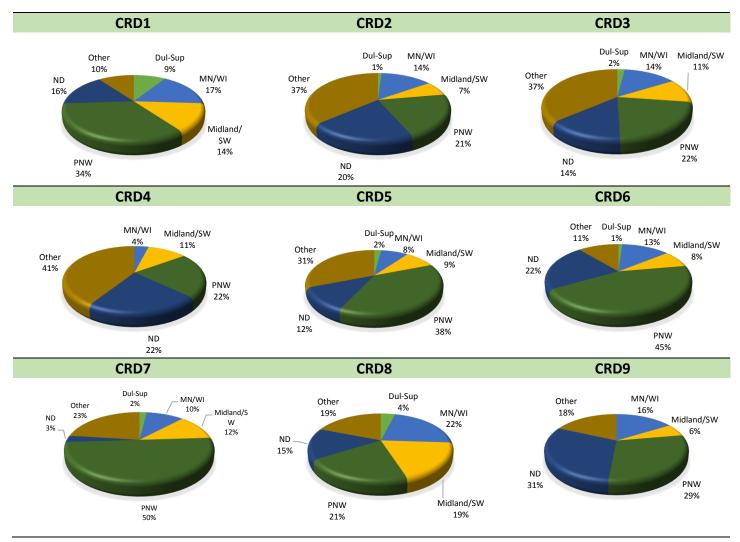
DESTINATIONS FOR GRAIN AND OILSEED SHIPMENTS ORIGINATING FROM NORTH DAKOTA ELEVATORS

### **ALL GRAIN AND OILSEED SHIPMENTS**



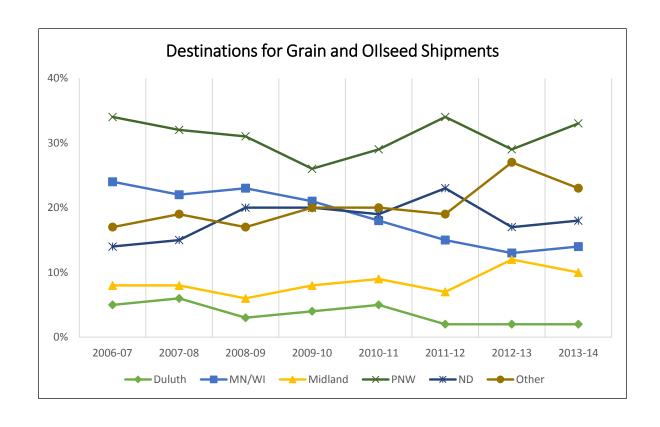
## Destinations for Grain & Oilseed Shipments, 2013-14 Crop Reporting District





Trends for Destinations of Grain and Oilseed Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	42,339	163,483	60,977	241,577	116,783	759,132
	6%	22%	8%	32%	15%	
2008-09	16,608	149,794	41,526	203,054	131,806	651,345
	3%	23%	6%	31%	20%	
2009-10	33,486	159,539	62,757	200,436	155,917	763,289
	4%	21%	8%	26%	20%	
2010-11	44,953	152,972	81,345	249,026	165,731	865,431
	5%	18%	9%	29%	19%	
2011-12	13,910	95,113	41,259	211,609	140,187	622,330
	2%	15%	7%	34%	23%	
2012-13	15,259	116,369	100,986	246,965	150,882	865,931
	2%	13%	12%	29%	17%	
2013-14	16,484	106,236	78,197	254,995	143,327	781,216
-	2%	14%	10%	33%	18%	

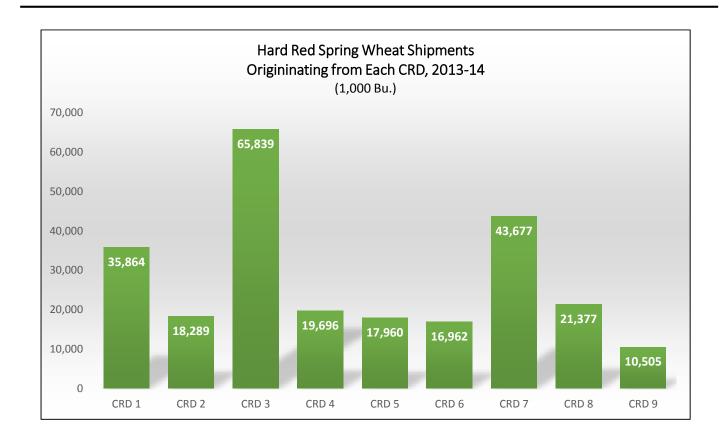


### **Destinations for Grain and Oilseed Shipments from ND CRDs**

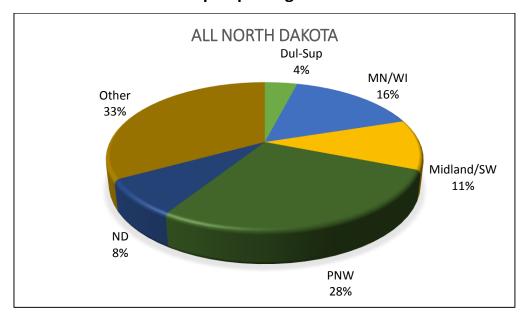
(1000 Bushels)

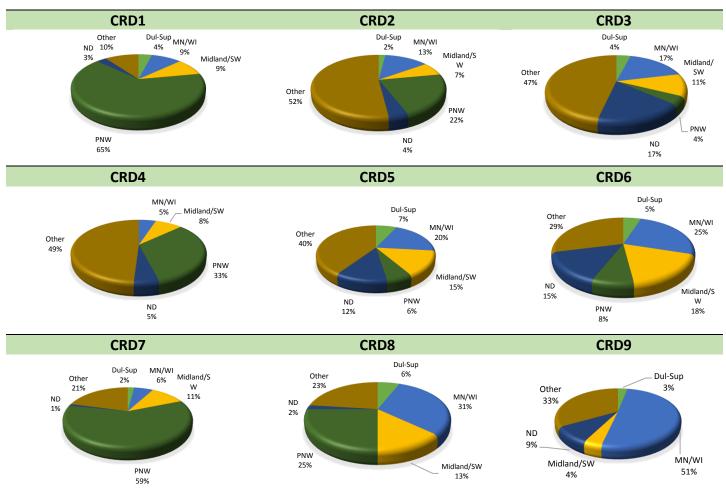
			CRD 1								CRD	2			
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	16%	20%	10%	24%	14%	13%	96,419	2007-08	6%	30%	7%	19%	21%	20%	56,003
2008-09	6%	25%	17%	19%	21%	11%	70,041	2008-09	4%	23%	6%	16%	30%	20%	43,796
2009-10	15%	23%	15%	19%	14%	15%	93,306	2009-10	3%	23%	5%	10%	26%	32%	54,521
2010-11	18%	13%	13%	24%	14%	18%	98,911	2010-11	1%	19%	9%	19%	28%	24%	61,845
2011-12	9%	15%	17%	24%	21%	15%	48,832	2011-12	1%	18%	4%	27%	22%	28%	33,981
2012-13	7%	17%	13%	31%	18%	14%	94,274	2012-13	1%	16%	4%	16%	26%	37%	53,654
2013-14	9%	17%	14%	34%	16%	10%	87,999	2013-14	1%	14%	7%	21%	20%	36%	43,127
			CRD 3								CRD	4			
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	5%	24%	7%		17%	32%	155,866	2007-08		25%	14%	5%	30%	24%	32,427
2008-09	2%	26%	5%	17%	18%	32%	138,404	2008-09	2%	22%	9%	8%	36%	24%	24,489
2009-10	5%	17%	8%	19%	18%	31%	144,186	2009-10	0%	28%	11%	9%	25%	26%	38,435
2010-11	8%	19%	10%	20%	16%	27%	185,083	2010-11	0%	23%	10%	10%	26%	30%	37,945
2011-12	4%	19%	7%	24%	17%	30%	148,429	2011-12	1%	15%	20%	8%	25%	32%	23,426
2012-13	2%	15%	17%	22%	14%	32%	166,737	2012-13	0%	6%	13%	24%	18%	39%	30,874
2013-14	2%	14%	11%	22%	14%	36%	156,847	2013-14	0%	4%	11%		22%	41%	31,398
			CRD 5								CRD				
		-	Midland	PNW		Other	Total			· ·	Midland			Other	Total
2007-08	3%	29%	4%		19%	18%	83,564	2007-08		16%	5%		11%	9%	149,859
2008-09	3%	27%	7%		22%	19%	69,168	2008-09	2%	18%	5%		15%	6%	142,770
2009-10	2%	25%	4%		22%	24%	81,038	2009-10		17%	9%		20%	8%	140,149
2010-11	3%	17%	5%		17%	30%	101,974	2010-11		15%	13%		18%	8%	165,825
2011-12	2%	7%	2%		19%	28%	82,246	2011-12		18%	4%		20%	5%	128,400
2012-13	2%	8%	8%		11%	40%	115,238	2012-13		13%	12%		16%	17%	177,147
2013-14	2%	8%	9%	38%	12%	31%	89,005	2013-14	1%	13%	8%		22%	11%	150,664
	Duluak	B 4 B 1 / \ A / I	CRD 7	DNIM	ND	Othor	Tatal		Duluah	B4B1 /\A/I	CRD		ND	Othor	Tatal
2007-08	14%	18%	Midland 22%	33%	ND 2%	Other 12%	<b>Total</b> 42,556	2007-08		65%	Midland 8%	1%	ND 21%	Other 4%	<b>Total</b> 14,765
2007-08	18%	38%	10%	33 <i>%</i> 4%	4%	25%	13,651	2008-09	0%	56%	12%	0%	31%	0%	7,443
2008-09	9%	20%	15%	29%	3%	24%	50,062	2009-10		62%	13%	0%	22%	3%	18,411
2010-11	11%	23%	8%	29%	3%	25%	49,187	2010-11		54%	18%	0%	25%	3%	20,344
2010-11	4%	15%	11%	39%	8%	23%	30,591	2011-12	1%	30%	23%	1%	26%	19%	17,222
2012-13	5%	18%	15%	31%	4%	28%	46,563	2012-13	1%	31%	15%	5%	29%	18%	20,611
2012-13	2%	10%	12%	50%	3%	23%	54,779	2012-13		22%	19%		15%	19%	32,688
2013 11	270	1070	CRD 9	3070	370	2370	31,773	2013 11	170	22,0	1370	21/0	1370	1370	32,000
	Duluth	MN/WI	Midland	PNW	ND	Other	Total								
2007-08	1%	14%	4%			20%	127,674								
2008-09	0%	19%	2%			12%	141,583								
2009-10	0%	17%	3%			15%	140,181								
2010-11	0%	14%	5%		30%	14%	144,318								
2011-12	0%	11%	2%			10%	109,202								
2012-13	0%	12%	9%			28%	160,833								
2013-14	0%	16%	6%			18%	134,709								
	-,-	_ 3/4	- / -	_3,3			,. 05								

