

ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2002-03

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in cooperation with

North Dakota Wheat Commission North Dakota Public Service Commission North Dakota Grain Dealers Association

and

Special thanks to the North Dakota Elevator Industry who provide these data monthly.

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Overview

The Annual North Dakota Elevator Marketing Report for 2002-03 was prepared by Kimberly Vachal and Tamara VanWechel, Upper Great Plains Transportation Institute. The author gratefully acknowledges the assistance of the North Dakota Grain Dealers Association, the North Dakota Wheat Commission, and the North Dakota Public Service Commission in compiling this report.

The objective of this report is to provide a benchmark for elevator managers in assessing performance, and supply a source for recognizing trends in the characteristics of North Dakota elevators. This report and the statistics mailed to individual elevators are presented as a source of information for elevator managers and those interested in the North Dakota grain industry. Continuation of the report as an annual project will be considered based on public response.

Source of Data

The distribution and shipment data in this report was developed from the Public Service Commission reports that require elevators to report monthly movements of grains and oilseeds by truck and rail. The storage capacities reported to the ND PSC were used to calculate the turnover ratios. 2002-03 numbers represent 95 percent of the required reports.

Scope of Report

Data are tabulated according to elevator type to provide general information on characteristics that describe commodity flows or provide a benchmark for elevators.

Turnover: Equal to the ratio of volume of grain handled to the storage capacity available.
 Destination: Duluth-Superior, Minneapolis-St. Paul (include other MN and WI), PNW,

Midland-Southwest, North Dakota, and miscellaneous markets.

Origin: Nine crop reporting districts.

Mode: Truck or rail.

• Elevator Size: Elevators are stratified into four groups based on the number of cars an elevator

can load without railroad switching services (1) Single Car (1 to 24 cars), (2) Multiple Car (25 to 49 cars), (3) Unit Train (50 to 99 cars), (4) No Rail, and (5)

100-car (100 cars or more).

• Time: Crop year, from July 2002 to June 2003.

• Commodity: Hard red spring wheat, durum, barley, sunflowers, oats, soybeans, canola, and

corn.

Organization of the Report

Five groups of data will be presented in this report: (1) individual elevator performance (eg. turnover) and distribution information (due to confidentiality agreements, each elevator receives individual data on only its own activities), (2) storage capacity, volume handled, and turnover ratios by elevator size and for each crop reporting district, (3) elevator distribution and modal choice for the state, (4) destination information for each of the state's nine crop reporting districts and each of the commodities, (5) modal selection for each of the crop reporting districts and for each commodity marketed. Elevator managers will be able to compare their performance to that of similar elevators (eg. size and location).

Definition of Elevator Summary Variables

Storage: Bushels of storage as reported by the elevator to the ND PSC.

Turnover Ratio: Ratio of grain and oilseed shipments to available storage capacity.

Elevator Size: No Rail Elevator: Elevator with no rail service

Single Car Elevator: Elevator with track space for 1 to 24 cars

Multi Car Elevator: Elevator with track space for 25 to 49 cars

Unit Train Elevator: Elevator with track space for 50 to 99 cars

100-Car Elevator: Elevator with track space for 100 cars or more

Information used in the reports was based on railroad and ND PSC data. Track space refers to the number of cars that can be loaded without railroad switching assistance.

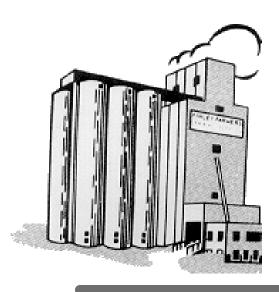
Mode for Grain & Oilseed Shipments by Rail:

Single Car Shipments: Car orders purchased under rates for 1 to 24 cars
25 to 49 Car Shipments: Car orders purchased under rates for 25 to 49 cars
50 Car Shipments: Car orders purchased under rates for 50 or more cars

Information used in reports was based on the monthly grain and oilseed movement and storage reports that elevators submit to the ND PSC.

Destinations for Grain and Oilseed Shipments:

Destinations for grain and oilseed shipments, reported by the elevators in the monthly reports, are not final destinations for shipments. The destinations reported for rail shipments are the Waybill destinations. The destinations for truck shipments are reported as they are specified on the billing statement.



North Dakota Elevators, 2002-03

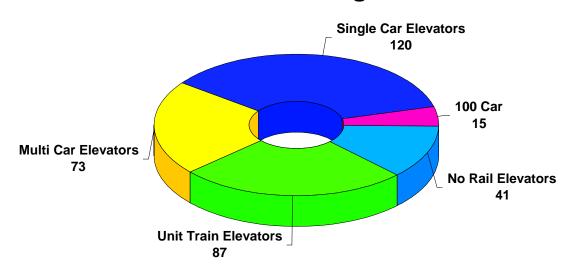
Storage: 196,394 Thousand Bu.

Grain Shipped to End User: 497,459 Thousand Bu.

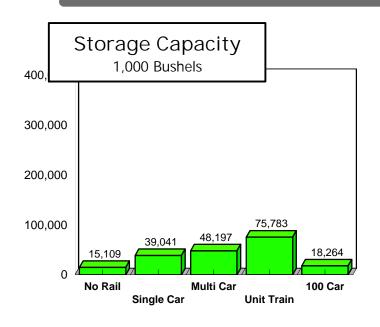
Grain Transhipped to ND Elevator: 38,072 Thousand Bu.

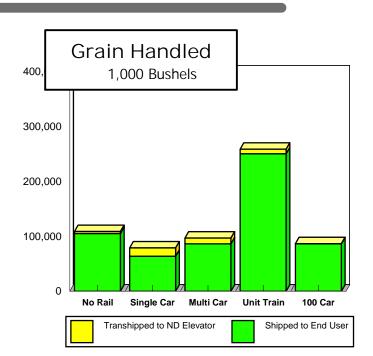
Average Turnover: 6.2

Elevator Categories

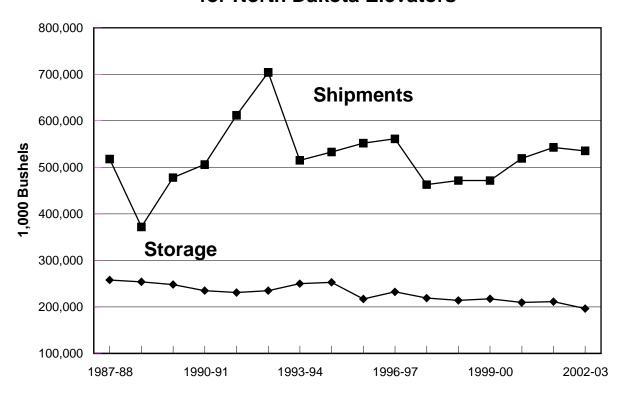


Note: Elevator categories are based on the number of rail cars an elevator can load without railroad switching assistance(pg iv).

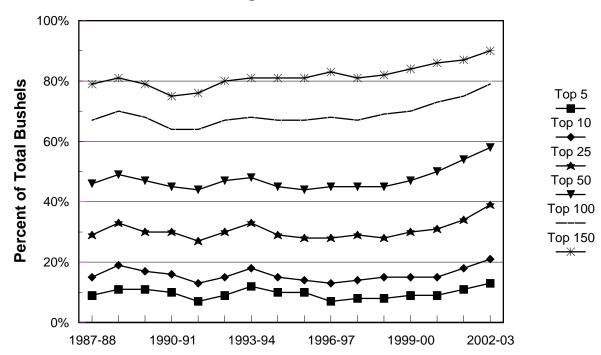




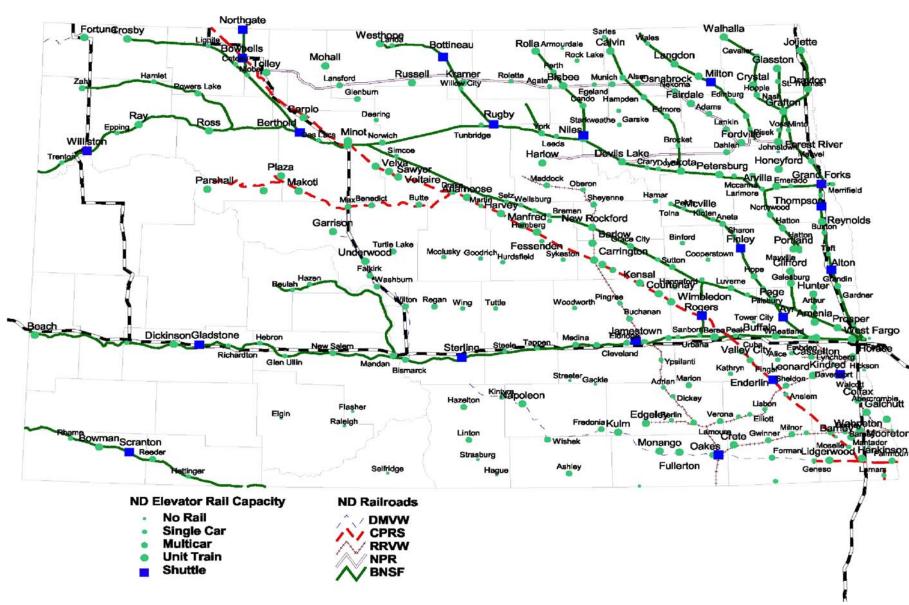
Storage and Total Grain Shipments for North Dakota Elevators



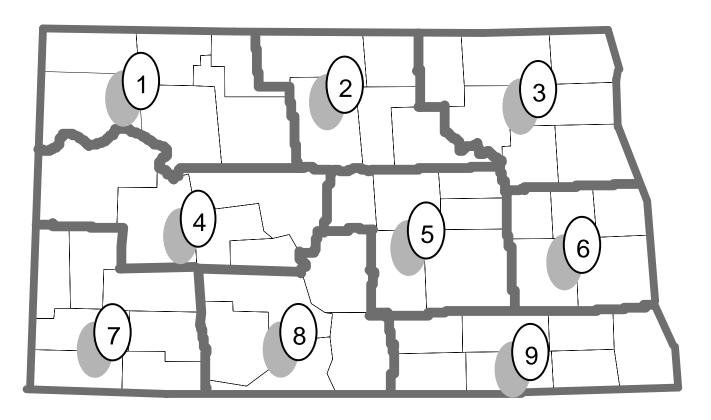
Concentration Ratios for North Dakota's 5, 10, 25, 50, 100, and 150 Largest Volume Elevators



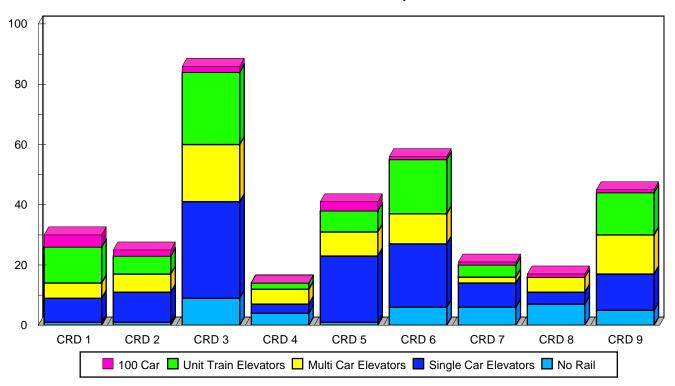
North Dakota Multicar, Unit, & Shuttle Train Car Loading Stations, 2003



NORTH DAKOTA CROP REPORTING DISTRICTS

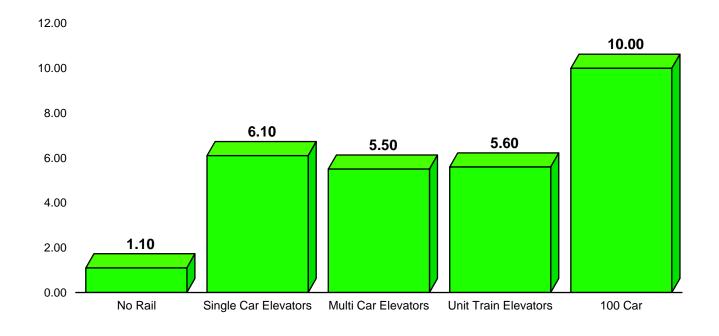


Elevators in Each CRD, 2002-03



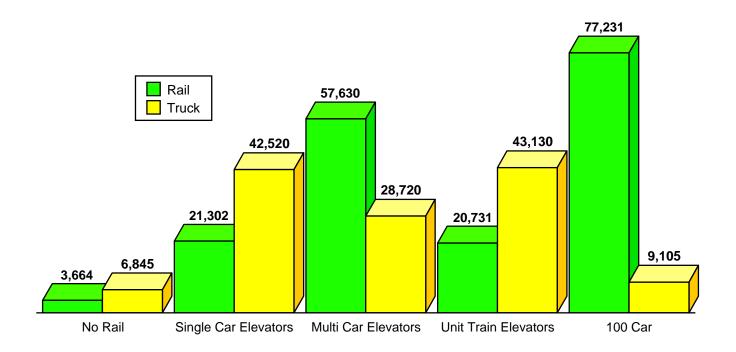
Turnover Ratios for Each Elevator Category, 2002-03

- Ratio of Volume Handled to Storage Capacity -



Modal Shipments of Grains and Oilseeds for Each Elevator Category, 2002-03

- Thousand Bushels -



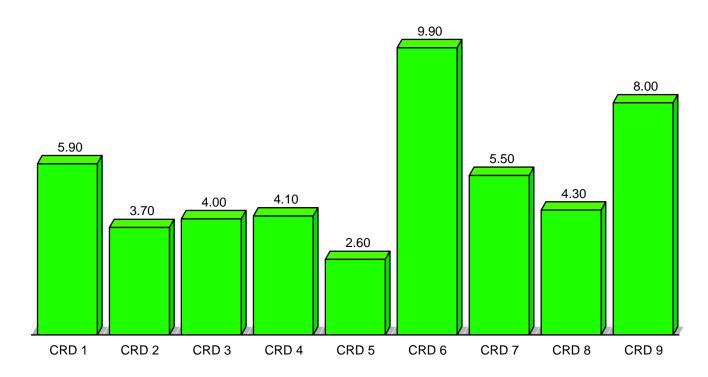
ND Elevator Storage, Shipments, and Turnover Ratios for Each CRD, 2002-03

CRD	# Elev	Storage Capacity	Total Transhipped ^a	Total Shipments ^b	Average Turnover
1	30	16,215,200	2,642,020	64,944,364	5.9
2	25	12,705,000	3,128,565	37,995,234	3.7
3	86	48,080,752	7,522,782	93,359,880	4.0
4	14	6,384,050	2,406,079	15,887,848	4.1
5	41	31,033,700	5,087,454	49,724,134	2.6
6	56	36,991,992	12,504,200	117,824,490	9.9
7	21	10,984,300	1,124,933	24,111,704	5.5
8	17	5,224,000	160,551	10,349,081	4.3
9	46	28,775,060	3,495,443	83,262,450	8.0
All	336	196,394,054	38,072,027	497,459,185	5.3

^aBushels transhipped to other ND elevators.

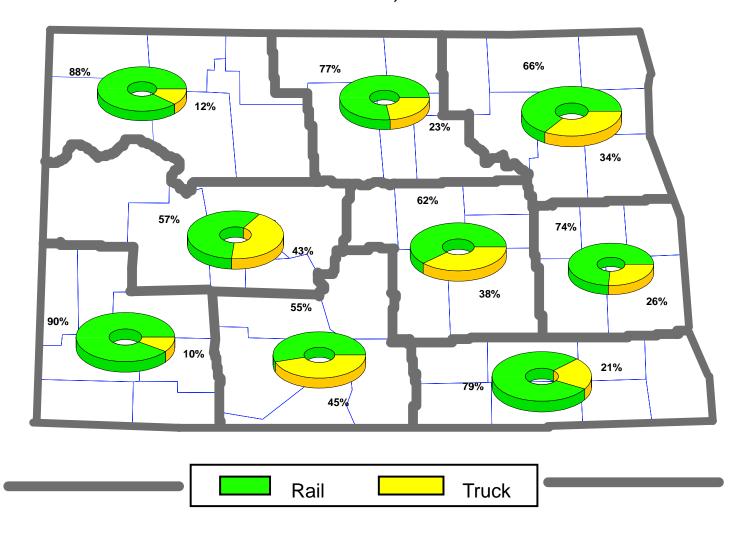
Average Turnover of Shipments to Storage for Each CRD, 2002-03

-Weighted by grain shipments-

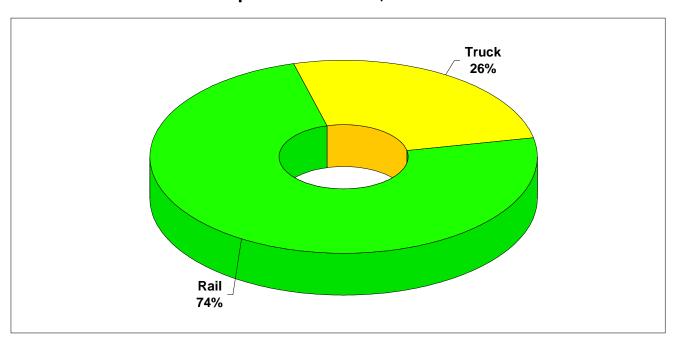


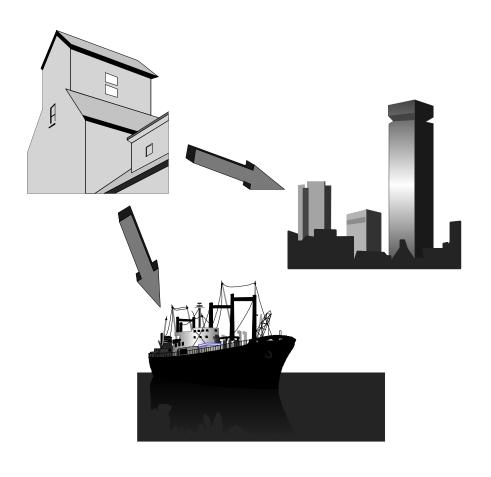
^bBushels shipped to processors, and various export points.

Modal Share of Grain and Oilseed Shipments from Each CRD, 2002-03



Rail/Truck Share of Grain and Oilseed Shipments from ND, 2002-03

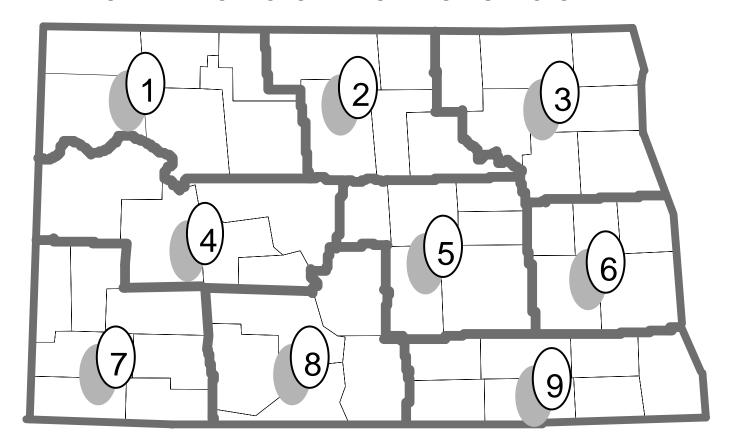


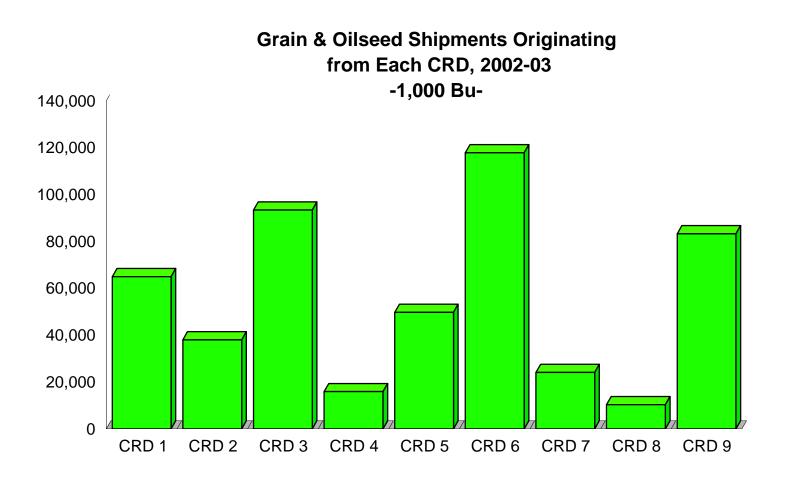


Destinations for Grain and Oilseed Shipments Originating from North Dakota Elevators

All Grains and Oilseeds

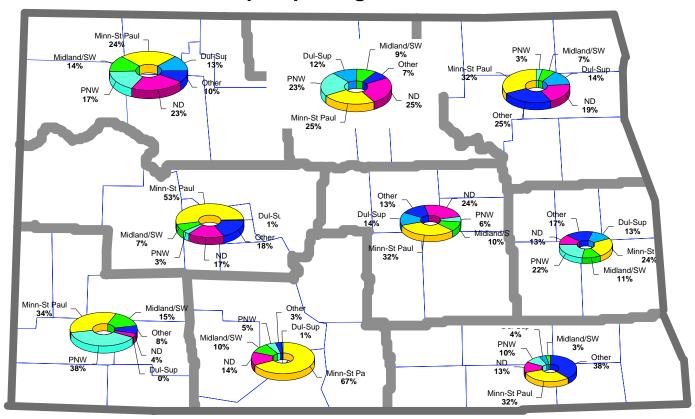
NORTH DAKOTA CROP REPORTING DISTRICTS

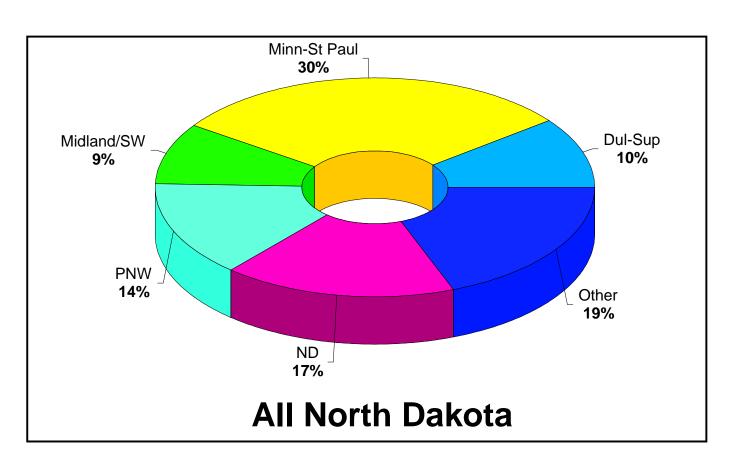




Destinations for Grain & Oilseed Shipments 2002-03

Crop Reporting District

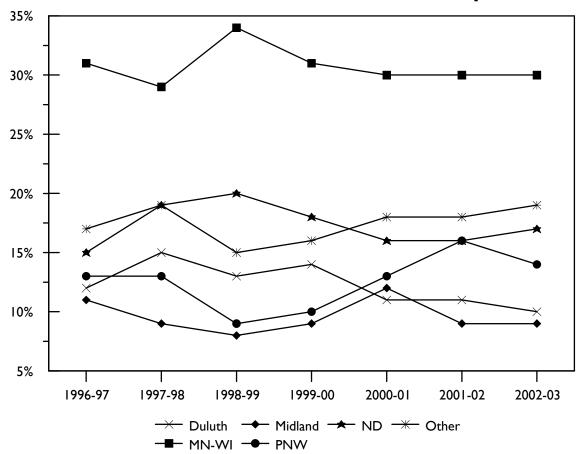




Trends for Destinations of Grain and Oilseed Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	62,308	158,553	56,208	66,838	517,175
	12%	31%	11%	13%	
1997-98	65,602	140,473	42,836	62,414	462,495
	15%	29%	9%	13%	
1998-99	58,959	158,368	37,597	42,398	471,958
	12%	34%	8%	9%	
1999-00	68,356	145,809	41,636	47,411	471,737
	14%	31%	9%	10%	
2000-01	57,011	162,650	62,423	70,984	538,110
	11%	30%	12%	13%	
2001-02	54,013	151,051	43,824	80,797	506,412
	11%	30%	9%	16%	
2002-03	51,993	149,149	45,091	70,393	497,459
	10%	30%	9%	14%	

Destinations for Grain and Oilseed Shipments

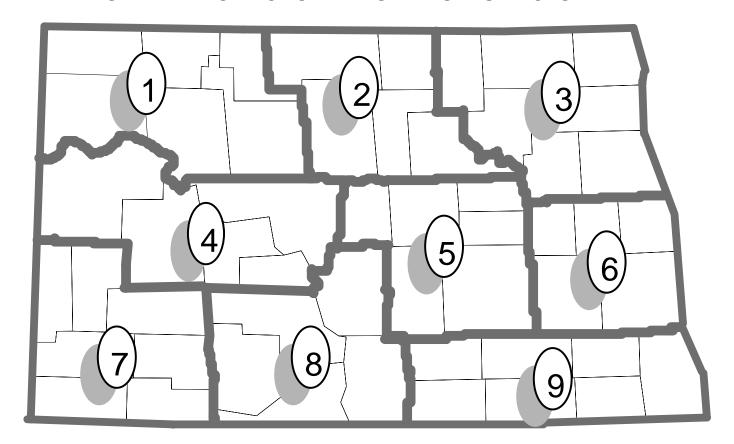


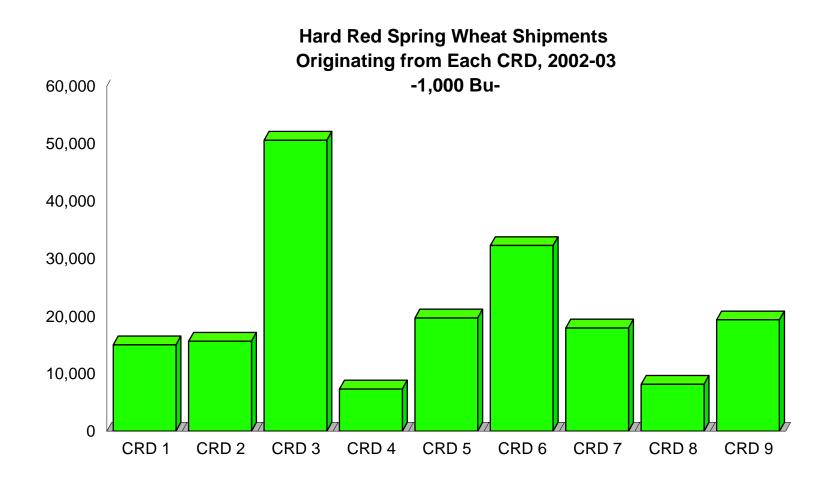
Destinations for Grain and Oilseed Shipments from ND CRD's (1,000 Bushels)