### HARD RED SPRING WHEAT SHIPMENTS



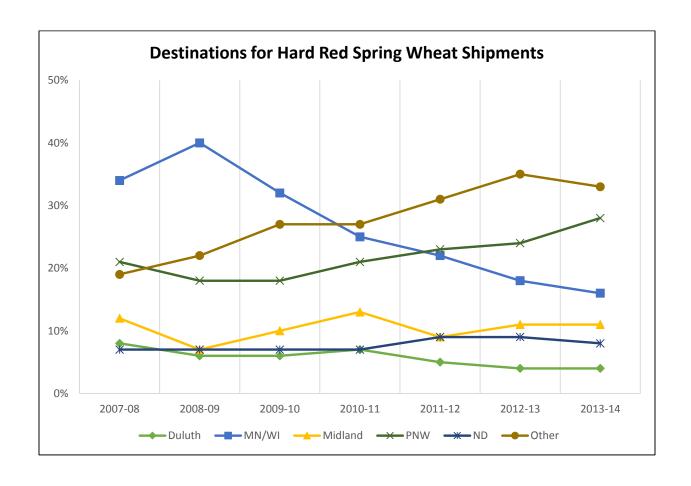
Destinations for Hard Red Spring Wheat Shipments, 2013-14
Crop Reporting District





Trends for Destinations of Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	20,640	88,719	30,756	56,645	17,532	196,760
	8%	34%	12%	21%	7%	
2008-09	11,312	77,674	14,448	33,829	13,564	192,735
	6%	40%	7%	18%	7%	
2009-10	17,269	85,204	25,518	47,571	19,619	266,271
	6%	32%	10%	18%	7%	
2010-11	23,661	81,778	41,956	68,089	23,702	328,147
	7%	25%	13%	21%	7%	
2011-12	9,804	42,399	17,698	44,479	17,425	190,161
	5%	22%	9%	23%	9%	
2012-13	8,217	41,952	24,553	56,424	20,405	231,495
	5%	18%	11%	24%	9%	
2013-14	8,767	40,226	27,337	70,255	20,584	250,168
	4%	16%	11%	28%	8%	

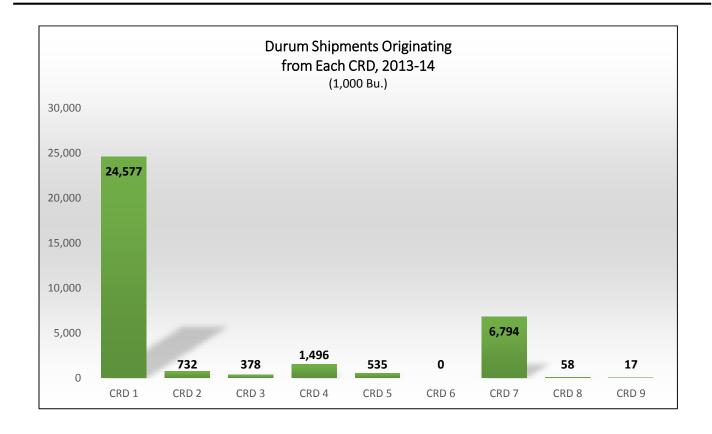


## **Destinations for Hard Red Spring Wheat Shipments from ND CRDs**

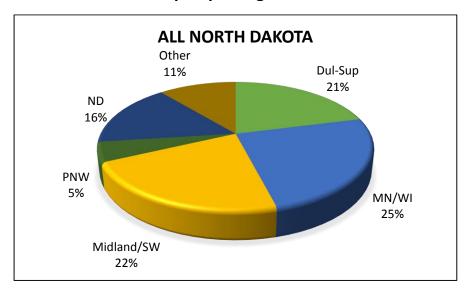
(1000 Bushels)

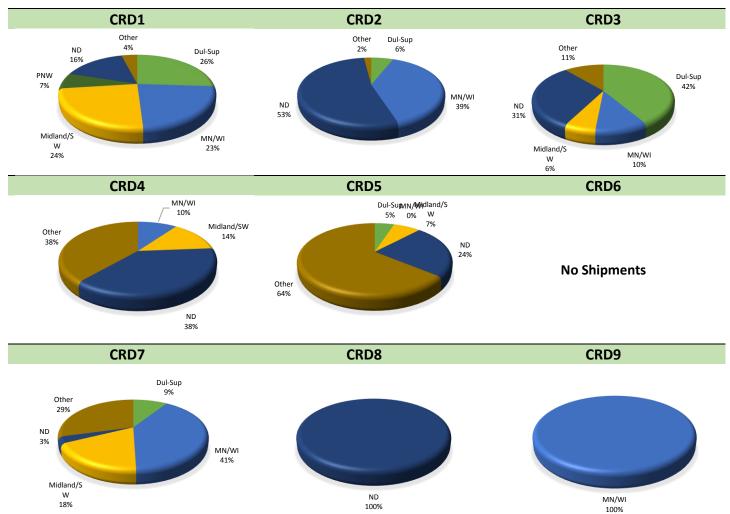
			CRD 1								CRD 2				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total	ı	Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	1%	18%	4%	62%	4%	10%	27,135	2007-08	10%	34%	13%	21%	3%	19%	28,203
2008-09	1%	31%	8%	50%	6%	4%	19,164	2008-09	5%	29%	12%	28%	3%	23%	18,905
2009-10	4%	29%	10%	36%	6%	16%	34,472	2009-10	7%	25%	7%	9%	3%	49%	25,272
2010-11	5%	16%	8%	46%	4%	20%	35,053	2010-11	1%	20%	17%	24%	3%	35%	27,521
2011-12	7%	12%	5%	58%	4%	15%	16,048	2011-12	3%	13%	5%	33%	5%	40%	12,402
2012-13	3%	11%	6%	62%	2%	16%	36,831	2012-13	2%	20%	1%	16%	4%	57%	19,431
2013-14	4%	9%	9%	65%	3%	10%	35,864	2013-14	2%	13%	7%	22%	4%	52%	18,289
			CRD 3								CRD 4				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total	l I	Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	9%	36%	9%	10%	12%	24%	75,259	2007-08	5%	28%	19%	7%	6%	35%	18,021
2008-09	5%	38%	3%	9%	12%	33%	65,227	2008-09	3%	30%	7%	14%	9%	36%	12,186
2009-10	10%	24%	8%	13%	15%	31%	66,503	2009-10	0%	29%	11%	13%	10%	38%	22,381
2010-11	14%	23%	11%	12%	12%	28%	102,337	2010-11	0%	22%	11%	16%	10%	42%	20,721
2011-12	8%	25%	7%	12%	14%	32%	72,528	2011-12	0%	16%	19%	12%	7%	46%	12,822
2012-13	4%	19%	14%	10%	19%	35%	63,935	2012-13	0%	8%	11%	34%	2%	45%	18,635
2013-14	4%	17%	11%	4%	17%	46%	65,839	2013-14	0%	5%	8%	33%	5%	49%	19,696
			CRD 5								CRD 6				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total	l I	Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	7%	55%	7%	5%	10%	16%	28,867	2007-08	15%	16%	11%	37%	6%	15%	26,023
2008-09	9%	53%	9%	3%	6%	19%	22,552	2008-09	10%	23%	16%	42%	4%	5%	22,884
2009-10	7%	48%	7%	5%	7%	27%	26,899	2009-10	12%	23%	16%	32%	6%	11%	20,945
2010-11	5%	29%	10%	9%	7%	40%	38,865	2010-11	4%	14%	30%	32%	9%	11%	35,101
2011-12	8%	13%	5%	17%	8%	49%	17,733	2011-12	4%	23%	14%	32%	9%	18%	17,579
2012-13	10%	25%	8%	9%	12%	36%	17,535	2012-13	5%	15%	12%	9%	14%	46%	18,984
2013-14	7%	20%	15%	6%	12%	41%	17,960	2013-14	5%	25%	18%	8%	15%	29%	16,962
			CRD 7								CRD 8				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total	ı	Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	10%	12%	26%	40%	0%	12%	32,956	2007-08	1%	84%	8%	1%	5%	2%	10,983
2008-09	24%	41%	8%	4%	1%	22%	9,734	2008-09	0%	84%	10%	0%	7%	0%	4,423
2009-10	8%	17%	15%	33%	2%	25%	39,404		1%	84%	9%	1%	2%	3%	12,809
2010-11	10%	18%	9%	37%	1%	24%	36,102	2010-11	0%	81%	13%	0%	3%	3%	12,682
2011-12	1%	13%	13%	50%	1%	21%	22,351		1%	55%	21%	2%	9%	13%	8,693
2012-13	4%	16%	15%	36%	0%	29%	37,521	2012-13	2%	41%	12%	10%	6%	29%	9,599
2013-14	2%	5%	11%	60%	1%	21%	43,677	2013-14	6%	31%	13%	25%	2%	23%	21,377
		_	CRD 9												
		MN/WI	Midland			Other	Total								
2007-08	5%	57%	12%	2%	2%	22%	16,018								
2008-09	0%	70%	4%	5%	1%	19%	17,659								
2009-10	1%	64%	4%	3%	2%	25%	17,586								
2010-11	2%	48%	9%	7%	3%	31%	19,765								
2011-12	0%	45%	5%	4%	8%	38%	10,004								
2012-13	0%	40%	8%	0%	11%	41%	9,025								
2013-14	3%	50%	4%	0%	9%	33%	10,505								

### **DURUM SHIPMENTS**



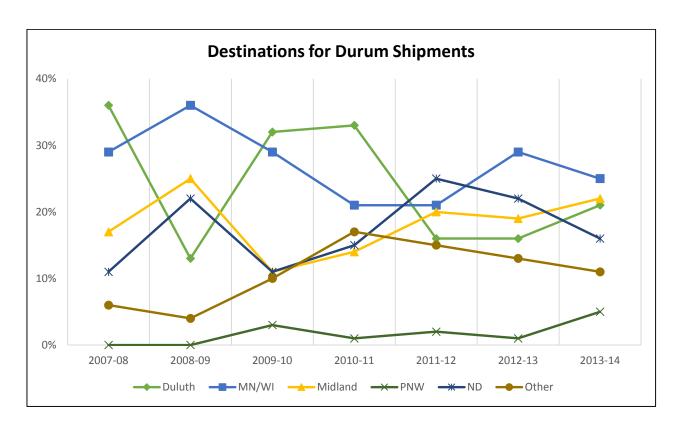
## Destinations for Durum Shipments, 2013-14 Crop Reporting District





Trends for Destinations of Durum Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	17,024	13,806	8,339	207	5,436	39,376
	36%	29%	17%	0%	11%	
2008-09	2,879	7,920	5,551	21	4,762	21,911
	13%	36%	25%	0%	22%	
2009-10	13,535	12,363	6,898	1,087	4,749	42,698
	32%	29%	11%	3%	11%	
2010-11	17,424	10,874	7,370	591	7,703	52,786
	33%	21%	14%	1%	15%	
2011-12	3,949	5,172	4,729	404	6,101	24,249
	16%	21%	20%	2%	25%	
2012-13	6,207	11,123	7,127	287	8,557	38,496
	16%	29%	19%	1%	22%	
2013-14	7,125	8,812	7,477	1,784	5,530	34,587
	21%	25%	22%	5%	16%	