CRD I									<u>C</u>	RD 2					
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1995-96	7%	37%	20%	16%	5%	15%	65,801	1995-96	10%	39%	6%	9%	23%	12%	35,947
1996-97	8%	34%	16%	17%	13%	12%	66,374	1996-97	10%	34%	4%	9%	19%	24%	48,029
1997-98	9%	36%	13%	17%	19%	6%	54,183	1997-98	11%	24%	5%	15%	28%	18%	44,327
1998-99	4%	46%	8%	13%	19%	9%	55,473	1998-99	9%	28%	7%	13%	31%	12%	41,444
1999-00	5%	36%	16%	15%	22%	7%	61,527	1999-00	11%	26%	6%	11%	38%	9%	27,929
2000-01	7%	28%	23%	17%	18%	8%	76,136	2000-01	7%	37%	7%	11%	31%	8%	36,266
2001-02	15%	25%	10%	20%	20%	10%	75,680	2001-02	11%	34%	6%	17%	25%	7%	34,920
2001-02	13%	24%	14%	17%	23%	10%	64,944	2001-02	12%	25%	9%	23%	25%	7%	37,995
2002-03	13/6	27/0	17/0	1 / /0	23/0	10/6	07,777	2002-03	12/0	23/6	7/0	23/6	23/6	1 /0	37,773
			c	RD 3							C	RD 4			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI		PNW	ND	Other	Total
1995-96	13%	30%	11%	17%	12%	16%	100,985	1995-96	5%	52%	6%	1%	16%	20%	15,557
1996-97	18%	23%	18%	7%	13%	21%	123,753	1996-97	3%	41%	14%	7%	11%	24%	18,385
1997-98	24%	23%	9%	12%	19%	14%	96,271	1997-98	2%	42%	12%	3%	11%	30%	17,456
1998-99	22%	25%	8%	5%	21%	20%	93,014	1998-99	2%	33%	17%	2%	12%	35%	19,200
1999-00	16%	26%	11%	1%	18%	27%	93,794	1999-00	4%	39%	9%	5%	13%	31%	16,338
2000-01	17%	27%	10%	4%	18%	24%	96,766	2000-01	3%	27%	6%	8%	21%	35%	21,227
2001-02	15%	25%	9%	4%	20%	26%	80,976	2001-02	6%	46%	6%	3%	22%	17%	18,295
2002-03	14%	32%	7%	3%	19%	25%	93,960	2002-03	1%	53%	7%	3%	17%	18%	15,888
			_	DD -							_	nn /			
	D 1 41	NAN 1 NA/1		RD 5	ND	0.1	T		D 1 41	NAN 1 NA/1		RD 6	ND	0.1	.
1005.04		MN-WI		PNW	ND	Other	Total	1005.04		MN-WI		PNW	ND	Other	Total
1995-96	8%	44%	12%	1%	19%	16%	44,278	1995-96	8%	27%	7%	27%	15%	17%	91,036
1996-97	12%	35%	8%	3%	26%	16%	45,560	1996-97	15%	31%	8%	13%	12%	21%	97,606
1997-98	17%	28%	6%	3%	28%	18%	45,456	1997-98	18%	29%	11%	12%	15%	14%	86,969
1998-99	5%	32%	7%	1%	31%	24%	45,241	1998-99	17%	32%	9%	9%	18%	16%	100,757
1999-00	8%	28%	12%	1%	28%	24%	49,294	1999-00	23%	30%	7%	10%	11%	19%	98,723
2000-01	7%	29%	16%	5%	25%	18%	53,336	2000-01	16%	28%	12%	15%	11%	19%	104,415
2001-02	4%	34%	7%	19%	18%	18%	50,879	2001-02	17%	22%	11%	17%	12%	21%	98,730
2002-03	14%	32%	10%	6%	24%	13%	49,724	2002-03	13%	24%	11%	22%	13%	17%	117,824
				RD 7								RD 8			
	Duluth	MN-WI		PNW	ND	Other	Total			MN-WI		PNW	ND	Other	Total
1995-96	11%	26%	13%	40%	1%	9%	27,680	1995-96	1%	63%	17%	4%	5%	11%	14,020
1996-97	5%	21%	7%	61%	1%	6%	24,972	1996-97	2%	74%	11%	4%	3%	4%	10,413
1997-98	4%	36%	16%	37%	3%	3%	27,709	1997-98	2%	67%	9%	4%	10%	7%	10,692
1998-99	5%	39%	10%	30%	7%	8%	29,497	1998-99	1%	71%	3%	3%	15%	8%	13,101
1999-00	9%	25%	14%	40%	6%	6%	27,254	1999-00	3%	70%	2%	3%	16%	7%	13,795
2000-01	4%	29%	15%	37%	5%	9%	37,346	2000-01	5%	66%	4%	1%	18%	6%	17,907
2001-02	4%	24%	15%	47%	5%	5%	36,670	2001-02	1%	72%	3%	1%	20%	3%	16,071
2002-03	0%	34%	15%	38%	4%	8%	24,112	2002-03	1%	67%	10%	5%	14%	3%	10,349
				RD 9											
		MN-WI	Midland	PNW	ND	Other	Total								
1995-96	6%	26%	7%	25%	14%	22%	84,995								
1996-97	9%	32%	4%	14%	21%	20%	74,002								
1997-98	9%	33%	7%	15%	19%	17%	79,846								
1998-99	15%	33%	6%	9%	22%	16%	74,229								
1999-00	19%	31%	3%	15%	15%	18%	83,082								
2000-01	10%	30%	5%	18%	12%	25%	94,713								
2001-02	5%	35%	5%	12%	11%	32%	94,187								
2002-03	4%	32%	3%	10%	13%	38%	83,262								

HRS Wheat

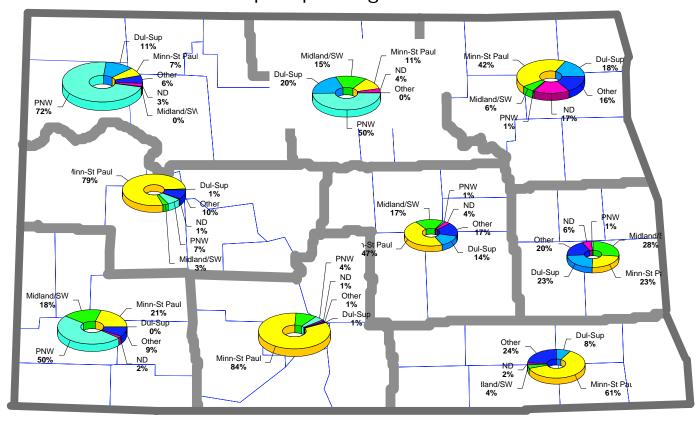
NORTH DAKOTA CROP REPORTING DISTRICTS

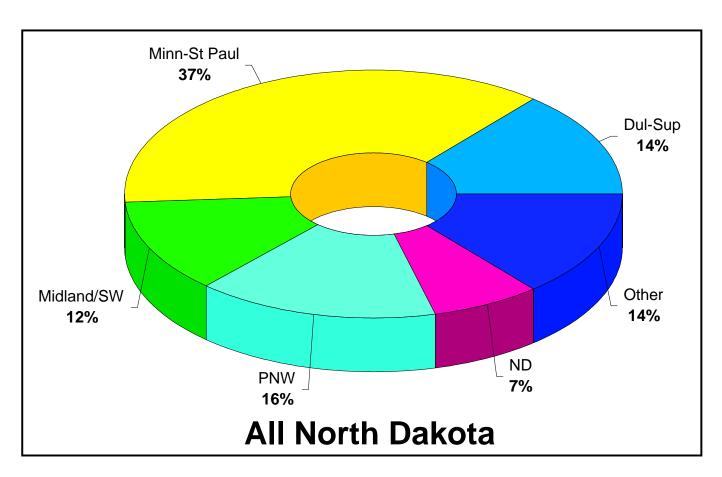




Destinations for Hard Red Spring Wheat Shipments 2002-03

Crop Reporting District

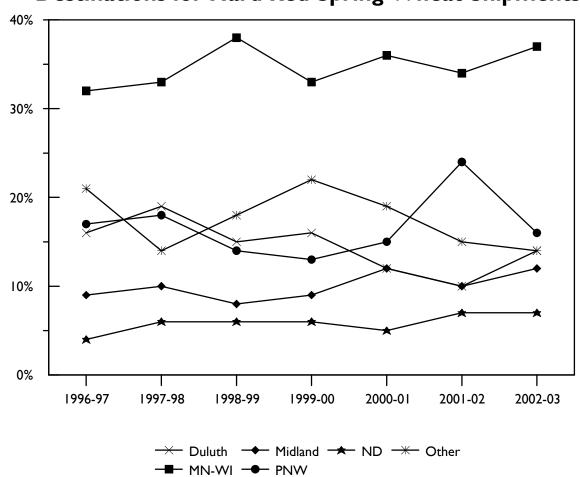




Trends for Destinations of Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	36,028	72,461	21,048	37,722	223,145
	16%	32%	9%	17%	
1997-98	32,140	60,997	18,040	32,646	179,327
	19%	33%	10%	18%	
1998-99	24,326	64,921	13,389	23,672	167,713
	15%	39%	8%	14%	
1999-00	29,068	28,179	15,809	23,644	177,450
	16%	33%	9%	13%	
2000-01	24,403	71,865	24,447	29,848	200,068
	12%	36%	12%	15%	
2001-02	19,413	68,094	19,692	46,505	197,644
	10%	34%	10%	24%	
2002-03	25,863	69,102	22,732	29,274	185,993
	14%	37%	12%	16%	

Destinations for Hard Red Spring Wheat Shipments

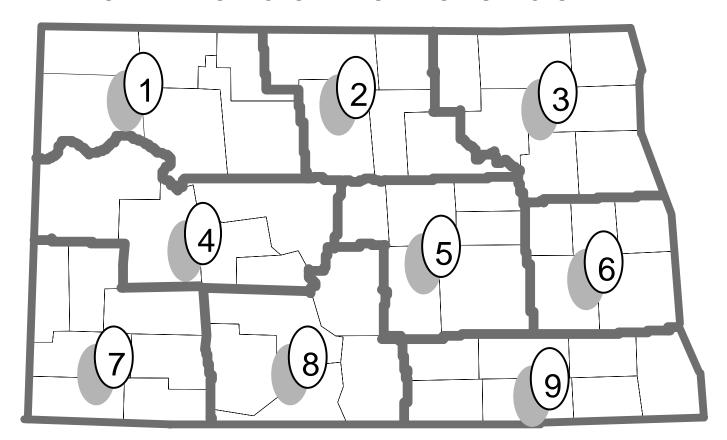


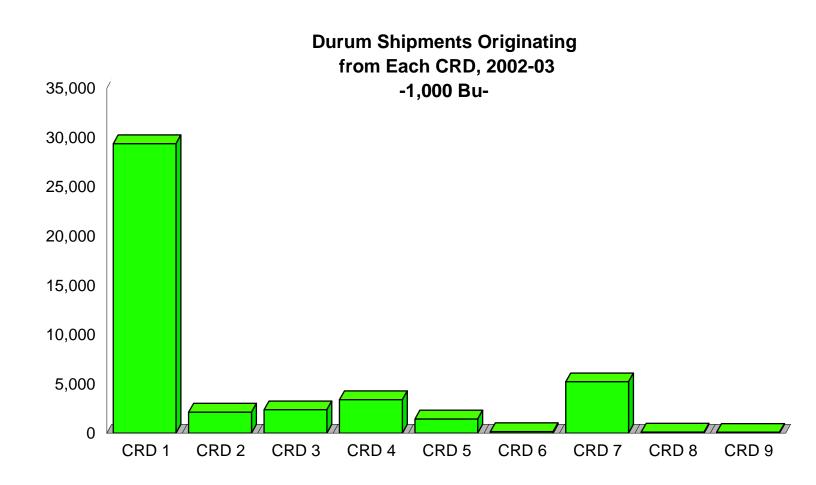
Destinations for Hard Red Spring Wheat Shipments from ND CRD's (1,000 Bushels)

<u>CRD I</u>										CRD	2				
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1995-96	8%	20%	14%	45%	1%	13%	21,000	1995-96	8%	31%	8%	20%	12%	20%	15,404
1996-97	5%	17%	10%	55%	4%	9%	17,975	1996-97	9%	31%	5%	26%	6%	23%	15,444
1997-98	4%	27%	2%	65%	1%	2%	13,701	1997-98	13%	16%	7%	43%	9%	11%	12,487
1998-99	1%	28%	5%	57%	2%	8%	11,384	1998-99	10%	26%	14%	37%	3%	9%	11,601
1999-00	0%	19%	4%	70%	3%	4%	12,268	1999-00	14%	25%	10%	34%	6%	11%	7,977
2000-01	1%	14%	12%	65%	1%	6%	16,171	2000-01	7%	43%	8%	29%	7%	6%	9,090
2001-02	4%	9%	2%	77%	3%	5%	16,831	2001-02	13%	26%	5%	47%	6%	3%	10,185
2002-03	11%	7%	0%	72%	3%	6%	15,015	2002-03	20%	11%	15%	50%	4%	0%	15,644
				<u>D 3</u>							CRD				
	Duluth	MN-WI	Midland			Other	Total		Duluth	MN-WI	Midland			Other	Total
1995-96	17%	23%	14%	24%	8%	15%	55,776	1995-96	9%	61%	7%	2%	5%	16%	8,351
1996-97	27%	23%	12%	6%	10%	21%	55,052	1996-97	6%	46%	9%	15%	4%	19%	8,605
1997-98	30%	23%	6%	12%	19%	9%	37,080	1997-98	4%	55%	6%	7%	1%	26%	7,718
1998-99	32%	23%	5%	6%	18%	16%	35,393	1998-99	2%	61%	1%	4%	3%	29%	6,594
1999-00	24%	23%	8%	1%	15%	28%	44,229	1999-00	2%	67%	0%	10%	7%	14%	6,636
2000-01	20%	33%	8%	1%	14%	24%	46,282	2000-01	3%	48%	1%	22%	1%	25%	6,301
2001-02	18%	30%	6%	4%	23%	19%	39,363	2001-02	5%	76%	2%	8%	1%	8%	6,716
2002-03	18%	42%	6%	1%	17%	16%	50,602	2002-03	1%	79%	3%	7%	1%	10%	7,322
	B. J. dl	MAL VAZI		D 5	ND	041	T.4.1		D. J. di	MAL VAZI	CRD		ND	041	T-4-1
1005.04	Duluth	MN-WI	Midland			Other	Total	1005.04	Duluth	MN-WI	Midland			Other	Total
1995-96	21%	41%	7%	5%	1%	25%	21,991	1995-96	12%	26%	10%	26%	0%	25%	34,972
1996-97	12%	26%	10%	26%	0%	25%	34,972	1996-97	22%	32%	10%	3%	2%	31%	37,986
1997-98	33%	26%	6%	5%	1%	29%	18,774	1997-98	29%	29%	22%	7%	3%	12%	26,858
1998-99	8%	34%	9%	1%	2%	47%	16,430	1998-99	21%	38%	10%	5%	4%	22%	29,389
1999-00	14%	31%	20%	0%	1%	33%	22,078	1999-00	29%	30%	9%	1%	2%	29%	29,400
2000-01	11%	33%	30%	2%	3%	22%	22,214	2000-01	19%	30%	16%	2%	2%	31%	33,091
2001-02	5%	39%	9%	23%	3%	20%	23,570	2001-02	17%	21%	20%	11%	2%	28%	35,474
2002-03	14%	47%	17%	1%	4%	17%	19,678	2002-03	23%	23%	28%	1%	6%	20%	32,285
			CD	D 7							CRD	0			
	Duluth	MN-WI	Midland		ND	Other	Total		Duluth	MN-WI	Midland		ND	Other	Total
1995-96	11%	22%	12%	44%	1%	10%	24,593	1995-96	1%	65%	18%	4%	3%	10%	12,193
1996-97	5%	14%	6%	68%	1%	6%	21,831	1996-97	2%	75%	11%	5%	3%	4%	9,849
1997-98	4%	31%	17%	43%	2%	4%	23,779	1997-98	2%	72%	10%	4%	4%	7%	9,597
1998-99	5%	34%	12%	38%	2%	9%	23,092	1998-99	1%	82%	3%	3%	5%	7 % 7%	10,145
1999-00	11%	15%	14%	51%	3%	6%	21,192	1999-00	2%	82%	2%	3%	4%	7% 7%	10,143
2000-01		15%	17%	49%	3%	10%	27,822	2000-01	5%	84%	3%	2%	0%	6%	12,822
	6%	9%			3 % 4%	5%	27,622 27,684		3% 1%		3% 3%	1%			11,688
2001-02	5% 0%		17% 18%	62% 50%	2%	9%		2001-02		93%	10%	4%	0% 1%	2%	
2002-03	0%	21%	10%	30%	2/6	7/6	17,940	2002-03	1%	84%	10%	4%	1 /6	1%	8,156
			CRD	9											
	Duluth	MN-WI	Midland	PNW	ND	Other	Total								
1995-96	9%	45%	10%	1%	1%	34%	31,546								
1996-97	12%	53%	4%	0%	0%	31%	30,319								
1997-98	11%	53%	7%	0%	0%	0%	29,327								
1998-99	11%	56%	8%	1%	4%	20%	23,686								
1999-00	12%	51%	1%	0%	7%	29%	23,381								
2000-01	13%	58%	3%	0%	3%	24%	26,276								
2001-02	5%	65%	8%	0%	5%	17%	26,128								
2002-03	8%	61%	4%	0%	2%	24%	19,351								

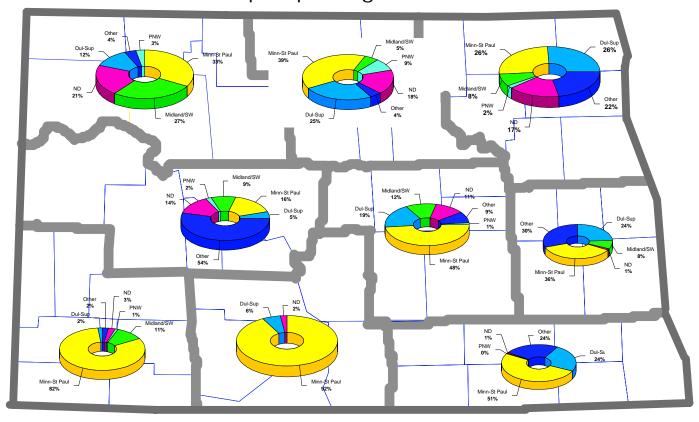


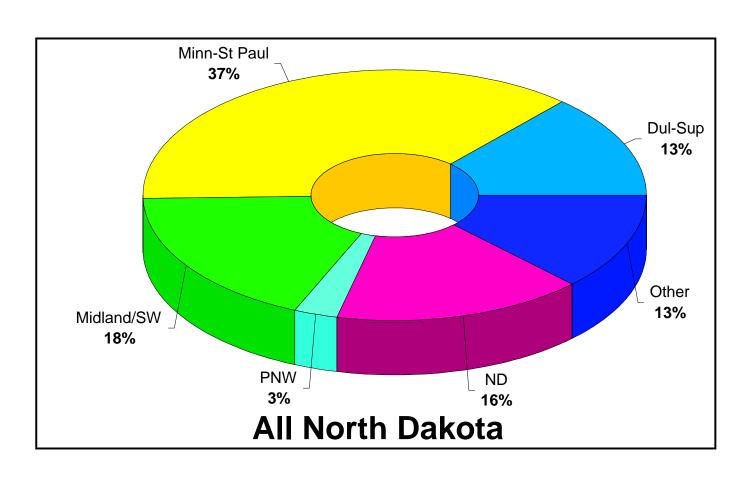
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Durum Shipments 2002-03 Crop Reporting District

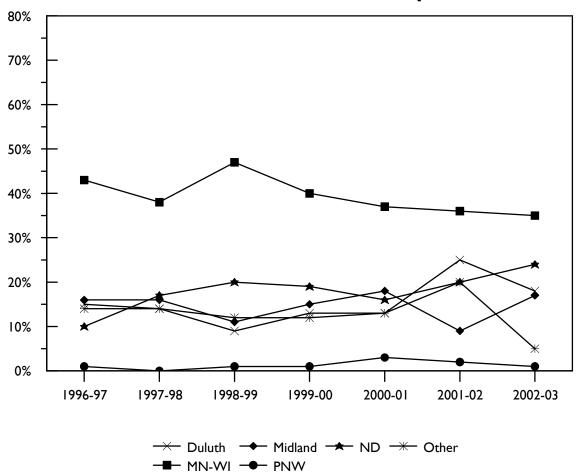




Trends for Destinations of Durum Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	10,541	29,663	11,333	879	68,712
	15%	43%	16%	1%	
1997-98	9,091	22,650	8,727	216	57,550
	14%	38%	16%	0%	
1998-99	4,884	25,983	6,229	608	55,372
	9%	47%	11%	1%	
1999-00	8,569	25,682	9,407	676	64,056
	13%	40%	15%	1%	
2000-01	10,297	28,895	13,781	2,134	77,025
	13%	38%	18%	3%	
2001-02	15,311	21,800	5,745	1,469	61,241
	25%	36%	9%	2%	
2002-03	8,049	15,656	7,688	365	44,285
	18%	35%	17%	1%	

Destinations for Durum Shipments

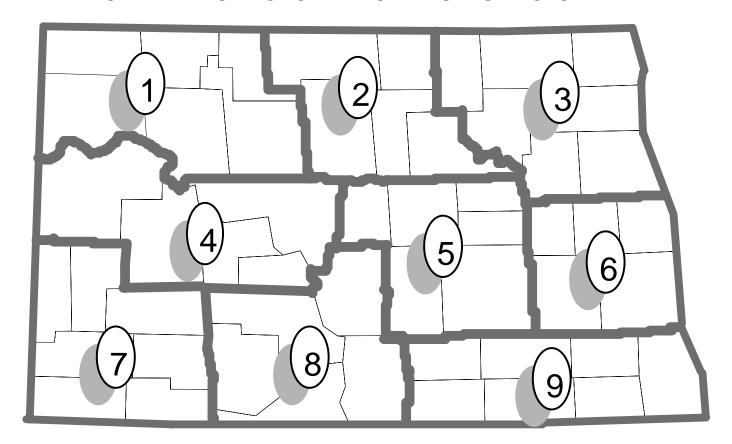


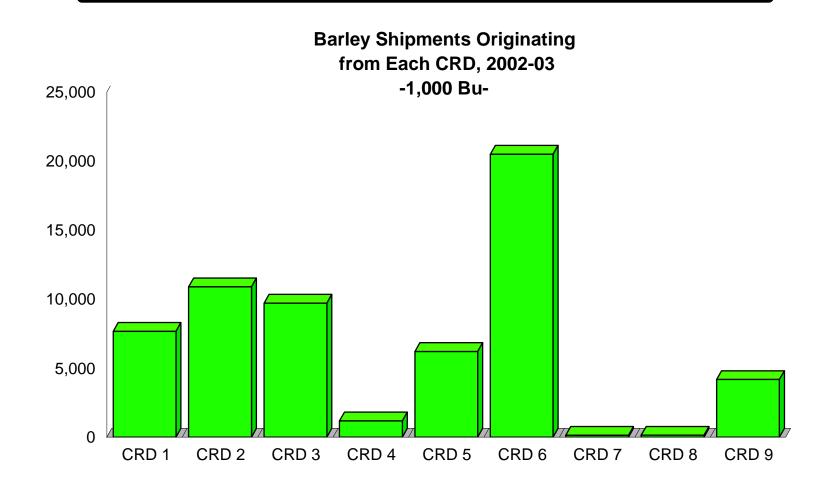
Destinations for Durum Shipments from ND CRD's (1,000 Bushels)

			CRD I								CRD 2				
	Duluth	MN-WI	Midland			Other	Total		Duluth	MN-WI	Midland			Other	Total
1995-96	10%	39%	31%	1%	3%	16%	30,450	1995-96	15%	42%	8%	0%	30%	6%	8,610
1996-97	12%	44%	23%	2%	9%	11%	34,707	1996-97	22%	38%	4%	0%	14%	22%	11,382
1997-98	14%	39%	20%	0%	21%	6%	29,714	1997-98	24%	30%	6%	1%	20%	19%	7,204
1998-99	7%	51%	9%	2%	26%	5%	28,588	1998-99	14%	32%	3%	1%	31%	18%	4,622
1999-00	8%	42%	16%	1%	25%	8%	35,273	1999-00	34%	28%	5%	2%	31%	1%	4,116
2000-01	12%	34%	27%	3%	20%	4%	39,479	2000-01	25%	39%	5%	9%	17%	4%	5,751
2001-02	29%	28%	10%	2%	29%	2%	34,509	2001-02	33%	48%	1%	3%	11%	3%	4,392
2002-03	21%	25%	21%	0%	31%	2%	29,370	2002-03	32%	44%	0%	0%	15%	8%	2,128
			CRD 3								CDD				
	Duluth	MN-WI	Midland	DNIM	ND	Other	Total		Duluth	MN-WI	CRD 4 Midland		ND	Other	Total
1995-96	26%	29%	15%	1%	22%	8%	6,344	1995-96	1%	58%	0%	0%	6%	35%	3,709
1996-97	38%	32%	4%	4%	15%	7%	7,118	1996-97	1%	42%	21%	0%	6%	30%	7,216
1997-98	36%	28%	3%	2%	16%	15%	6,519	1997-98	1%	37%	20%	0%	10%	32%	7,351
1998-99	19%	46%	2%	0%	19%	15%	4,324	1998-99	1%	24%	34%	0%	5%	36%	8,010
1999-00	24%	29%	15%	0%	17%	14%	8,131	1999-00	7%	18%	21%	1%	3%	50%	5,954
2000-01	26%	26%	8%	2%	17%	22%	8,864	2000-01	6%	17%	9%	2%	14%	53%	8,838
2001-01	41%	18%	3%	1%	9%	29%	6,251	2001-01	12%	28%	18%	0%	21%	21%	5,095
2001-02	32%	39%	3 % 2%	0%	14%	14%	2,373	2001-02	12%	33%	24%	0%	17%	25%	3,396
2002-03	32%	37/6	2/6	0%	14%	14%	2,3/3	2002-03	1 /6	33%	Z 4 /6	0%	17%	25%	3,376
			CRD 5					•			CRD (5			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1995-96	13%	71%	2%	2%	7%	6%	1,887	1995-96	16%	36%	12%	25%	4%	6%	363
1996-97	14%	47%	28%	0%	3%	9%	3,221	1996-97	24%	69%	1%	0%	0%	6%	906
1997-98	12%	49%	14%	2%	1%	23%	2,484	1997-98	29%	54%	1%	0%	5%	10%	239
1998-99	13%	49%	18%	0%	11%	10%	3,126	1998-99	17%	50%	12%	11%	3%	7%	998
1999-00	21%	48%	14%	0%	9%	7%	3,250	1999-00	34%	51%	2%	3%	2%	7%	1,815
2000-01	17%	49%	15%	1%	11%	8%	3,393	2000-01	27%	35%	8%	0%	1%	30%	1,899
2001-02	15%	52%	11%	13%	2%	7%	2,600	2001-02	44%	31%	2%	6%	1%	16%	752
2002-03	14%	51%	11%	0%	6%	19%	1,444	2002-03	14%	84%	0%	0%	1%	1%	160
			CRD 7								CRD 8				
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland		ND	Other	Total
1995-96	9%	85%	2%	0%	0%	5%	1,960	1995-96	0%	94%	4%	0%	0%	0%	49
1996-97	5%	75%	6%	1%	1%	11%	2,590	1996-97	5%	86%	3%	6%	0%	0%	109
1997-98	5%	81%	10%	0%	4%	0%	3,469	1997-98	2%	87%	1%	0%	8%	0%	137
1998-99	9%	71%	3%	0%	11%	5%	4,995	1998-99	0%	98%	1%	0%	1%	0%	285
1999-00	5%	75%	15%	0%	0%	4%	4,321	1999-00	17%	76%	0%	0%	2%	4%	352
2000-01	2%	81%	11%	1%	3%	2%	7,601	2000-01	5%	90%	0%	0%	4%	0%	514
2001-02	0%	78%	13%	2%	3%	5%	6,910	2001-02	2%	92%	0%	0%	5%	0%	348
2001-02	0%	84%	7%	7%	3 <i>%</i> 1%	0%	5,216	2002-03	0%	100%	0%	0%	5%	0%	110
2002-03	0/6	04/6	1 /0	1 /0	1 /0	0/6	3,216	2002-03	0/6	100%	0/6	0/6	J/0	0/6	110
			CRD 9												
	Duluth	MN-WI	Midland	PNW		Other	Total								
1995-96	15%	50%	20%	0%	1%	14%	348								
1996-97	10%	59%	15%	0%	1%	15%	523								
1997-98	22%	45%	6%	0%	1%	26%	429								
1998-99	52%	35%	4%	0%	0%	9%	425								
1999-00	37%	46%	2%	0%	0%	14%	844								
2000-01	24%	52%	0%	0%	1%	23%	687								
2001-02	10%	70%	8%	0%	2%	10%	380								
2002-03	9%	81%	0%	0%	7%	3%	88								

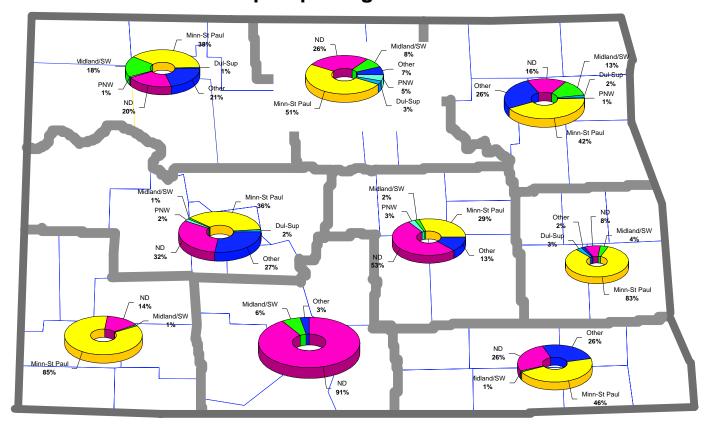
Barley

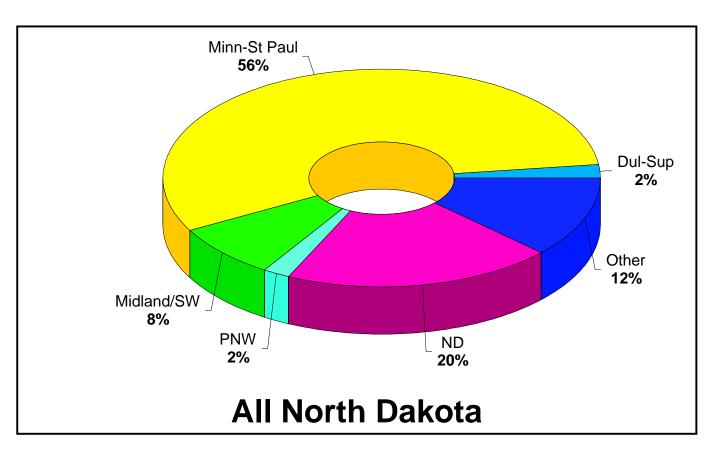
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Barley Shipments 2002-03 Crop Reporting District