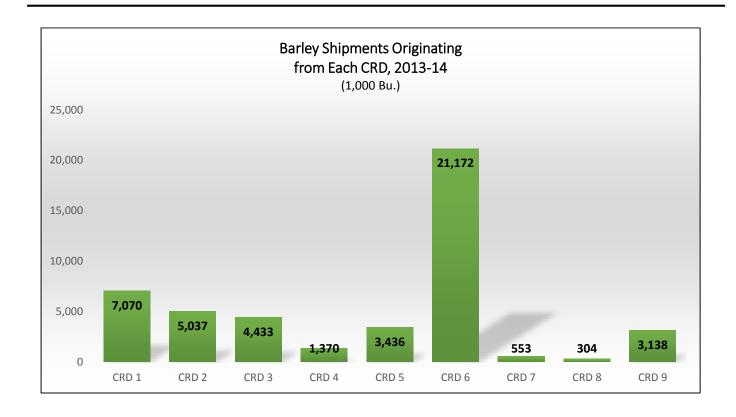


### **Destinations for Durum Shipments from ND CRDs**

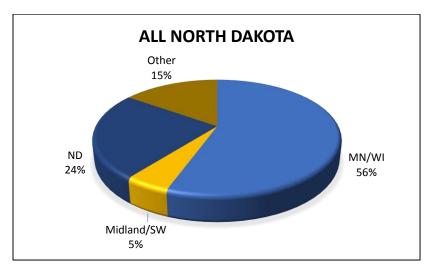
(1000 Bushels)

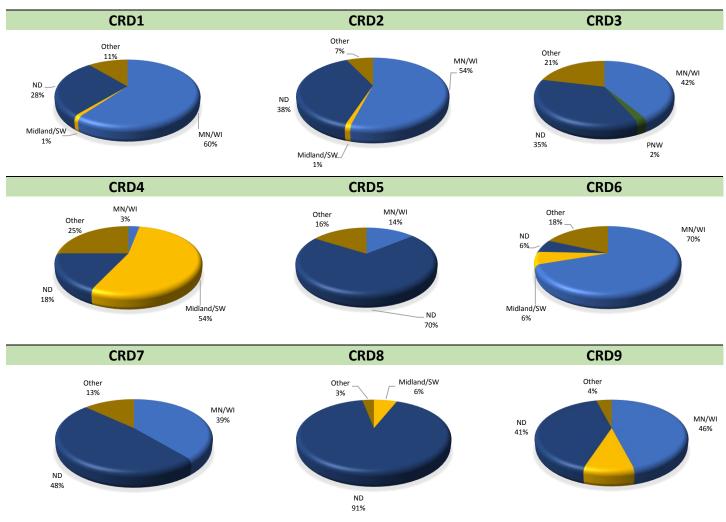
			CRD 1								CRD 2				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	40%	23%	20%	0%	11%	5%	33,798	2007-08	5%	35%	0%	0%	25%	33%	1,404
2008-09	16%	34%	26%	0%	21%	3%	16,797	2008-09	1%	28%	4%	0%	66%	1%	584
2009-10	39%	23%	16%	3%	11%	8%	30,675	2009-10	18%	39%	1%	0%	41%	2%	1,116
2010-11	44%	11%	16%	1%	13%	15%	34,073	2010-11	3%	23%	4%	0%	57%	13%	2,400
2011-12	20%	19%	20%	2%	28%	10%	14,862	2011-12	12%	12%	0%	0%	60%	15%	816
2012-13	21%	23%	23%	1%	26%	6%	24,535	2012-13	1%	21%	0%	0%	57%	21%	1,127
2013-14	26%	23%	24%	7%	16%	4%	24,577	2013-14	6%	39%	0%	0%	53%	2%	732
			CRD 3								CRD 4				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	16%	17%	0%	0%	20%	46%	887	2007-08	2%	42%	24%	0%	32%	0%	3,450
2008-09	1%	13%	65%	0%	14%	7%	508	2008-09	0%	41%	26%	0%	33%	0%	1,620
2009-10	2%	53%	0%	0%	13%	32%	145	2009-10	4%	51%	23%	1%	20%	1%	3,406
2010-11	10%	29%	0%	5%	20%	36%	975	2010-11	1%	37%	17%	0%	26%	19%	5,084
2011-12	3%	24%	5%	5%	25%	37%	578	2011-12	3%	9%	46%	0%	36%	6%	2,821
2012-13	4%	35%	0%	0%	35%	25%	764	2012-13	2%	0%	28%	0%	20%	50%	2,576
2013-14	41%	10%	6%	0%	31%	11%	378	2013-14	0%	10%	14%	0%	38%	39%	1,496
			CRD 5								CRD 6				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	29%	47%	4%	0%	10%	11%	1,215	2007-08	2%	71%	0%	0%	2%	25%	138
2008-09	3%	47%	0%	0%	24%	25%	440	2008-09	0%	0%	0%	0%	0%	0%	0
2009-10	16%	24%	6%	0%	11%	43%	683	2009-10	0%	0%	0%	0%	85%	15%	56
2010-11	28%	14%	21%	0%	6%	31%	1,485	2010-11	0%	0%	0%	0%	0%	0%	0
2011-12	0%	34%	19%	0%	22%	24%	679	2011-12	0%	100%	0%	0%	0%	0%	60
2012-13	8%	7%	13%	0%	29%	43%	1,627	2012-13	0%	100%	0%	0%	0%	0%	2,254
2013-14	5%	0%	7%	0%	24%	64%	535	2013-14	0%	0%	0%	0%	0%	0%	0
			CRD 7								CRD 8				
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total
2007-08	41%	44%	9%	1%	0%	4%	6,567	2007-08	0%	100%	0%	0%	0%	0%	85
2008-09	11%	51%	24%	1%	4%	11%	1,781	2008-09	0%	70%	0%	0%	30%	0%	56
2009-10	16%	44%	16%	3%	2%	19%	6,564	2009-10	0%	84%	0%	0%	16%	0%	53
2010-11	20%	49%	7%	2%	4%	17%	8,730	2010-11	16%	84%	0%	0%	0%	0%	30
2011-12	16%	36%	6%	1%	3%	39%	4,409	2011-12	0%	0%	0%	0%	100%	0%	23
2012-13 2013-14	14% 9%	42% 40%	11% 18%	2% 0%	4% 3%	27%	5,079	2012-13	0% 0%	0%	0% 0%	0% 0%	100% 100%	0% 0%	29 58
2015-14	970	40%	CRD 9	0%	370	29%	6,794	2013-14	0%	0%	0%	0%	100%	076	36
	Duluth	MN/WI	Midland	PNW	ND	Other	Total								
2007-08	0%	100%	0%	0%	0%	0%	356								
2008-09	0%	96%	0%	0%	11%	0%	124								
2009-10	0%	0%	0%	0%	0%	0%	0								
2010-11	0%	79%	0%	0%	21%	0%	9								
2010-11	0%	0%	0%	0%	100%	0%	1								
2011-12	0%	97%	0%	0%	0%	3%	505								
2012-13	0%	100%	0%	0%	0%	0%	17								
_010 17	0,0	200,0	0,0	0,0	0,0	0,0									

### **BARLEY SHIPMENTS**



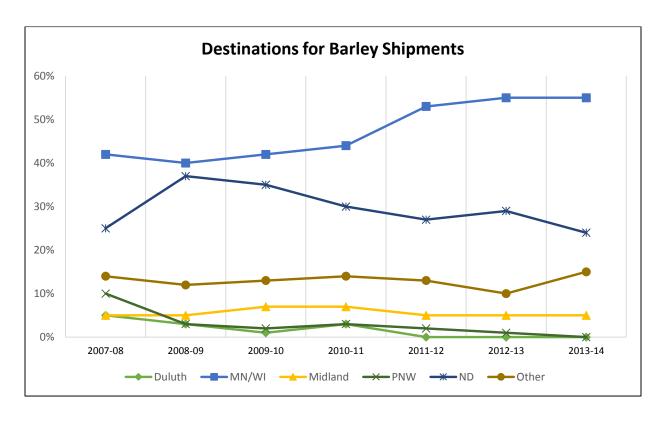
## Destinations for Barley Shipments, 2013-14 Crop Reporting District



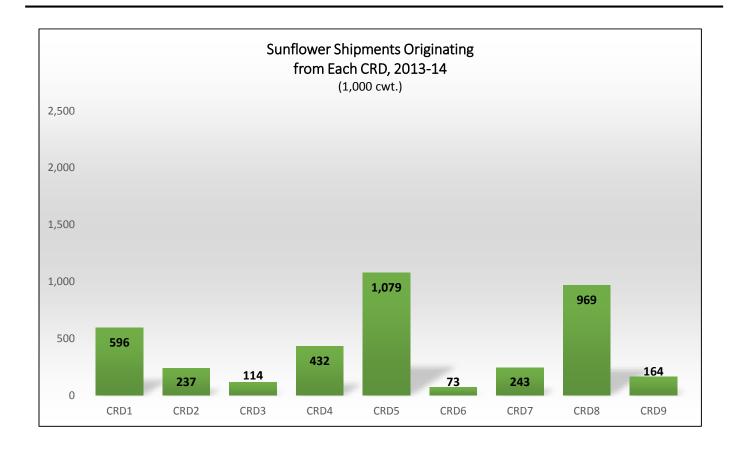


Trends for Destinations of Barley Shipments from ND (1,000 Bushels)

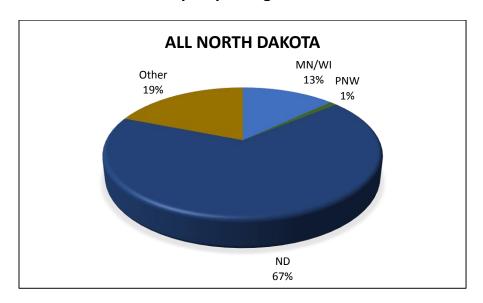
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	3,164	29,421	3,227	6,606	17,561	42,418
	5%	42%	5%	10%	25%	
2008-09	1,891	22,855	2,974	1,681	20,892	57,230
	3%	40%	5%	3%	37%	
2009-10	464	21,464	3,549	1,001	17,544	50,579
	1%	42%	7%	2%	35%	
2010-11	1,309	21,671	3,289	1,300	14,823	49,237
	3%	44%	7%	3%	30%	
2011-12	17	21,050	2,067	672	10,641	39,584
	0%	53%	5%	2%	27%	
2012-13	36	23,575	2,158	315	12,375	42,727
	0%	55%	5%	1%	29%	
2013-14	12	25,577	2,502	114	11,199	46,514
	0%	55%	5%	0%	24%	

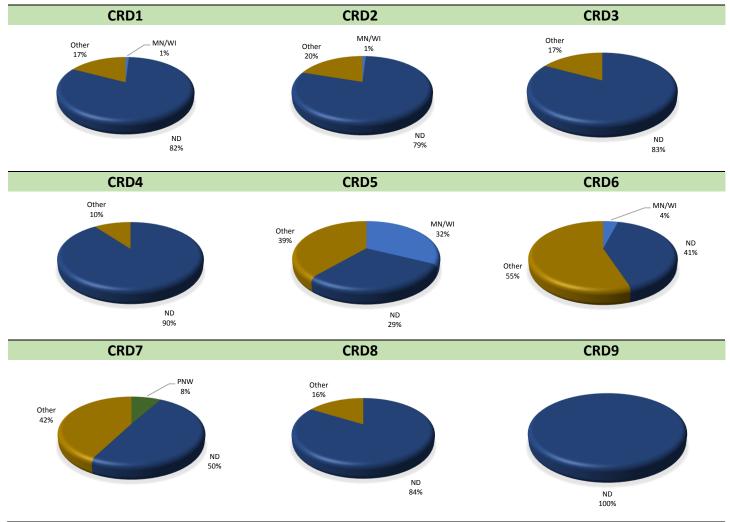


### **SUNFLOWER SHIPMENTS**



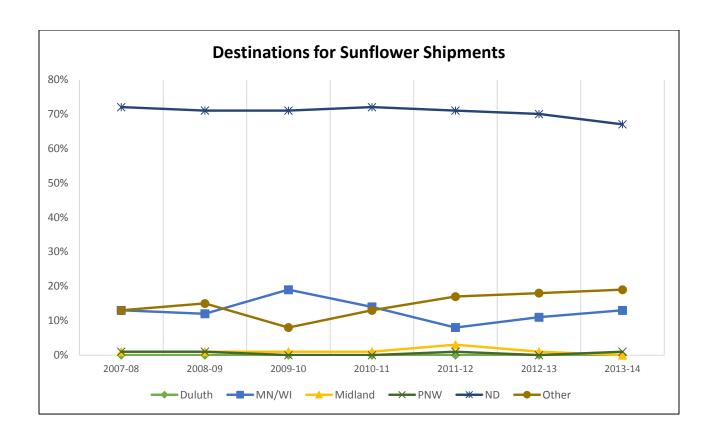
## Destinations for Sunflower Shipments, 2013-14 Crop Reporting District