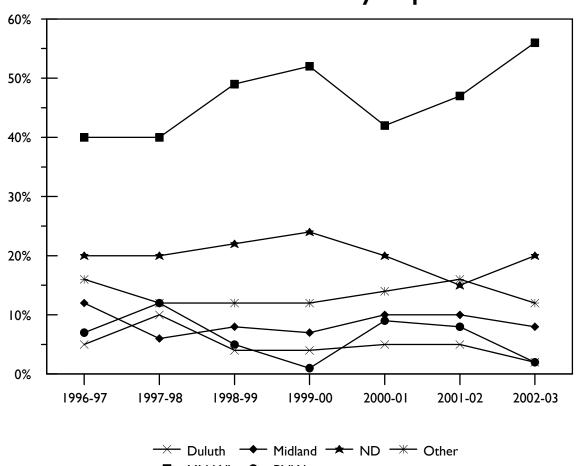




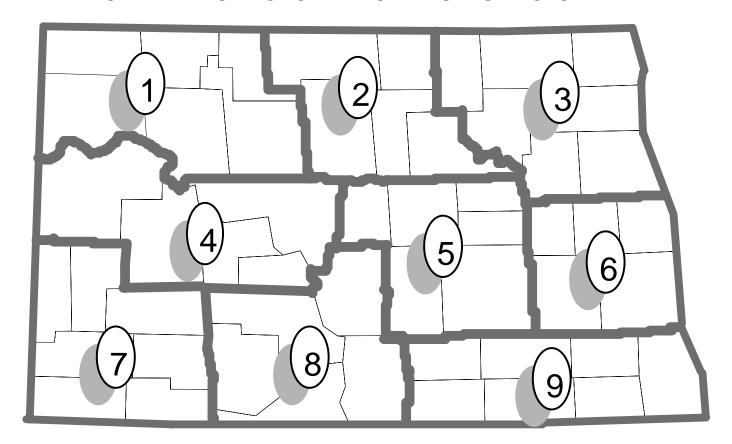
Trends for Destinations of Barley Shipments from ND (1,000 Bushels)

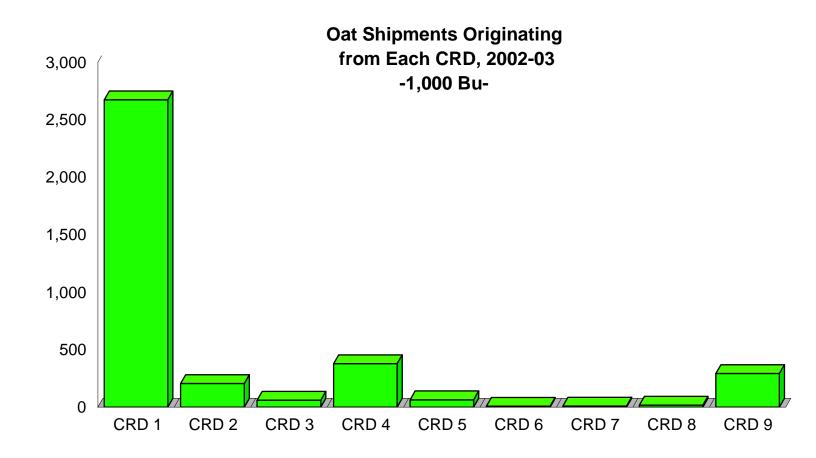
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	5,912	44,213	12,697	7,749	109,587
	5%	40%	12%	7%	
1997-98	9,213	38,712	5,902	10,818	94,005
	10%	40%	6%	12%	
1998-99	3,400	43,999	7,642	4,314	90,892
	4%	48%	8%	5%	
1999-00	3,245	38,569	5,256	738	74,142
	4%	52%	7%	1%	
2000-01	4,361	35,357	8,278	7,266	84,531
	5%	42%	10%	9%	
2001-02	3,435	32,244	6,757	5,151	68,655
	5%	47%	10%	8%	
2002-03	1,325	33,721	4,575	1,023	60,627
	2%	56%	8%	2%	

Destinations for Barley Shipments

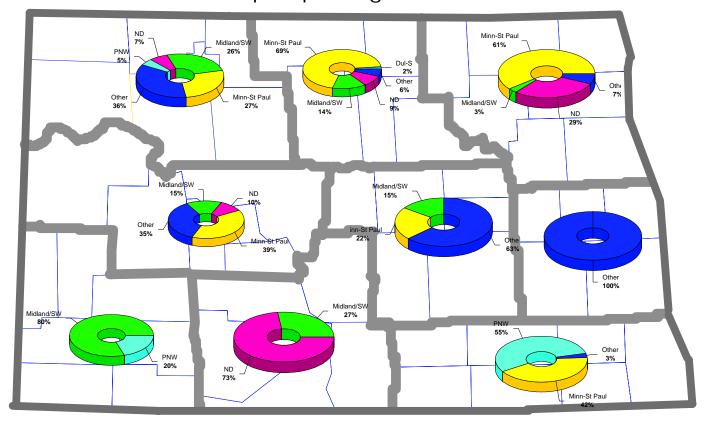


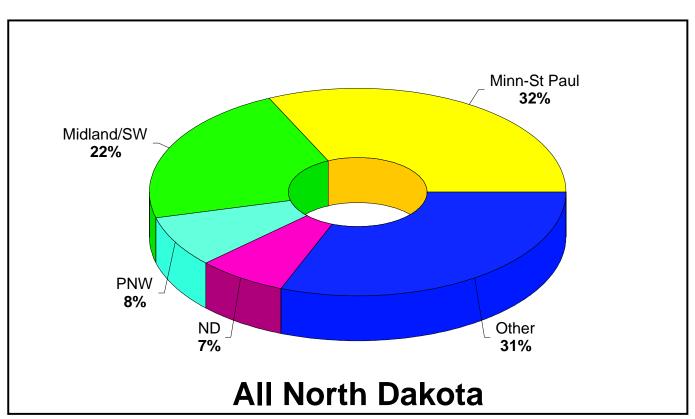






Destinations for Oat Shipments 2002-03 Crop Reporting District

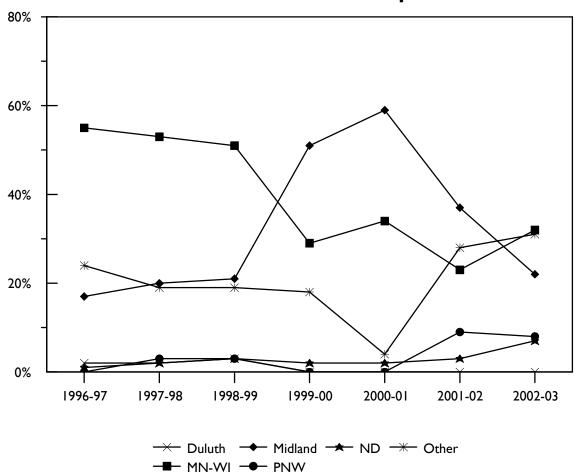




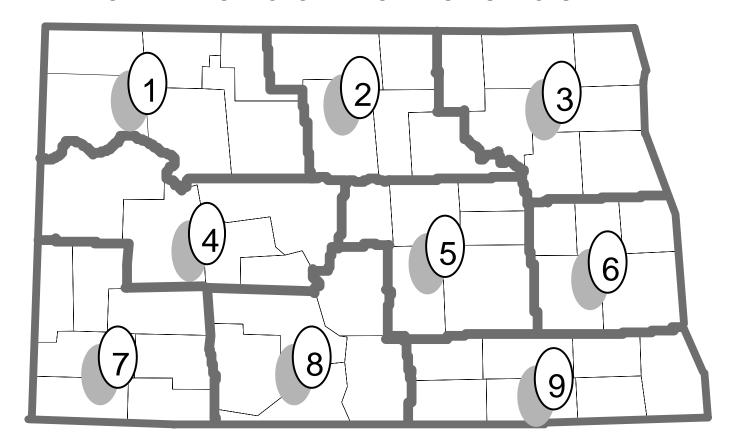
Trends for Destinations of Oat Shipments from ND (1,000 Bushels)

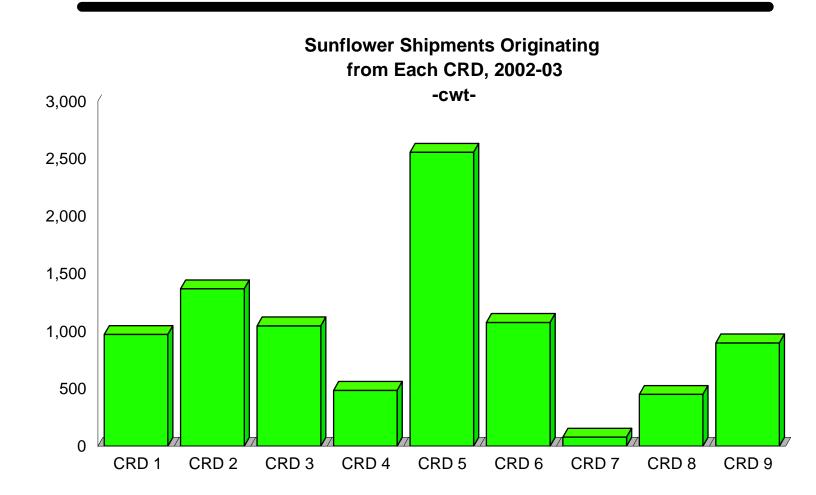
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	83	2,170	690	6	3,967
	2%	55%	17%	0%	
1997-98	101	1,602	667	91	3,128
	2%	53%	20%	3%	
1998-99	20	782	392	53	2,273
	1%	34%	17%	2%	
1999-00	18	1,475	2,556	2	5,034
	0%	29%	51%	0%	
2000-01	0	1,383	2,388	14	4,031
	0%	34%	59%	0%	
2001-02	2	1,471	2,330	550	6,314
	0%	23%	37%	9%	
2002-03	5	1,154	786	292	3,645
	0%	32%	22%	8%	

Destinations for Oat Shipments

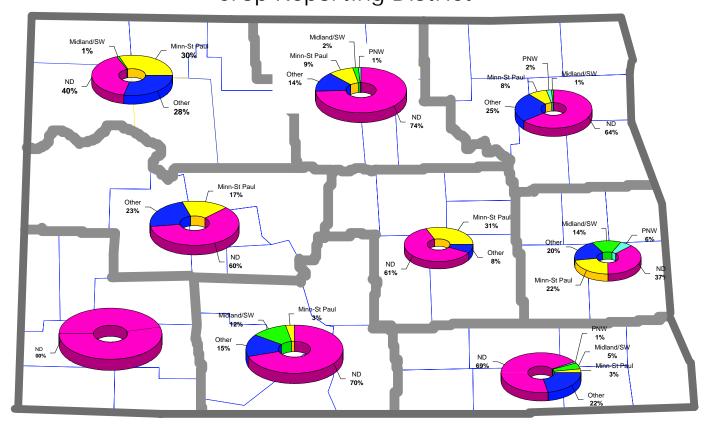


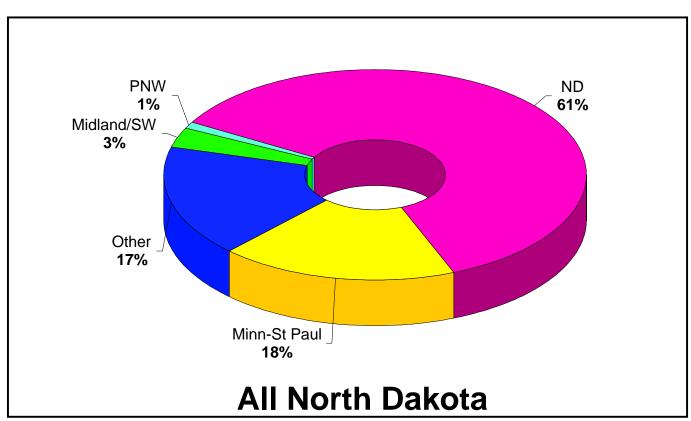
Sunflowers





Destinations for Sunflower Shipments 2002-03 Crop Reporting District

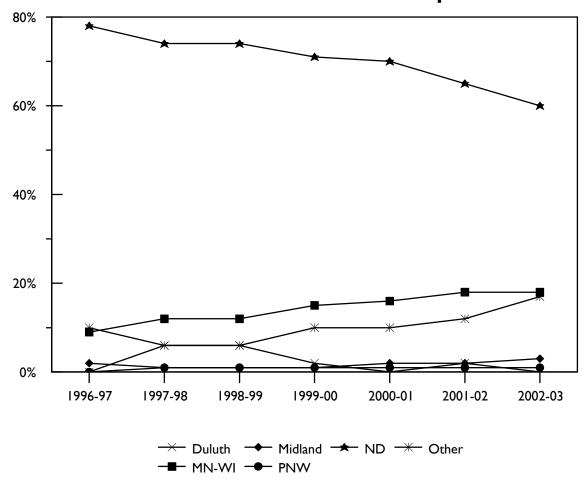




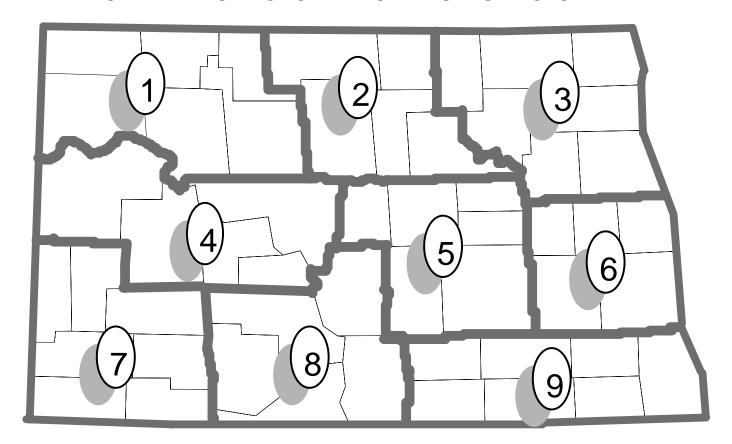
Trends for Destinations of Sunflower Shipments from ND $(1,000 \; Bushels)$

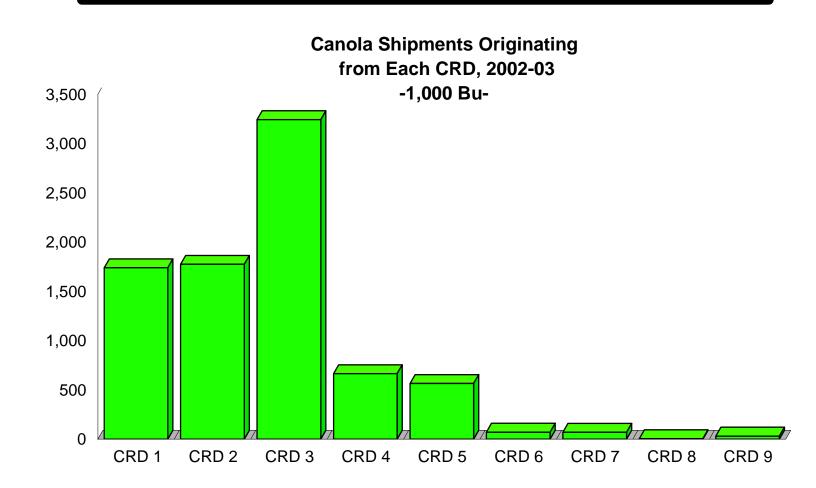
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	30	898	235	24	9,917
	0%	9%	2%	0%	
1997-98	890	1,656	171	78	13,940
	6%	12%	1%	1%	
1998-99	925	2,428	159	100	14,634
	6%	17%	1%	1%	
1999-00	221	1,804	153	101	11,773
	2%	15%	1%	1%	
2000-01	4	1,667	261	129	10,693
	0%	16%	2%	1%	
2001-02	201	1,575	135	103	8,970
	2%	18%	2%	1%	
2002-03	0	1,637	300	112	8,869
	0%	18%	3%	1%	

Destinations for Sunflower Shipments

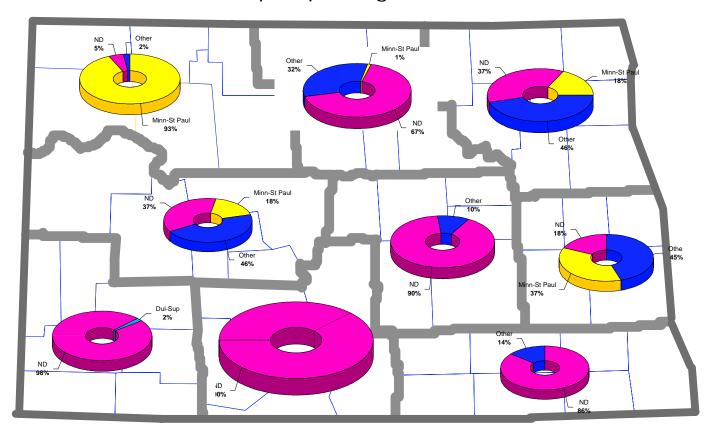


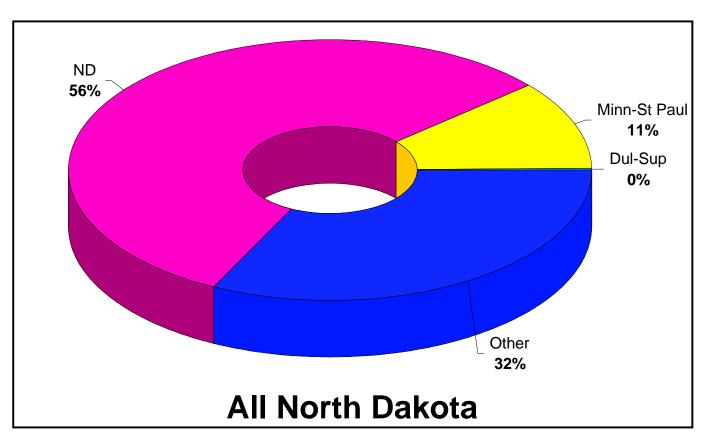






Destinations for Canola Shipments 2002-03 Crop Reporting District

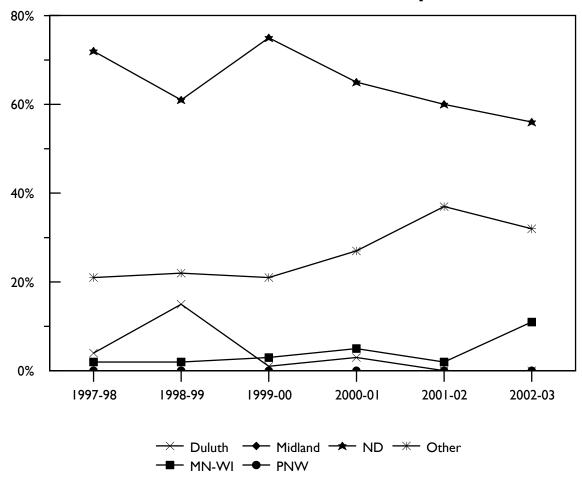




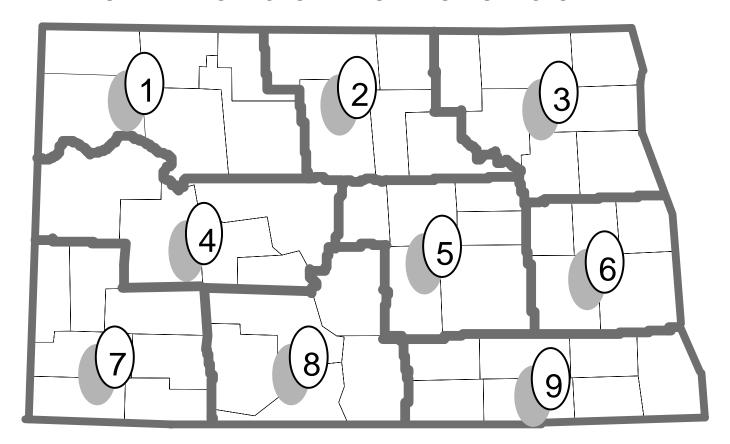
Trends for Destinations of Canola Shipments from ND (1,000 Bushels)

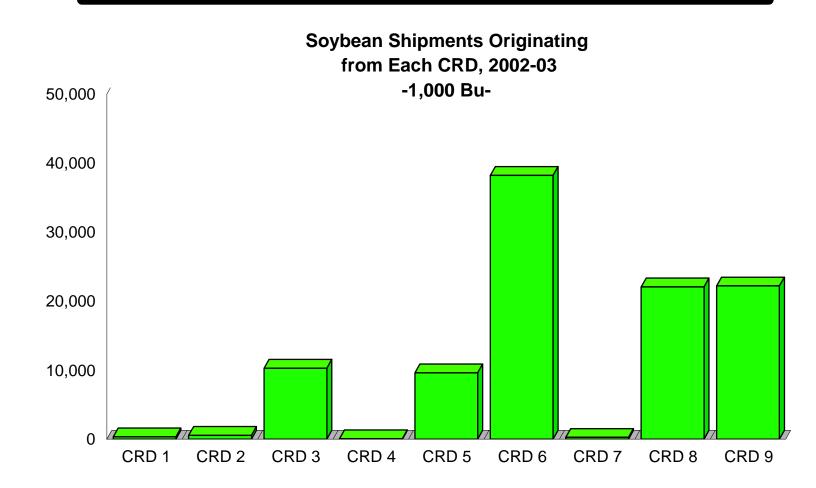
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	260	96	8	2	5,934
	4%	2%	0%	0%	
1998-99	1,685	287	1	0	11,941
	14%	2%	0%	0%	
1999-00	56	224	2	19	7,013
	1%	3%	0%	0%	
2000-01	297	483	7	28	10,233
	3%	5%	0%	0%	
2001-02	26	183	14	6	9,263
	0%	2%	0%	0%	
2002-03	19	904	0	0	8,167
	0%	11%	0%	0%	

Destinations for Canola Shipments

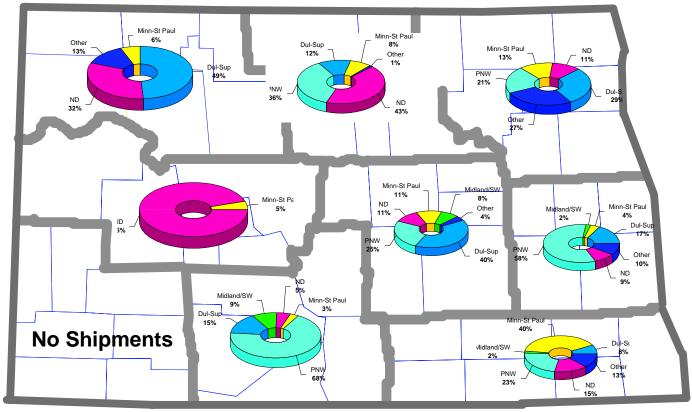


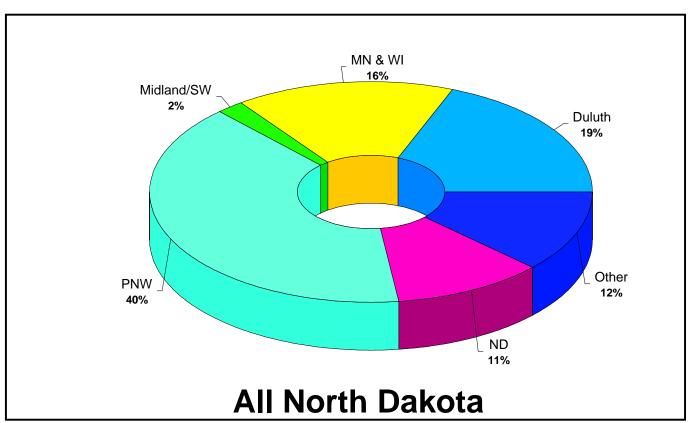
Soybeans





Destinations for Soybeans Shipments 2002-03 Crop Reporting District

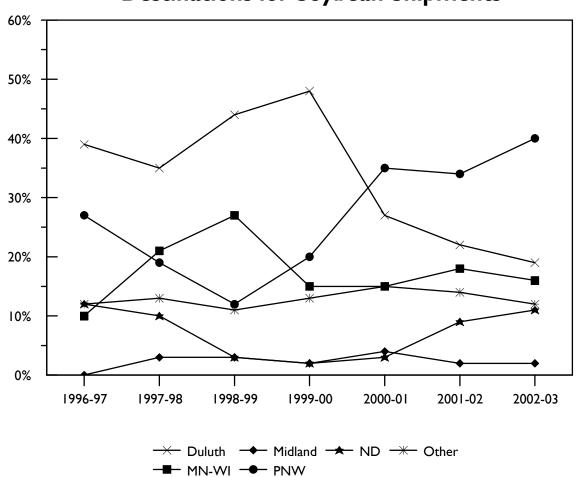


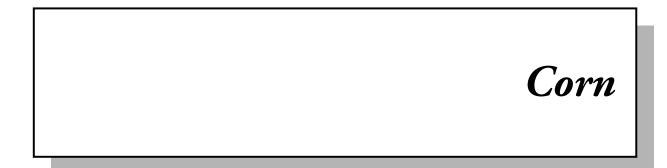


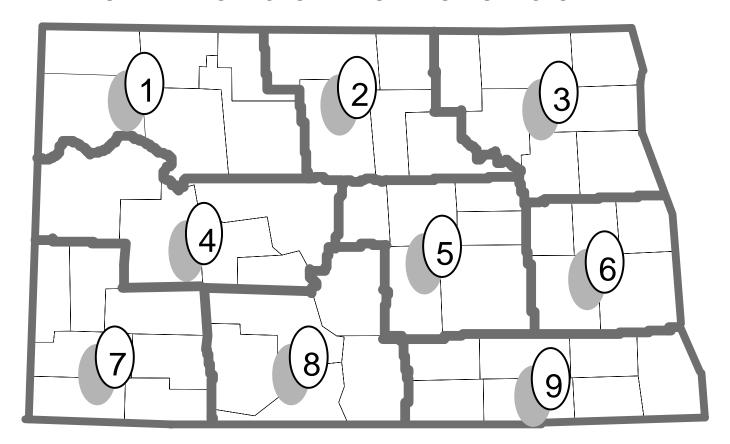
Trends for Destinations of Soybean Shipments from ND (1,000 Bushels)

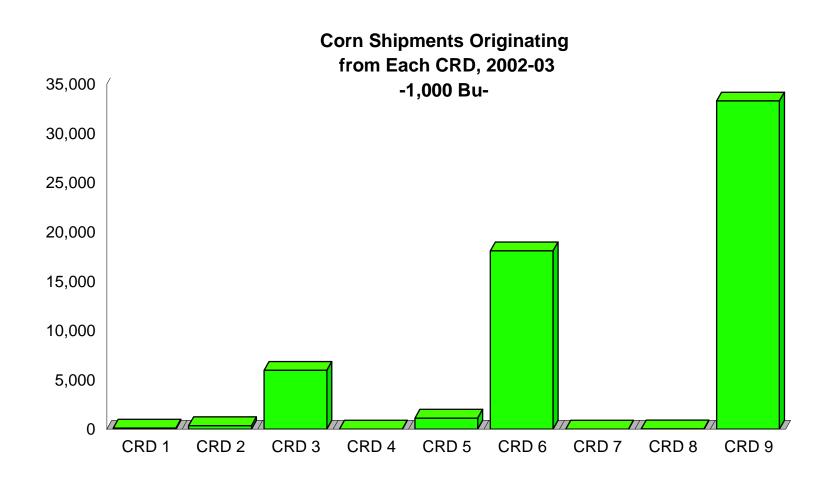
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	8,252	2,093	17	5,809	21,236
	39%	10%	0%	27%	
1997-98	9,210	5,112	813	4,751	25,223
	35%	21%	3%	19%	
1998-99	12,978	7,833	854	3,516	29,526
	44%	27%	3%	12%	
1999-00	20,753	6,514	950	8,393	42,668
	48%	15%	2%	20%	
2000-01	13,523	7,372	2,129	17,296	49,617
	27%	15%	4%	35%	
2001-02	13,469	11,267	1,219	21,010	61,277
	22%	18%	2%	34%	
2002-03	15,473	12,886	1,824	32,233	81,409
	19%	16%	2%	40%	