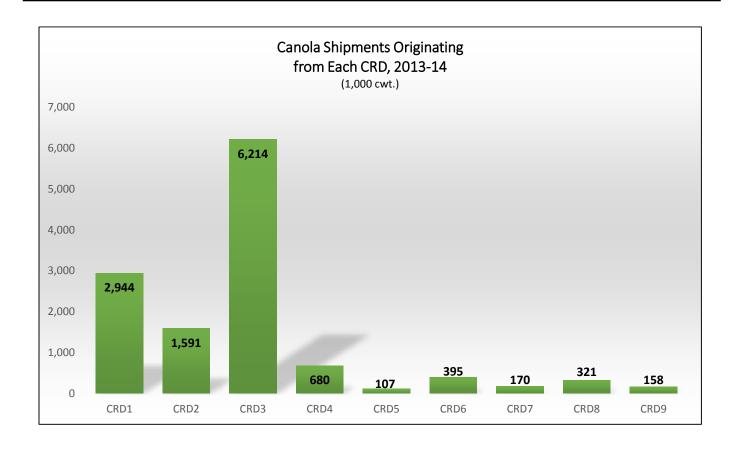


Trends for Destinations of Sunflower Shipments from ND (1,000 cwt)

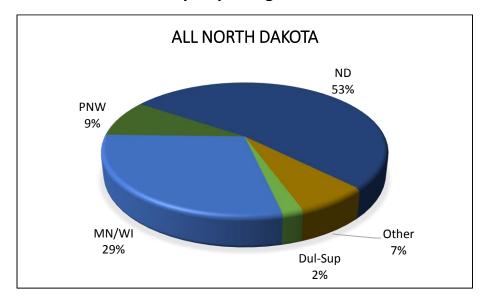
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	0	929	87	54	5,170	7,187
	0%	13%	1%	1%	72%	
2008-09	1	865	63	62	4,931	6,949
	0%	12%	1%	1%	71%	
2009-10	21	1,571	58	20	5,850	8,208
	0%	19%	1%	0%	71%	
2010-11	0	985	55	30	5,065	7,074
	0%	14%	1%	0%	72%	
2011-12	0	393	130	27	3,267	4,622
	0%	8%	3%	1%	71%	
2012-13	0	604	68	17	3,814	5,476
	0%	11%	1%	1%	70%	
2013-14	0	511	4	21	2,633	3,907
	0%	13%	0%	1%	67%	

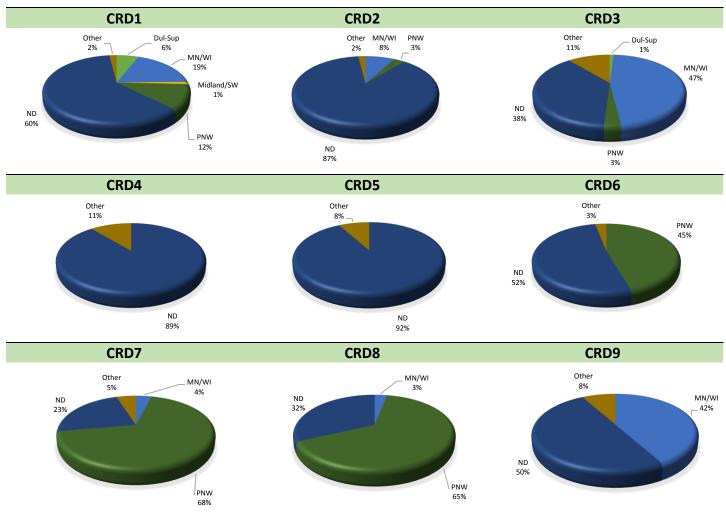


### **CANOLA SHIPMENTS**



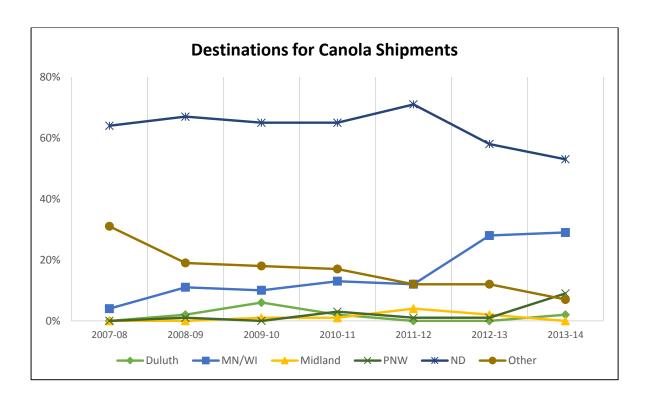
## Destinations for Canola Shipments, 2013-14 Crop Reporting District



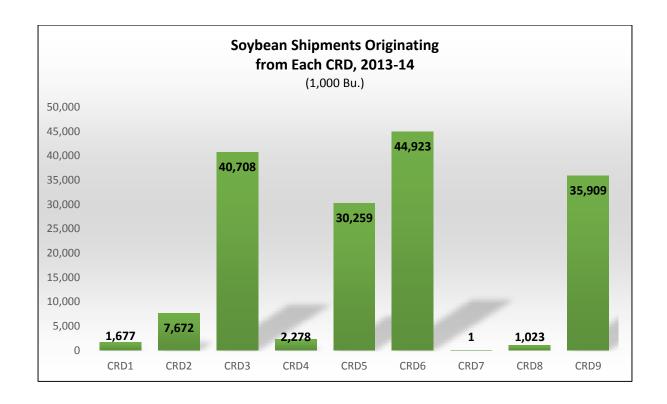


Trends for Destinations of Canola Shipments from ND (1,000 cwt)

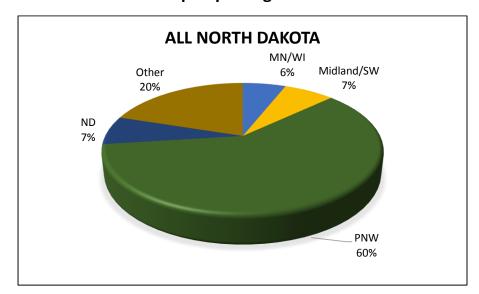
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
	Dui-3up	IVIIN/ VVI				
2007-08	0	397	0	44	5,663	8,894
	0%	4%	0%	0%	64%	
2008-09	174	962	0	61	5,704	8,516
	3%	11%	0%	1%	67%	
2009-10	623	1,049	60	4	6,854	10,532
	6%	10%	1%	0%	65%	
2010-11	275	1,817	1115	397	9,388	14,468
	2%	13%	1%	3%	65%	
2011-12	11	1,282	395	136	7,378	10,439
	0%	12%	4%	1%	71%	
2012-13	12	3,587	197	153	7,435	12,919
	0%	28%	2%	1%	58%	
2013-14	215	3,683	38	1,106	6,673	12,580
	2%	29%	0%	9%	53%	

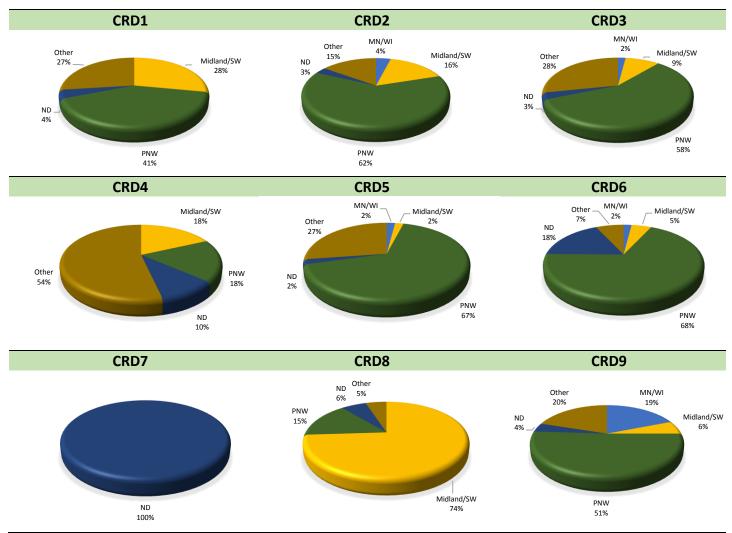


### **SOYBEAN SHIPMENTS**



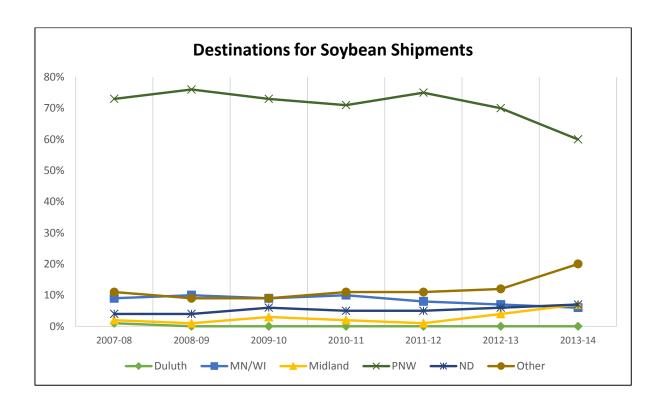
# Destinations for Soybean Shipments, 2013-14 Crop Reporting District



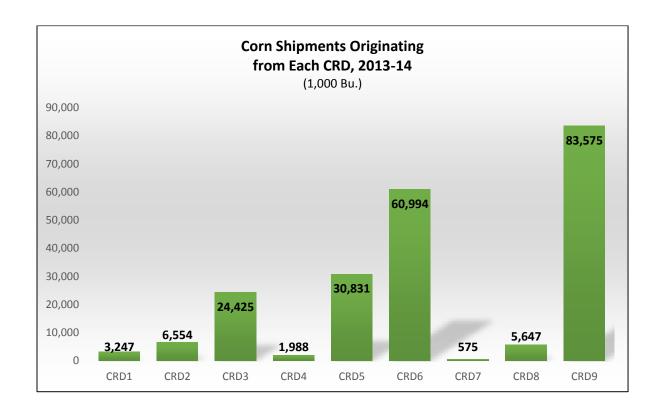


Trends for Destinations of Soybean Shipments from ND (1,000 Bushels)

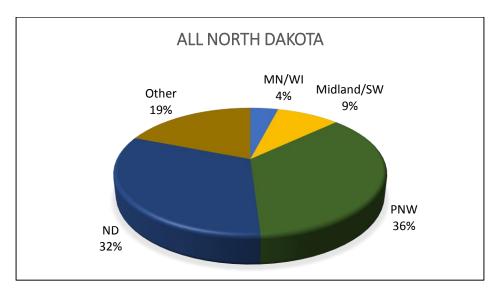
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	702	11,622	3,112	94,008	5,465	128,838
	1%	9%	2%	73%	4%	
2008-09	1	10,900	1,252	83,365	4,314	110,207
	0%	10%	1%	76%	4%	
2009-10	103	12,327	4,266	100,526	7,905	138,166
	0%	9%	3%	73%	6%	
2010-11	418	14,675	2,292	99,656	7,126	139,791
	0%	10%	2%	71%	5%	
2011-12	0	10,887	989	102,333	7,052	135,965
	0%	8%	1%	75%	5%	
2012-13	533	11,549	7,030	121,422	10,727	172,489
	0%	7%	4%	70%	6%	
2013-14	72	9,511	11,727	98,474	11,979	164,448
	0%	6%	7%	60%	7%	

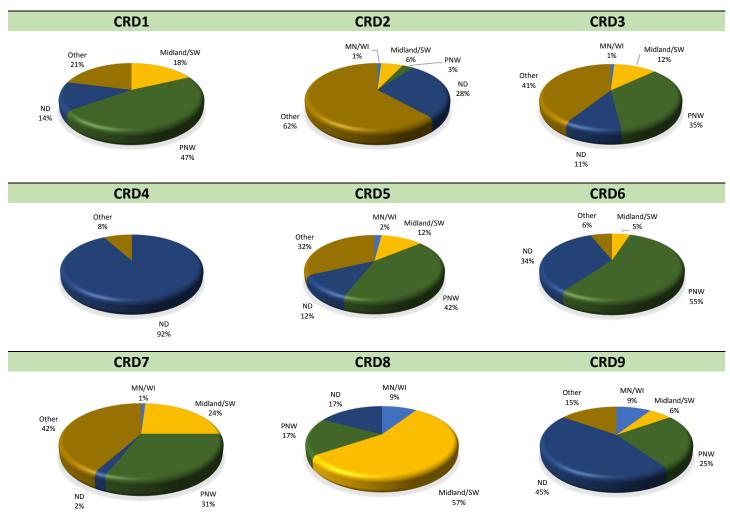


### **CORN SHIPMENTS**



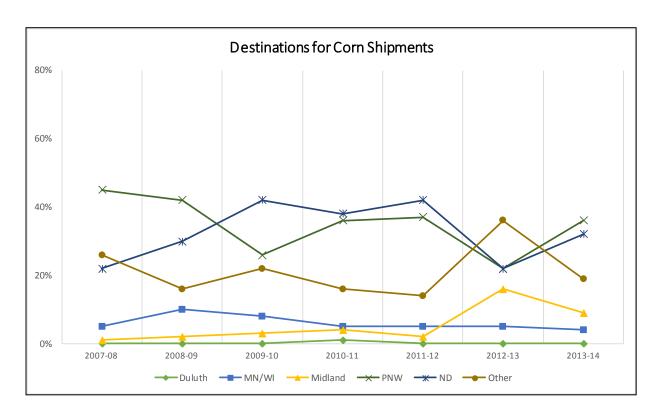
# Destinations for Corn Shipments, 2013-14 Crop Reporting District



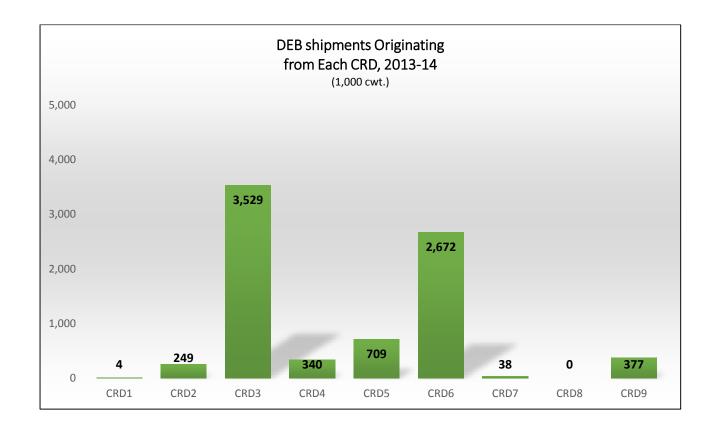


Trends for Destinations of Corn Shipments from ND (1,000 Bushels)

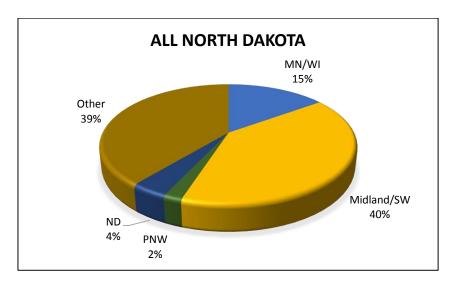
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2007-08	72	9,257	1,724	78,985	38,125	174,058
	0%	5%	1%	45%	22%	
2008-09	1	19,852	2,906	80,482	56,657	189,900
	0%	10%	2%	42%	30%	
2009-10	514	12,652	4,812	43,002	69,490	167,327
	0%	8%	3%	26%	42%	
2010-11	1,075	10,466	7,661	70,225	73,074	192,452
	1%	5%	4%	36%	38%	
2011-12	2,918	7,941	3,603	61,640	69,488	165,631
	0%	5%	2%	37%	42%	
2012-13	6,274	14,979	47,218	65,008	67,197	302,041
	0%	5%	16%	22%	22%	
2013-14	3	8,918	18,973	78,994	68,961	217,835
	0%	4%	9%	36%	32%	

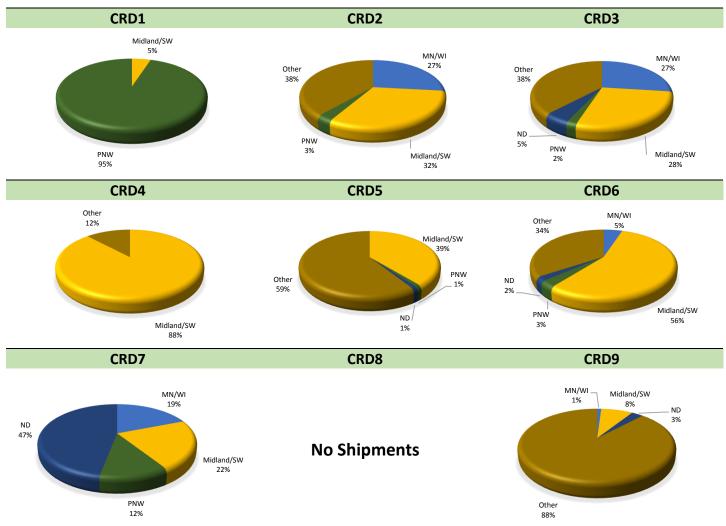


### **DRY EDIBLE BEAN SHIPMENTS**



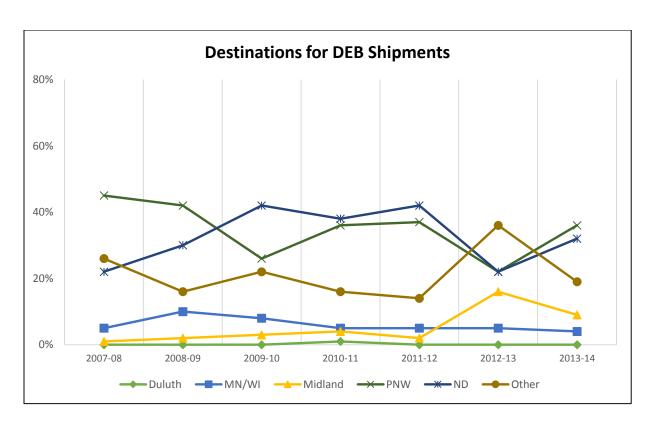
# Destinations for Dry Edible Bean Shipments, 2013-14 Crop Reporting District



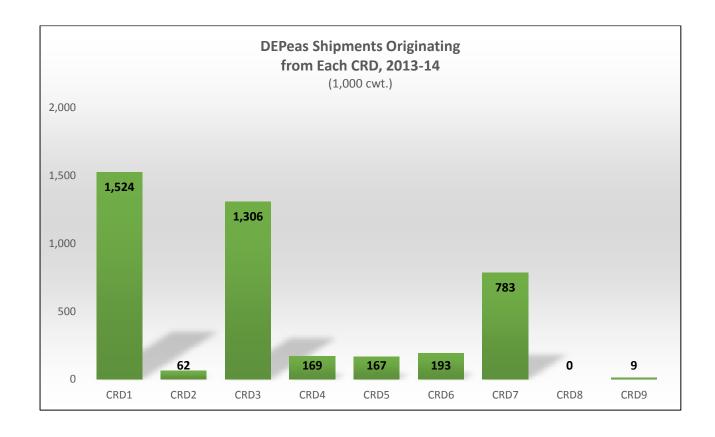


Trends for Destinations of DEB Shipments from ND (1,000 cwt)

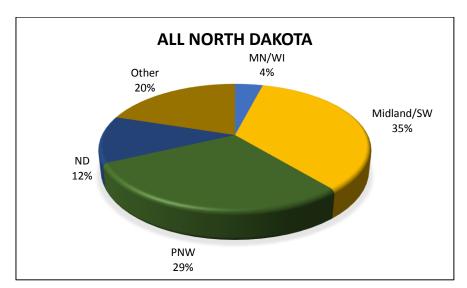
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2008-09	0	1,437	3,437	192	462	9,583
	0%	15%	36%	2%	5%	
2009-10	6	1,145	5,023	893	597	11,462
	0%	10%	44%	8%	5%	
2010-11	0	1,092	5,905	1,545	554	12,565
	0%	9%	47%	12%	4%	
2011-12	0	940	2,456	154	261	7,546
	0%	12%	33%	2%	3%	
2012-13	0	815	3,543	201	1,169	9,374
	0%	9%	38%	2%	12%	
2013-14	1	1,172	3,159	174	284	7,917
	0%	15%	40%	2%	4%	

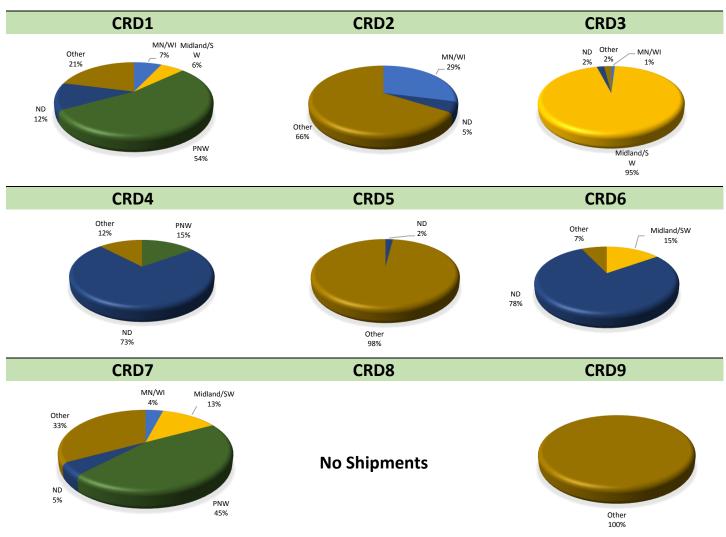


## **DRY EDIBLE PEA SHIPMENTS**



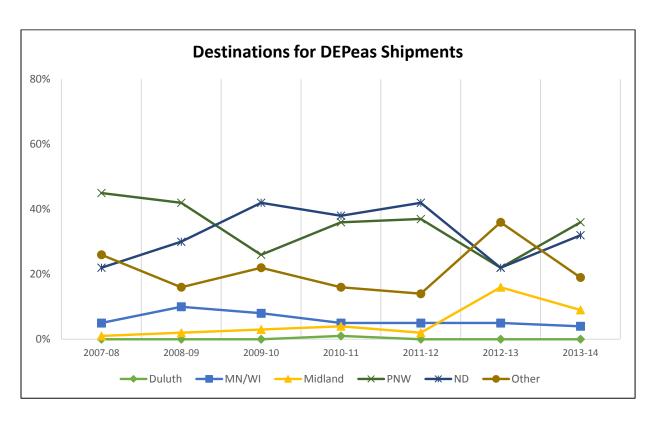
# Destinations for Dry Edible Pea Shipments, 2013-14 Crop Reporting District