Destinations for Soybean Shipments

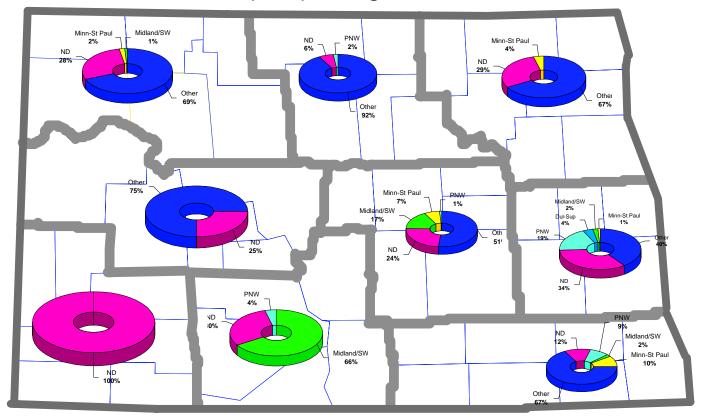


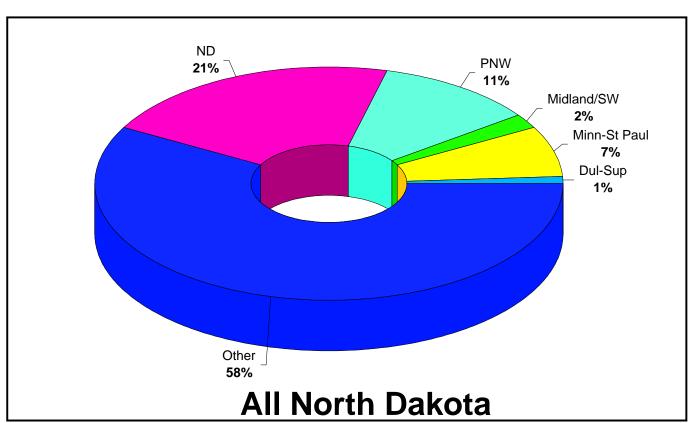






Destinations for Corn Shipments 2002-03 Crop Reporting District



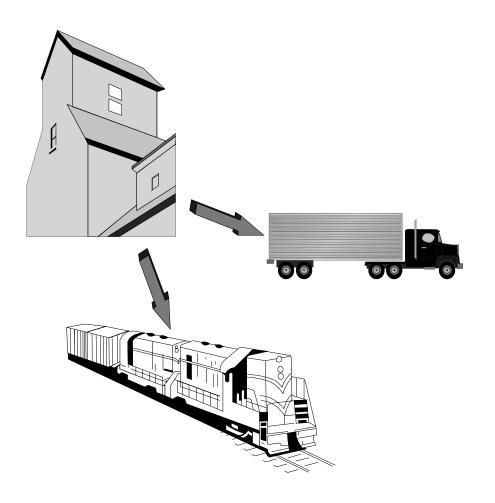


Trends for Destinations of Corn Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1996-97	514	2,685	1,131	13,687	25,637
	2%	10%	4%	53%	
1997-98	1,073	3,868	2,317	12,851	28,642
	3%	12%	7%	45%	
1998-99	7,012	1,994	1,909	9,177	35,886
	20%	6%	5%	26%	
1999-00	5,577	5,049	1,273	13,084	38,525
	14%	13%	3%	34%	
2000-01	3,417	5,993	4,585	13,604	51,130
	7%	12%	9%	27%	
2001-02	318	4,824	1,658	5,447	46,827
	1%	10%	4%	12%	
2002-03	780	3,881	1,303	6,480	58,996
	1%	7%	2%	11%	

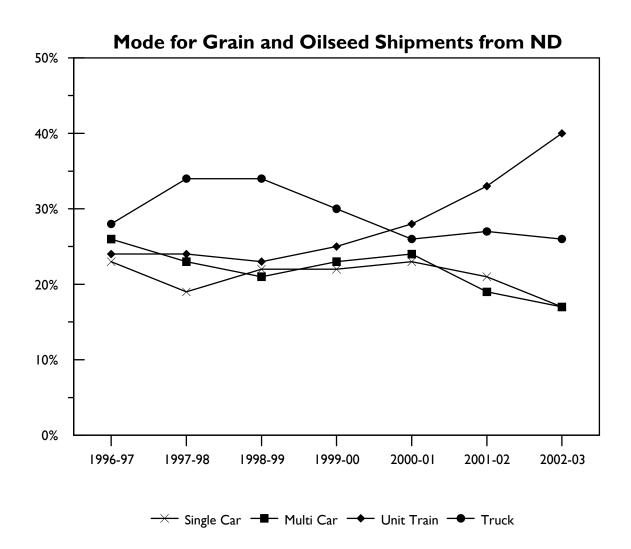
Destinations for Corn Shipments





Mode for Grain and Oilseed Shipments Originating from North Dakota Elevators

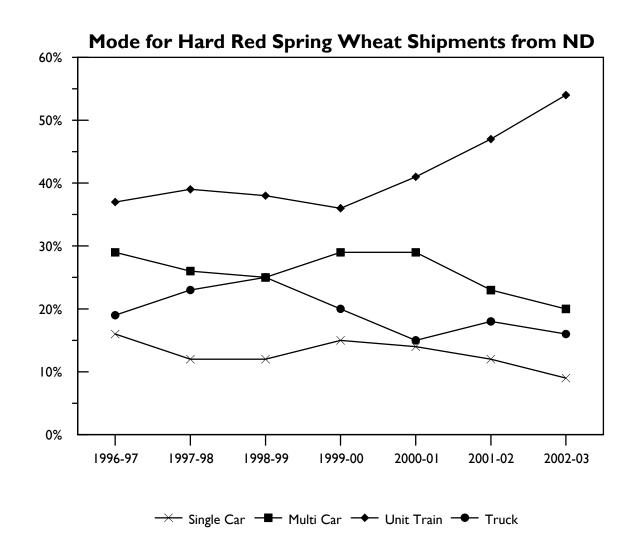
	Mode for Grain and Oilseed Shipments from ND (1,000 Bushels)										
	Single Car	Multi Car	Unit Train	Truck	Total						
1996-97	116,212	133,418	124,325	143,220	517,176						
	23%	26%	24%	28%							
1997-98	87,760	105,800	114,635	154,749	462,945						
	19%	23%	24%	34%							
1998-99	103,902	99,061	106,272	162,723	471,958						
	22%	21%	23%	34%							
1999-00	101,553	110,191	116,461	143,530	471,737						
	22%	23%	25%	30%							
2000-01	122,314	126,861	149,192	139,743	538,110						
	23%	24%	28%	26%							
2001-02	106,645	99,462	165,894	134,410	506,412						
	21%	19%	33%	27%							
2002-03	86,384	84,202	196,554	130,319	497,459						
	17%	17%	40%	26%							



Mode for Grain and Oilseed Shipments from Each CRD (1,000 Bushels)

		<u>CRD 1</u>						CRD 2			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	23%	35%	30%	13%	66,374	1995-96	23%	29%	18%	31%	35,946
1996-97	23%	29%	18%	31%	35,946	1996-97	21%	40%	16%	23%	48,027
1997-98	25%	26%	35%	15%	54,183	1997-98	18%	30%	19%	33%	44,327
1998-99	24%	29%	33%	14%	54,675	1998-99	23%	26%	20%	31%	40,535
1999-00	22%	23%	43%	12%	61,527	1999-00	20%	23%	15%	42%	27,929
2000-01	26%	25%	38%	11%	76,136	2000-01	24%	19%	30%	28%	36,266
2001-02	27%	18%	43%	12%	75,680	2001-02	27%	17%	31%	25%	34,921
2002-03	30%	20%	38%	12%	64,944	2002-03	23%	8%	45%	23%	37,995
		CRD 3						<u>CRD 4</u>			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	27%	20%	26%	26%	100,983	1995-96	17%	26%	13%	43%	15,556
1996-97	26%	22%	25%	26%	123,753	1996-97	16%	29%	13%	42%	18,383
1997-98	20%	19%	25%	35%	96,271	1997-98	17%	34%	10%	40%	17,456
1998-99	26%	17%	16%	41%	92,029	1998-99	22%	23%	20%	35%	18,863
1999-00	25%	23%	16%	35%	93,794	1999-00	22%	24%	17%	38%	16,338
2000-01	27%	22%	20%	32%	96,766	2000-01	39%	22%	2%	36%	21,227
2001-02	25%	19%	17%	39%	80,976	2001-02	33%	17%	8%	42%	18,295
2002-03	16%	18%	31%	34%	93,360	2002-03	23%	20%	14%	43%	15,888
		CRD 5						<u>CRD 6</u>			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	23%	15%	25%	37%	44,277	1995-96	16%	26%	29%	29%	91,036
1996-97	28%	19%	18%	35%	45,560	1996-97	16%	28%	26%	30%	97,604
1997-98	16%	17%	22%	45%	45,488	1997-98	14%	24%	24%	38%	86,969
1998-99	21%	17%	15%	46%	41,132	1998-99	13%	25%	23%	39%	95,954
1999-00	17%	14%	25%	44%	49,294	1999-00	13%	31%	23%	34%	98,723
2000-01	25%	10%	21%	39%	53,336	2000-01	12%	28%	30%	30%	104,415
2001-02	25%	16%	24%	35%	50,879	2001-02	8%	25%	38%	30%	98,730
2002-03	16%	13%	32%	38%	49,724	2002-03	7%	17%	51%	26%	117,824
		<u>CRD 7</u>						CRD 8			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	8%	8%	71%	13%	27,044	1995-96	18%	20%	10%	53%	14,018
1996-97	9%	9%	68%	14%	24,561	1996-97	17%	26%	5%	52%	10,411
1997-98	5%	19%	64%	13%	27,709	1997-98	13%	20%	7%	61%	10,692
1998-99	4%	15%	66%	15%	28,202	1998-99	12%	17%	15%	56%	12,358
1999-00	4%	18%	63%	15%	27,254	1999-00	17%	8%	22%	53%	13,795
2000-01	5%	14%	70%	10%	37,346	2000-01	10%	8%	21%	44%	17,907
2001-02	3%	13%	73%	10%	36,670	2001-02	7%	2%	40%	50%	16,072
2002-03	2%	17%	71%	10%	24,112	2002-03	5%	3%	48%	45%	10,349
	0: 1	CRD 9	TT 1:								
	Single	Multi	Unit	T. 1	77 . 1						
1995-96	Car 23%	Car	Train 27%	Truck 27%	Total						
		23%			480,290						
1996-97	23%	26%	24%	28%	509,086						
1997-98	27%	23%	15%	34%	79,846						
1998-99	36%	17%	14%	33%	73,721						
1999-00	36%	25%	16%	23%	83,082						
2000-01	32%	16%	16%	21%	94,713						
2001-02	30%	25%	26%	19%	94,188						
2002-03	27%	21%	31%	21%	83,262						

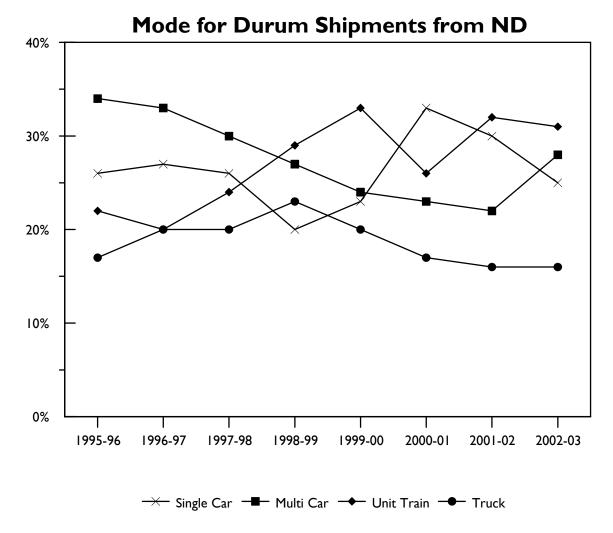
	Mode for Hard Red Spring Wheat Shipments from ND (1,000 Bushels)									
	Single Car	Multi Car	Unit Train	Truck	Total					
1996-97	34,365	63,866	83,794	41,119	223,145					
	16%	29%	37%	19%						
1997-98	21,661	47,354	70,086	40,224	179,327					
	12%	26%	39%	23%						
1998-99	21,096	42,355	62,368	41,894	167,713					
	12%	25%	38%	25%						
1999-00	25,947	51,594	63,788	36,121	177,450					
	15%	29%	36%	20%						
2000-01	27,302	58,900	82,677	31,190	200,068					
	14%	29%	41%	16%						
2001-02	24,089	45,292	93,494	34,769	197,644					
	12%	23%	47%	18%						
2002-03	17,380	37,350	101,183	30,081	185,993					
	9%	20%	54%	16%						



Mode for Hard Red Spring Wheat Shipments from Each CRD (1,000 Bushels)