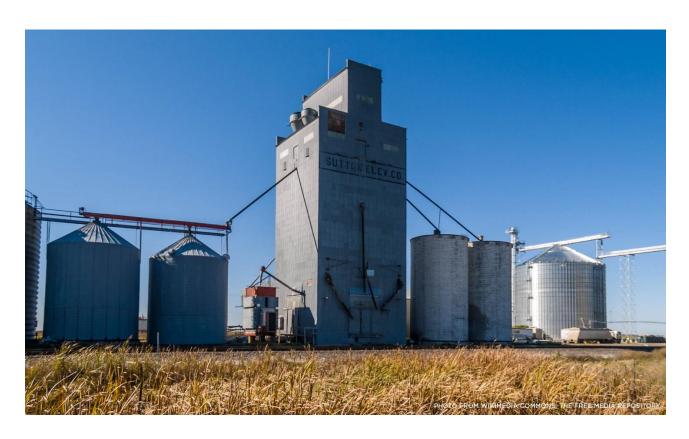




Trends for Destinations of DEPeas Shipments from ND (1,000 cwt)

			(=,000 0111)			
	Dul-Sup	MN/WI	Midland/SW	PNW	North Dakota	Total
2008-09	52	433	1,384	1,631	406	5,805
	1%	7%	24%	28%	7%	
2009-10	0	1,211	2,318	2,697	202	8,939
	0%	14%	26%	30%	2%	
2010-11	4	363	2,894	3,025	242	9,015
	0%	4%	32%	34%	3%	
2011-12	2	357	1,490	680	353	3,874
	0%	9%	38%	18%	9%	
2012-13	0	140	1,494	1,072	352	4,227
	0%	3%	35%	25%	8%	
2013-14	0	172	1,471	1,204	523	4,214
	0%	4%	35%	29%	12%	

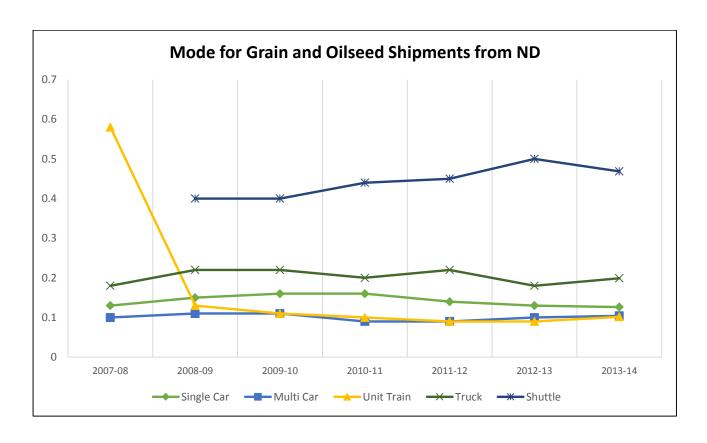




MODE FOR GRAIN AND OILSEED SHIPMENTS
ORIGINATING FROM NORTH DAKOTA ELEVATORS

Mode for Grain and Oilseed Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	<b>Unit Train</b>	Truck	Shuttle	Total
2007-08	101,011	78,669	444,088	135,365		759,133
	13%	10%	58%	18%		
2008-09	99,457	68,628	82,386	143,510	257,365	651,345
	15%	11%	13%	22%	40%	
2009-10	119,824	81,377	86,703	167,829	307,558	763,289
	16%	11%	11%	22%	40%	
2010-11	139,567	77,289	89,796	173,909	384,868	865,431
	16%	9%	10%	20%	44%	
2011-12	87,687	57,162	56,026	139,778	281,677	622,330
	14%	9%	9%	22%	45%	
2012-13	112,094	82,436	79,768	157,904	433,729	865,931
	13%	10%	9%	18%	50%	
2013-14	98,724	81,364	79,490	155,507	366,131	781,216
	13%	10%	10%	20%	47%	



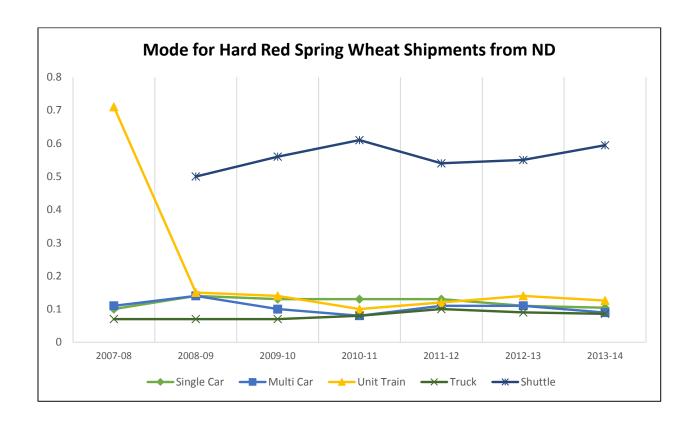
### Mode for Grain and Oilseed Shipments from Each CRD

(1,000 Bushels)

			CRD 1	L						CRD 2			
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2007-08	22%	20%	51%	6%		96,419	2007-08	14%	15%	51%	21%		56,003
2008-09	31%	28%	22%	7%	12%	70,041	2008-09	16%	19%	17%	25%	22%	43,796
2009-10	26%	26%	26%	6%	15%	96,306	2009-10	17%	14%	17%	26%	27%	54,521
2010-11	28%	19%	26%	8%	19%	98,911	2010-11	21%	12%	12%	26%	30%	61,845
2011-12	37%	25%	11%	13%	14%	48,832	2011-12	20%	5%	13%	32%	30%	33,981
2012-13	34%	21%	16%	10%	19%	94,274	2012-13	23%	9%	12%	22%	33%	53,654
2013-14	30%	17%	19%	14%	20%	87,999	2013-14	16%	12%	8%	19%	44%	43,127
			CRD 3	3						CRD 4			
	Single							Single	Multi	Unit			
	Car	Car			Shuttle	Total		Car	Car			Shuttle	Total
2007-08	13%	8%	53%	26%		155,866	2007-08	14%	11%	43%	31%		32,427
2008-09	14%	7%	9%	26%	44%	138,404	2008-09	17%	9%	12%	40%	22%	24,489
2009-10	13%	5%	7%	29%	45%	144,186	2009-10	18%	11%	8%	30%	33%	38,435
2010-11	13%	5%	9%	23%	51%	185,083	2010-11	17%	8%	12%	31%	33%	37,945
2011-12	10%	6%	8%	25%	50%	148,429	2011-12	22%	7%	15%	30%	27%	23,426
2012-13	10%	7%	8%	22%	53%	166,737	2012-13	17%	10%	12%	22%	39%	30,874
2013-14	9%	7%	12%	22%	50%	156,847	2013-14	12%	5%	14%	25%	44%	31,398
			CRD 5	5						CRD 6			
	Single							Single	Multi	Unit			
	Car	Car			Shuttle	Total		Car	Car			Shuttle	Total
2007-08	20%	11%	46%	24%		83,564	2007-08	4%	7%	68%	20%		149,859
2008-09	22%	9%	14%	29%	27%	69,168	2008-09	5%	4%	5%	25%	60%	142,770
2009-10	19%	7%	7%	27%	40%	81,038	2009-10	9%	5%	6%	26%	53%	140,149
2010-11	15%	6%	5%	20%	54%	101,974	2010-11	13%	4%	4%	20%	58%	165,825
2011-12	13%	4%	4%	21%	58%	82,246	2011-12	7%	4%	6%	24%	59%	128,400
2012-13	8%	4%	4%	15%	69%	115,238	2012-13	7%	6%	7%	18%	63%	177,147
2013-14	11%	6%	5%	14%	64%	89,005	2013-14	76%	7%	5%	23%	56%	150,664
			CDD -							CDD 0			
	C:l-	N // I &:	CRD 7	<i>'</i>				Cinala		CRD 8			
	Single			Turrele	Charatia	Tatal		Single	Multi	Unit	Tarrele	Chustia	Tatal
2007.00	Car	Car			Shuttle	Total	2007.00	Car 9%	Car			Shuttle	Total
2007-08	8% 100/	10%	78%	4%	20/	42,556	2007-08		2%	55%	34%	270/	14,765
2008-09	19% 15%	25% 13%	40% 5%	12% 5%	3% 61%	13,651	2008-09 2009-10	5% 12%	11% 2%	10% 6%	47% 34%	27% 45%	7,443
2009-10						50,062							18,411
2010-11	13%	17%	9% <b>7</b> %	7%	54%	49,187	2010-11	9% 2%	1%	6% 10%	44%	41%	20,344
2011-12	21%	17%	7%	7%	48%	30,591	2011-12	3%	10%	10%	60%	17%	17,222
2012-13	12%	12%	8%	6%	62%	46,563	2012-13	6% 20/	8%	10%	46%	30%	20,611
2013-14	13%	10%	8%	6%	64%	54,779	2013-14	2%	8%	12%	34%	44%	32,688
			CRD 9	,									
	Single	Multi		,									
	Car	Car		Truck	Shuttle	Total							
2007-08	15%	8%	69%	9%	Julie	127,674							
2008-09	15%	9%	15%	14%	47%	141,583							
2009-10	15%	12%	14%	19%	39%	140,181							
2010-11	16%	12%	13%	21%	37%	144,318							
2011-12	14%	16%	14%	17%	39%	109,202							
2012-13	11%	13%	12%	20%	44%	160,833							
2012-13	11%	19%	12%	24%	35%	134,709							
				,,	-2/5	,							

Mode for Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2007-08	25,892	29,743	188,294	19,535		263,464
	10%	11%	71%	7%		
2008-09	27,200	26,965	28,459	14,433	95,678	192,735
	14%	14%	15%	7%	50%	
2009-10	35,211	27,456	36,076	19,564	147,963	266,271
	13%	10%	14%	7%	56%	
2010-11	41,865	26,382	33,694	25,472	200,733	328,147
	13%	8%	10%	8%	61%	
2011-12	25,533	20,035	23,023	18,872	102,698	190,161
	13%	11%	12%	10%	54%	
2012-13	24,559	26,161	31,876	21,499	127,401	231,495
	11%	11%	14%	9%	55%	
2013-14	26,094	22,370	31,498	21,487	148,718	250,168
	10%	9%	13%	9%	59%	



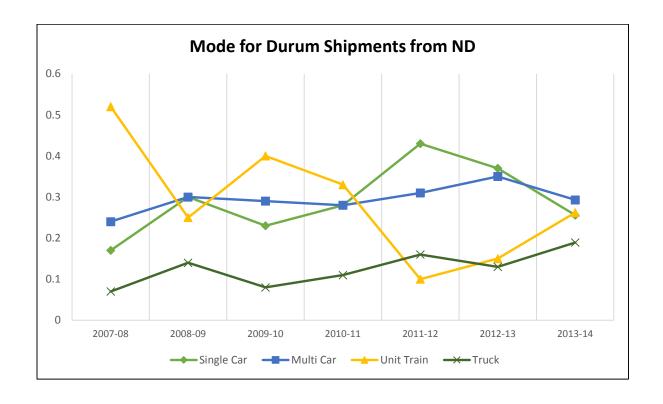
#### Mode for Hard Red Spring Wheat Shipments from Each CRD

(1,000 Bushels)

			CRD 1	L						CRD 2			
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2007-08	12%	10%	72%	6%		27,135	2007-08	6%	19%	73%	2%		28,203
2008-09	16%	15%	25%	2%	42%	19,164	2008-09	10%	20%	27%	3%	41%	18,905
2009-10	15%	15%	26%	2%	42%	34,472	2009-10	5%	12%	35%	3%	45%	25,272
2010-11	18%	9%	19%	3%	51%	35,053	2010-11		10%	25%	2%	53%	27,521
2011-12	25%	10%	20%	3%	41%	16,048	2011-12	13%	6%	29%	6%	47%	12,402
2012-13	21%	19%	22%	1%	36%	36,831	2012-13	15%	9%	21%	4%	51%	19,431
2013-14	19%	13%	22%	1%	44%	35,864	2013-14	8%	7%	18%	4%	63%	18,289
			CDD 3							CDD 4			
	Single	N/III+i	CRD 3	•				Single	N/Lul+i	CRD 4			
	Car	Car		Truck	Shuttle	Total		Car	Car		Truck	Shuttle	Total
2007-08	8%	10%	78%	13%	Jiluttie	75,259	2007-08	6%	10%	75%	9%	Jiiuttie	18,021
2007-08	9%	8%	5%	12%	66%	65,227	2008-09	9%	14%	23%	11%	44%	12,186
2009-10	8%	5%	8%	14%	64%	66,503	2009-10	10%	10%	12%	12%	56%	22,381
2010-11	9%	5%	6%	12%	67%	102,337	2010-11	5%	7%	17%	10%	61%	20,721
2010-11	8%	7%	8%	15%	62%	72,528	2011-12	13%	7%	23%	7%	49%	12,822
2012-13	4%	11%	9%	20%	56%	63,935	2012-13	6%	8%	20%	5%	62%	18,635
2013-14	6%	9%	10%	17%	59%	65,839	2013-14	6%	3%	22%	5%	64%	19,696
2013 11	070	370	1070	1770	3370	03,033	2013 11	0,0	370		370	0 170	13,030
			CRD 5	;						CRD 6			
	Single	Multi						Single	Multi				
	Car	Car		Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2007-08	20%	13%	63%	4%		28,867	2007-08	3%	10%	80%	7%		26,023
2008-09	30%	7%	8%	2%	30%	22,552	2008-09	8%	7%	8%	5%	72%	22,884
2009-10	25%	13%	12%	2%	48%	26,899	2009-10	10%	18%	9%	10%	53%	20,945
2010-11	19%	8%	8%	4%	62%	38,865	2010-11	9%	7%	5%	10%	69%	35,101
2011-12	25%	10%	8%	2%	56%	17,733	2011-12	10%	15%	8%	11%	56%	17,579
2012-13	17%	10%	9%	5%	61%	17,535	2012-13	3%	11%	12%	17%	57%	18,984
2013-14	20%	10%	4%	9%	58%	17,960	2013-14	8%	8%	8%	17%	59%	16,962
			CRD 7	,						CRD 8			
	Single	Multi	Unit					Single	Multi	Unit			
	Car	Car	Train	Truck	Shuttle	Total		Car	Car	Train	Truck	Shuttle	Total
2007-08	2%	5%	92%	1%		32,956	2007-08	6%	2%	74%	18%		10,983
2008-09	14%	29%	47%	6%	4%	9,734	2008-09	0%	18%	17%	19%	46%	4,423
2009-10	8%	8%	4%	2%	77%	39,404	2009-10	14%	3%	8%	11%	65%	12,809
2010-11	7%	11%	5%	2%	74%	36,102	2010-11	10%	1%	8%	16%	65%	12,682
2011-12	11%	15%	6%	2%	66%	22,351	2011-12	3%	25%	20%	27%	34%	8,693
2012-13	6%	8%	8%	0%	77%	37,521	2012-13	5%	12%	21%	15%	46%	9,599
2013-14	8%	7%	5%	0%	80%	43,677	2013-14	1%	10%	16%	9%	63%	21,377
			CDD 0										
	Single	N/1.14;	CRD 9	,									
	_			Truck	Shuttle	Total							
2007-08	<b>Car</b> 37%	<b>Car</b> 27%	32%	4%	Siluttie	16,018							
2007-08	22%	13%	52% 9%	4% 5%	8%	17,659							
2008-09	42%	16%	13%	5% 7%	23%	17,586							
2010-11	42%	21%	12%	10%	25% 17%	19,765							
2010-11	39%	22%	16%	9%	14%	10,004							
2011-12	39% 41%	10%	15%	13%	21%	9,025							
2012-13	40%	18%	14%	15%	13%	10,505							
2013 14	1370	10/0	1770	13/0	13/0	10,505							

Mode for Durum Shipments from ND (1,000 Bushels)

		• • •	•		
	Single Car	Multi Car	Unit Train	Truck	Total
2007-08	7,996	11,596	24,795	3,513	47,900
	14%	24%	52%	7%	
2008-09	6,574	6,607	5,579	3,151	21,911
	30%	30%	25%	14%	
2009-10	9,943	12,462	17,076	3,218	42,698
	23%	29%	40%	8%	
2010-11	14,929	14,854	17,218	5,784	52,786
	28%	28%	33%	11%	
2011-12	10,327	7,548	2,402	3,972	24,249
	43%	31%	10%	16%	
2012-13	14,081	13,539	5,956	4,919	38,496
	37%	35%	15%	13%	
2013-14	8,851	10,135	9,060	6,541	34,587
	26%	29%	26%	19%	



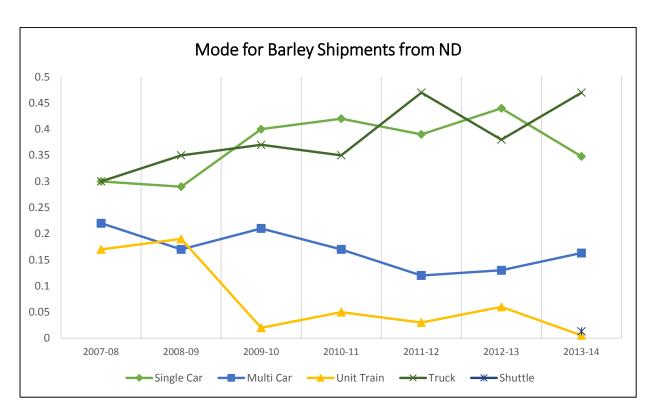
### **Mode for Durum Shipments from Each CRD**

(1,000 Bushels)

		CRD	1					CRD 2	2		
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
2007-08	13%	22%	62%	3%	33,798	2007-08	23%	32%	18%	27%	1,404
2008-09	29%	32%	33%	7%	16,797	2008-09	25%	8%	0%	67%	584
2009-10	20%	26%	50%	3%	30,675	2009-10	13%	44%	0%	43%	1,116
2010-11	30%	24%	41%	5%	34,073	2010-11	16%	23%	0%	61%	2,400
2011-12	43%	37%	10%	11%	14,862	2011-12	15%	10%	0%	74%	816
2012-13	39%	32%	20%	9%	24,535	2012-13	12%	14%	0%	74%	1,127
2013-14	25%	30%	29%	16%	24,577	2013-14	26%	12%	0%	62%	732
	Single	CRD Multi					Single	CRD 4 Multi	4 Unit		
	Car	Car		Truck	Total		Car	Car		Truck	Total
2007-08	55%	13%	11%	21%	887	2007-08	27%	24%	15%	34%	3,450
2008-09	68%	18%	0%	14%	508	2008-09	15%	27%	7%	51%	1,620
2009-10	77%	1%	3%	20%	145	2009-10	26%	30%	11%	33%	3,406
2010-11	57%	18%	0%	25%	975	2010-11	26%	21%	17%	37%	5,084
2011-12	86%	0%	0%	15%	578	2011-12	40%	13%	7%	40%	2,821
2012-13	42%	14%	0%	44%	764	2012-13	44%	35%	0%	21%	2,576
2013-14	69%	0%	0%	31%	378	2013-14	29%	23%	0%	48%	1,496
2013 14	0370	070	0/0	31/0	370	2013 14	2570	23/0	070	4070	1,430
		CRD	5					CRD 6	5		
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
2006-07	34%	0%	0%	66%	1,156	2006-07	0%	0%	0%	100%	31
2007-08	55%	18%	0%	26%	1,215	2007-08	0%	70%	0%	30%	138
2008-09	48%	0%	0%	52%	440	2008-09	0%	0%	0%	0%	0
2009-10	57%	0%	25%	18%	683	2009-10	14%	0%	0%	86%	56
2010-11	48%	39%	0%	14%	1,485	2010-11	0%	0%	0%	0%	0
2011-12	66%	0%	0%	34%	679	2011-12	100%	0%	0%	0%	60
2013-14	20%	20%	0%	60%	535	2013-14	0%	0%	0%	0%	0
		CRD	7					CRD 8	R		
	Single						Single	Multi			
	Car	Car		Truck	Total		Car	Car		Truck	Total
2007-08	16%	34%	46%	4%	6,567	2007-08	12%	0%	0%	88%	85
2008-09	35%	44%	16%	6%	6,564	2008-09	49%	0%	0%	51%	53
2009-10	1%	61%	31%	1%	5,993	2009-10	7%	0%	0%	93%	6
2010-11	20%	53%	30%	5%	8,730	2010-11	83%	0%	0%	17%	30
2011-12	39%	37%	18%	6%	4,409	2011-12	0%	0%	0%	100%	23
2012-13	34%	47%	14%	5%	5,079	2012-13	0%	0%	0%	100%	29
2013-14	24%	33%	29%	14%	6,794	2013-14	0%	0%	0%	100%	58
	Cinala	CRD									
	Single			Truck	Total						
2007.00	Car	Car			Total						
2007-08	7% 0%	93%	0% 0%	0%	356 124						
2008-09	0% 0%	77%	0%	23%	124						
2009-10	0% 799/	0%	0%	0%	0						
2010-11	78% 0%	0% 0%	0% 0%	22%	9						
2011-12	0%	0%	0% 0%	0% 3%	0						
2012-13 2013-14	97% 100%	0% 0%	0%	3% 0%	505 17						
2015-14	100%	U70	U70	U70	1/						

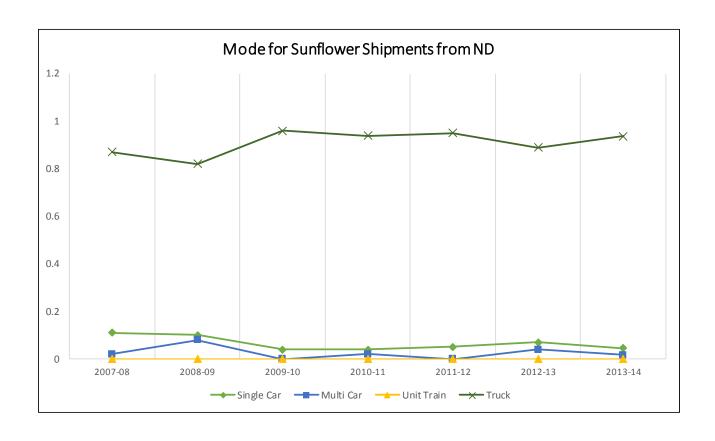
Mode for Barley Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2007-08	21,008	15,360	12,018	21,016		69,402
	30%	22%	17%	30%		
2008-09	16,772	9,748	10,700	20,010		57,230
	29%	17%	19%	35%		
2009-10	20,385	10,604	1,105	18,484		50,579
	40%	21%	2%	37%		
2010-11	20,774	8,584	2,442	17,437		49,237
	42%	17%	5%	35%		
2011-12	15,314	4,581	1,050	18,639		39,584
	39%	12%	3%	47%		
2012-13	18,690	5,556	2,364	16,117		42,727
	44%	13%	6%	38%		
2013-14	16,178	7,582	259	21,862	632	46,514
	35%	16%	0%	47%	1%	



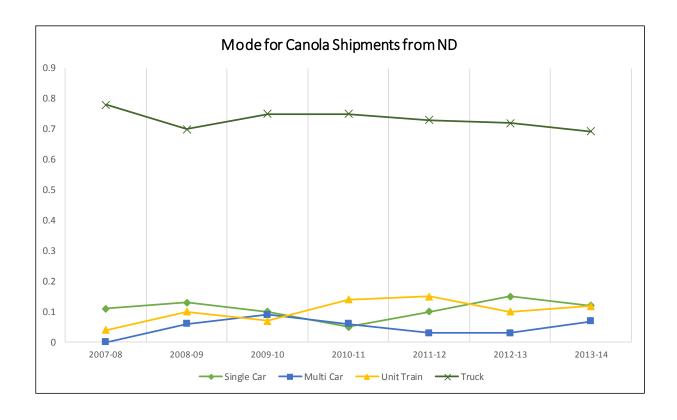
Mode for Sunflower Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2007-08	792	161	0	6,234	7,187
	11%	2%	0%	87%	
2008-09	686	551	2	5,711	6,949
	10%	8%	0%	82%	
2009-10	326	28	13	7,841	8,208
	4%	0%	0%	96%	
2010-11	282	161	0	6,631	7,074
	4%	2%	0%	94%	
2011-12	233	6	0	4,383	4,622
	5%	0%	0%	95%	
2012-13	372	197	0	4,908	5,476
	7%	4%	0%	89%	
2013-14	176	66	0	3,665	3,907
	5%	1%	0	94%	



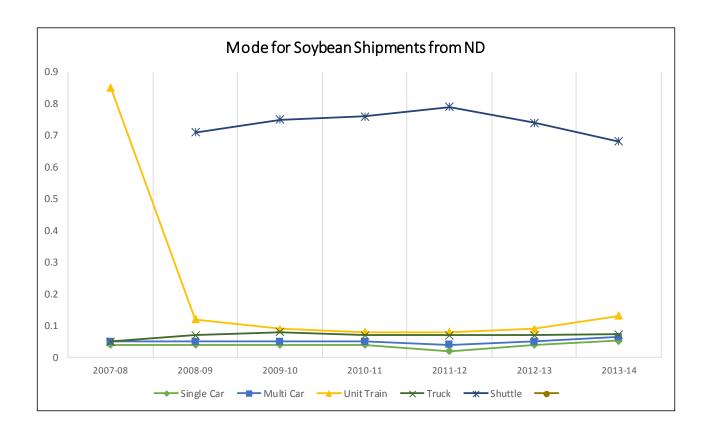
Mode for Canola Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2007-08	999	571	384	6,940	8,894
	11%	6%	4%	78%	
2008-09	1,125	521	889	5,981	8,516
	13%	6%	10%	70%	
2009-10	1,042	916	709	7,865	10,532
	10%	9%	7%	75%	
2010-11	730	847	2,060	10,829	14,468
	5%	6%	14%	75%	
2011-12	992	294	1,548	7,606	10,439
	10%	3%	15%	73%	
2012-13	1,910	446	1,291	9,273	12,919
	15%	3%	10%	72%	
2013-14	1,510	864	1,491	8,715	12,580
	12%	7%	12%	69%	



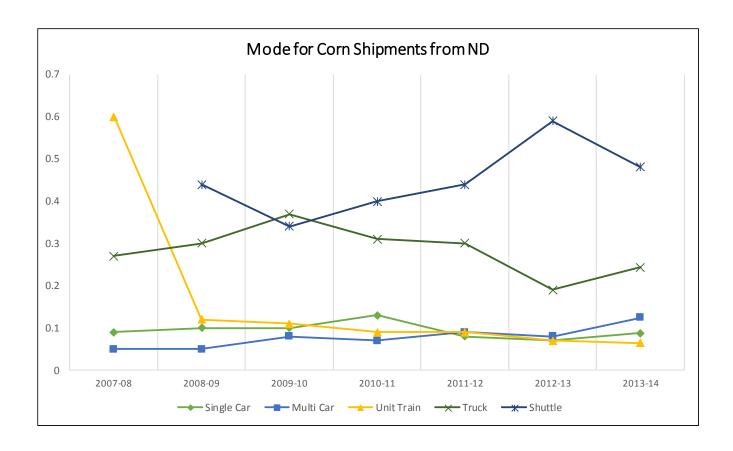
Mode for Soybean Shipments from ND (1,000 Bushels)

Single Car	Multi Car	<b>Unit Train</b>	Truck	Shuttle	Total
4,998	7,019	109,875	6,945		128,837
4%	5%	85%	5%		
4,844	5,668	13,151	7,873	78,670	110,207
4%	5%	12%	7%	71%	
5,725	6,504	12,257	10,671	103,008	138,166
4%	5%	9%	8%	75%	
4,984	6,530	11,849	9,879	106,549	139,791
4%	5%	8%	7%	76%	
3,225	4,791	11,368	9,698	106,882	135,965
2%	4%	8%	7%	79%	
6,820	8,597	15,839	12,892	128,342	172,489
4%	5%	9%	7%	74%	
8,394	10,456	21,617	11,859	112,122	164,448
5%	6%	13%	7%	68%	
	4,998 4% 4,844 4% 5,725 4% 4,984 4% 3,225 2% 6,820 4% 8,394	4,998       7,019         4%       5%         4,844       5,668         4%       5%         5,725       6,504         4%       5%         4,984       6,530         4%       5%         3,225       4,791         2%       4%         6,820       8,597         4%       5%         8,394       10,456	4,998       7,019       109,875         4%       5%       85%         4,844       5,668       13,151         4%       5%       12%         5,725       6,504       12,257         4%       5%       9%         4,984       6,530       11,849         4%       5%       8%         3,225       4,791       11,368         2%       4%       8%         6,820       8,597       15,839         4%       5%       9%         8,394       10,456       21,617	4,998       7,019       109,875       6,945         4%       5%       85%       5%         4,844       5,668       13,151       7,873         4%       5%       12%       7%         5,725       6,504       12,257       10,671         4%       5%       9%       8%         4,984       6,530       11,849       9,879         4%       5%       8%       7%         3,225       4,791       11,368       9,698         2%       4%       8%       7%         6,820       8,597       15,839       12,892         4%       5%       9%       7%         8,394       10,456       21,617       11,859	4,998       7,019       109,875       6,945         4%       5%       85%       5%         4,844       5,668       13,151       7,873       78,670         4%       5%       12%       7%       71%         5,725       6,504       12,257       10,671       103,008         4%       5%       9%       8%       75%         4,984       6,530       11,849       9,879       106,549         4%       5%       8%       7%       76%         3,225       4,791       11,368       9,698       106,882         2%       4%       8%       7%       79%         6,820       8,597       15,839       12,892       128,342         4%       5%       9%       7%       74%         8,394       10,456       21,617       11,859       112,122



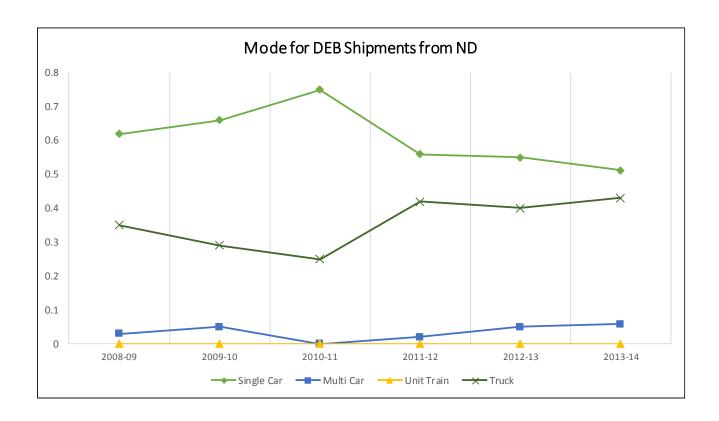
Mode for Corn Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Shuttle	Total
2007-08	15,825	8,457	103,646	46,131		174,059
	9%	5%	60%	27%		
2008-09	18,142	9,525	22,666	56,549	83,018	189,900
	10%	5%	12%	30%	44%	
2009-10	17,547	12,578	18,251	62,412	56,539	167,327
	10%	8%	11%	37%	34%	
2010-11	24,105	13,621	17,408	59,732	77,586	192,452
	13%	7%	9%	31%	40%	
2011-12	13,824	15,605	15,088	49,016	72,098	165,631
	8%	9%	9%	30%	44%	
2012-13	23,120	23,720	21,105	56,111	177,985	302,041
	7%	8%	7%	19%	59%	
2013-14	19,014	27,111	14,052	53,001	104,658	217,835
	9%	12%	6%	24%	48%	



Mode for DEB Shipments from ND (1,000 cwt)

	Single Car	Multi Car	Unit Train	Truck	Total
2008-09	5,896	287	0	3,400	9,583
	62%	3%	0%	35%	
2009-10	7,566	613	0	3,284	11,462
	66%	5%	0%	29%	
2010-11	9,384	44	0	3,137	12,565
	75%	0%	0%	25%	
2011-12	4,212	154	0	3,181	7,546
	56%	2%	0%	42%	
2012-13	5,114	481	0	3,779	9,374
	55%	5%	0%	40%	
2013-14	4,050	456	0	3,411	7,917
	51%	6%	0	43%	



Mode for DEPeas Shipments from ND (1,000 cwt)

	Single Car	Multi Car	<b>Unit Train</b>	Truck	Total
2008-09	4,392	652	29	732	5,805
	76%	11%	0%	13%	
2009-10	5,423	2,104	287	1,124	8,939
	61%	24%	3%	13%	
2010-11	5,243	864	1,838	1,070	9,015
	58%	10%	20%	12%	
2011-12	2,769	216	0	889	3,874
	71%	6%	0%	23%	
2012-13	2,937	365	0	924	4,227
	69%	9%	0%	22%	
2013-14	3,096	171	13	934	4,214
	73%	4%	0	22%	