Single Multi Unit Truck Total 1995-96 89% 141% 299% 39% 39% 39% 149% 298% 298% 149% 298% 298% 149% 298			CRD 1						CRD 2			
1995-96 88% 14% 29% 3% 38,974 1995-96 19% 39% 28% 16% 15,405 1997-98 7% 11% 38% 51% 3% 17,975 1995-97 10% 42% 39% 39% 16% 15,445 1997-98 7% 118% 66% 6% 13,701 1997-98 17% 27% 39% 48% 18% 12,487 1995-90 9% 17% 27% 39% 18% 12,487 14,005 1995-90 9% 17% 27% 39% 18% 12,487 14,005 1995-90 9% 17% 27% 39% 18% 12,487 14,005 1995-90 9% 17% 27% 39% 18% 7,477 14,005 1995-90 19% 38% 29% 18% 7,477 10,189 1995-90 19% 39% 19% 19% 19% 10,189 1995-90 19% 38% 29% 18% 7,477 10,189 1995-90 19% 39% 19% 19% 19% 19% 19% 19% 19% 19% 19% 1		Single	Multi	Unit				Single	Multi	Unit		
1999-98 7% 19% 69% 51% 3% 17,975 1996-97 16% 42% 32% 39% 19% 15,445 1998-99 8% 19% 66% 7% 11,384 1989-99 15% 29% 44% 8% 19% 12,457 1998-99 8% 19% 66% 7% 11,384 1989-90 15% 39% 29% 48% 8% 11,405 1998-00 19% 19% 66% 7% 11,384 1989-90 15% 39% 29% 48% 8% 11,405 1998-00 15% 39% 29% 48% 8% 11,405 1998-00 15% 39% 29% 48% 69% 7% 10,105 2000-01 14% 30% 46% 9% 9,090 2000-02 7% 19% 60% 78% 10,105 2000-01 14% 30% 46% 9% 9,090 2000-02 7% 19% 40% 47% 15,015 2002-03 11% 8% 74% 7% 15,644 20% 19% 20% 20% 13% 20% 20% 13% 20%												
1997-98 7% 19% 69% 6% 13,701 1997-98 17% 22% 39% 18% 12,487 1998-99 9% 19% 66% 6% 6% 12,268 1998-90 15% 23% 48% 49% 6% 14,265 1998-90 11% 19% 65% 6% 6% 12,268 1998-90 15% 23% 23% 24% 18% 7,777 2000-01 11% 19% 65% 6% 16,831 2001-02 20% 13% 60% 7% 10,186 2002-03 11% 8% 6% 7% 10,186 2002-03 11% 8% 6% 7% 10,186 2002-03 11% 8% 6% 74% 10,186 2002-03 11% 8% 6% 74% 10,186 2002-03 11% 8% 6% 74% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 8% 10,186 2002-03 11% 2002-03 11% 2002-03 11% 2002-03 10,186 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03 2002-03												
1998-99 8% 19% 66% 7% 11,384 1998-90 15% 22% 43% 88% 11,405												
1999-00 9% 16% 68% 6% 12,288 1999-00 15% 33% 29% 18% 7,977 2000-01 11% 19% 65% 5% 16,171 2000-01 14% 30% 60% 46% 9% 9,080 2001-02 7% 11% 76% 6% 6% 16,831 2001-02 20% 11% 87 60% 7% 16,045 2002-03 11% 88 6% 74% 17% 16,046 2002-03 11% 88 6% 74% 17% 16,046 2002-03 11% 88 20% 20												
2000-01 11% 11% 19% 65% 55% 16.171 2000-01 14% 30% 46% 9% 9.080												
2001-02												
Page												
CRD Single CRD Single CRD Single CRD Single CRD Car Train Truck Total 1995-96 18% 23% 40% 19% 55,777 1965-96 9% 39% 15% 37% 8,352 1996-97 14% 27% 17% 43% 8,605 1997-98 11% 26% 32% 31% 37,080 1997-98 18% 35% 7% 40% 7,718 1998-99 11% 26% 32% 33% 35,099 1998-99 11% 26% 36%												
Single Multi Unit	2002-03	7%	9%	80%	4%	15,015	2002-03	11%	8%	74%	7%	15,644
Single Multi Unit			CPD 3						CPD 4			
Car		Single		Unit				Single		Unit		
1995-96 18% 23% 40% 19% 55,777 1995-96 9% 39% 15% 37% 8,352 1996-97 15% 22% 27% 17% 43% 8,605 1997-98 11% 26% 32% 31% 37,080 1997-98 18% 35% 7% 40% 7,718 1998-99 11% 21% 26% 32% 35,099 1989-99 11% 28% 8% 52% 6,636 1997-98 13% 32% 29% 22% 44,229 1999-00 11% 28% 8% 52% 6,636 2000-01 13% 28% 25% 23% 33,364 2001-02 20% 30% 8% 442% 6,716 2002-03 77% 24% 45% 24% 50,602 2002-03 15% 22% 27% 17% 45% 2002-03 78% 24% 45% 24% 50,602 2002-03 15% 22% 27% 17% 45% 2002-03 78% 24% 25% 33% 39,364 2001-02 20% 30% 8% 42% 6,716 2002-03 78% 24% 25% 33% 34,972 2996-97 9% 27% 51% 13% 34,972 1996-97 9% 27% 51% 13% 34,972 1996-97 9% 27% 51% 13% 34,972 1996-97 9% 27% 51% 13% 34,972 1998-99 11% 32% 33% 18% 23,571 2001-02 4% 32% 53% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 23% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 21,331 1996-97 79% 27% 65% 65% 51% 12,192 2002-03 10% 27% 48% 14% 21,331 1996-97 1978-88 13% 22% 23% 11% 24,533 2002-03 10% 27% 28%					Truck	Total					Truck	Total
1986-97 15% 28% 37% 21% 55.053 1996-97 14% 27% 17% 43% 8.805 1997-98 11% 26% 32% 33% 37.080 1997-98 11% 45% 3% 411% 6.594 1998-09 14% 21% 26% 33% 35.099 1998-99 11% 45% 3% 411% 6.594 1999-00 11% 42% 3% 44.229 1999-00 11% 45% 3% 411% 6.594 1999-00 114% 33% 32% 22% 46.282 2000-01 15% 44% 5% 37% 6.301 2001-02 13% 28% 25% 33% 39.364 2001-02 20% 30% 8% 42% 6.716 2002-03 7% 24% 45% 24% 50.602 2002-03 15% 22% 17% 45% 7.322 2002-03 7% 24% 45% 24% 50.602 2002-03 15% 22% 17% 45% 7.322 2002-03 7% 24% 25% 33% 14% 21.990 1995-96 9% 27% 51% 13% 34.972 1996-97 9% 27% 51% 13% 34.972 1996-97 9% 27% 51% 13% 34.972 1998-99 1988 29% 23% 15% 15.410 1998-99 7% 34% 34% 25% 22.588 1998-90 12% 22% 24% 55% 18.774 1997-98 8% 29% 42% 24% 23.981 2000-01 17% 27% 40% 16% 23.571 2001-02 4% 32% 53% 11% 33.076 2001-02 14% 25% 43% 18% 23.571 2001-02 4% 32% 53% 11% 33.076 2001-02 14% 25% 48% 14% 21.939 1995-96 15% 22% 53% 11% 33.472 1996-97 5% 9% 75% 11% 24.593 1995-96 15% 22% 55% 11% 33.475 1996-98 3% 7% 79% 11% 24.593 1995-96 15% 22% 55% 11% 32.285 2001-02 14% 25% 43% 18% 23.571 2001-02 4% 32% 53% 11% 35.475 1996-97 5% 9% 75% 11% 24.593 1995-96 15% 22% 55% 11% 32.985 1998-99 30% 20% 19% 20%	1995-96						1995-96					
1997-98 11% 26% 32% 31% 37,080 1997-98 18% 35% 7% 40% 7,718 1998-99 11% 45% 33% 41% 6,546 1998-99 11% 45% 33% 41% 6,546 1998-99 11% 45% 33% 41% 6,546 1001-02 13% 32% 22% 26% 44,229 1999-00 11% 22% 8% 52% 6,368 2000-01 11% 22% 8% 52% 6,368 2000-01 13% 22% 17% 45% 52% 50,602 2002-03 15% 22% 17% 45% 7,322 2002-03 7% 24% 45% 24% 50,602 2002-03 15% 22% 17% 45% 7,322 2002-03 15% 22% 17% 45% 7,322 2002-03 15% 22% 17% 45% 7,322 2002-03 15% 22% 17% 45% 7,322 2002-03 15% 22% 17% 45% 7,322 2002-03 20%												
1989-99 14% 21% 28% 39% 35,099 1988-99 11% 45% 33% 41% 5,594 6,536 2000-01 13% 32% 229% 26% 44,229 1999-00 11% 22% 8% 52% 6,636 2000-01 14% 23% 28% 25% 33% 33,364 2000-01 15% 24% 5% 37% 6,301 2001-02 13% 28% 25% 33% 33,364 2001-02 20% 30% 8% 42% 6,716 6,736 2002-03 7% 24% 45% 24% 50,602 2002-03 15% 22% 17% 44% 5% 7.322 2002-03 25% 25% 2												
1999-00 13% 32% 29% 26% 44,229 1999-00 11% 28% 8% 52% 6,636 2000-01 14% 331% 32% 23% 46,282 2000-01 15% 44% 55% 37% 6,510 2001-02 13% 28% 25% 33% 39,364 2001-02 20% 30% 8% 42% 6,716 2002-03 7% 24% 45% 25% 50,602 2002-03 15% 22% 17% 45% 7,322 2002-03 20% 20% 30% 8% 42% 6,716 2002-03 20% 20% 30% 8% 42% 6,716 2002-03 20% 20% 30% 8% 42% 6,716 2002-03 20% 20% 30% 8% 42% 6,716 2002-03 20% 20												
2000-01												
2001-02												
CRD Single Multi Unit Truck Total 1995-96 24% 27												
Single CRD Car Car Train Truck Total Single Multi Unit Unit Truck Total Single Car Car Train Truck Total Single Car Car Train Truck Total Single Single Multi Unit Truck Total Single												
Single						,						,-
1995-96 24% 29% 33% 14% 21,990 1995-96 9% 27% 51% 13% 34,972 1996-97 9% 30% 44% 16% 37,986 1997-98 8% 24% 53% 15% 15% 15,410 1998-99 7% 34% 24% 24% 25% 25,858 1999-00 12% 21% 55% 12% 22,078 1999-00 12% 27% 40% 16% 22,214 2000-01 8% 44% 37% 41% 33,091 2001-02 14% 25% 43% 18% 23,571 2001-02 4% 32% 53% 11% 35,475 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,225 2002-03 10% 27% 48% 14% 24,593 1995-96 3% 7% 79% 11% 24,593 1995-96 25% 17% 2000-01 25% 25% 24,290			CRD 5						CRD 6			
1995-96 24% 29% 33% 14% 21,990 1995-96 9% 27% 51% 13% 34,972 1996-97 9% 20% 24% 16% 37,986 1997-98 8% 24% 53% 15% 18,774 1997-98 8% 29% 42% 21% 26,858 1998-99 11% 32% 39% 18% 15,410 1998-99 7% 34% 34% 25% 27,539 1999-00 12% 21% 55% 12% 22,078 1999-00 8% 46% 26% 20% 229,400 2000-01 17% 27% 40% 16% 22,214 2000-01 8% 41% 37% 14% 33,091 2001-02 14% 25% 43% 18% 23,571 2001-02 24% 32% 53% 11% 35,475 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 2002-03 20% 22% 65% 11% 32,285 2002-03 20% 22% 65% 11% 32,285 2002-03 20% 22% 65% 11% 32,285 2002-03 20% 22% 65% 11% 32,285 2002-03 20% 22% 65% 23% 11% 51% 12,192 2002-03 20% 22% 65% 23% 20		Single	Multi	Unit				Single	Multi	Unit		
1996-97 9% 27% 51% 13% 34,972 1996-97 9% 30% 44% 16% 37,986 1997-98 8% 24% 53% 15% 18,774 1997-98 8% 29% 42% 21% 26,858 1998-99 11% 32% 39% 18% 15,410 1998-99 7% 34% 34% 25% 27,539 1999-00 12% 21% 55% 12% 22,078 1999-00 8% 46% 26% 22% 29,400 2000-01 17% 27% 40% 16% 22,214 2000-01 8% 41% 37% 14% 33,091 2001-02 14% 25% 43% 18% 23,571 2001-02 4% 32% 55% 11% 35,475 2002-03 10% 27% 48% 14% 19,678 2002-03 20% 22% 65% 11% 32,285 32.55 32												
1997-98												
1998-99												
1999-00 12% 21% 55% 12% 22,078 1999-00 8% 46% 26% 20% 29,400												
2000-01												
2001-02												
CRD 2												
CRD					18%	23,571				53%		
Single Multi Unit Truck Total Car Car Train Truck Total Car Car Car Car Train Truck Total Car	2002-03	10%	27%	48%	14%	19,678	2002-03	20%	22%	65%	11%	32,285
Single Multi Unit Truck Total Car Car Train Truck Total Car Car Car Car Train Truck Total Car												
Car												
1995-96 3% 7% 79% 11% 24,593 1995-96 15% 23% 11% 51% 12,192 1996-97 5% 9% 75% 11% 21,831 1996-97 15% 27% 6% 52% 9,848 1997-98 2% 17% 70% 10% 23,779 1997-98 13% 22% 8% 58% 9,591 1998-99 2% 10% 80% 8% 21,999 1998-99 10% 22% 19% 49% 9,731 1999-00 2% 13% 76% 9% 21,192 1999-00 15% 9% 29% 47% 10,289 2000-01 4% 9% 81% 6% 27,684 2001-02 6% 3% 55% 36% 11,689 2002-03 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 1995-96 28%		_										
1996-97 5% 9% 75% 11% 21,831 1996-97 15% 27% 6% 52% 9,848 1997-98 2% 17% 70% 10% 23,779 1997-98 13% 22% 8% 58% 9,597 1998-99 2% 10% 80% 8% 21,999 1998-99 10% 22% 19% 49% 9,731 1999-00 2% 13% 76% 9% 21,192 1999-00 15% 9% 29% 47% 10,289 2000-01 4% 9% 81% 6% 27,822 2000-01 7% 10% 52% 31% 12,822 2001-02 1% 6% 86% 6% 27,622 2000-01 7% 10% 52% 31% 12,822 2001-02 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 1995-96 28% <	4005.00						1005.00					
1997-98 2% 17% 70% 10% 23,779 1997-98 13% 22% 8% 58% 9,597 1998-99 2% 10% 80% 8% 21,999 1998-99 10% 22% 19% 49% 9,731 1999-00 2% 13% 76% 9% 21,192 1999-00 15% 9% 29% 47% 10,289 2000-01 4% 9% 81% 6% 27,822 2000-01 7% 10% 52% 31% 12,822 2001-02 1% 6% 86% 6% 27,684 2001-02 6% 3% 55% 36% 11,689 2002-03 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 Car Car Train Truck Total 19 19 200-03 3% 5% 35% 8,156 1995-96 28% 2												
1998-99												
1999-00												
2000-01 4% 9% 81% 6% 27,822 2000-01 7% 10% 52% 31% 12,822 2001-02 1% 6% 86% 6% 27,684 2001-02 6% 3% 55% 36% 11,689 2002-03 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 CRD 9 Car Train Truck Total 1995-96 28% 28% 22% 31,547 1996-97 30% 33% 14% 23% 30,320 1997-98 26% 37% 16% 22% 29,327 1998-99 30% 28% 18% 24% 23,451 1999-00 44% 35% 5% 16% 23,381 2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128 <td></td>												
2001-02 1% 6% 86% 6% 27,684 2001-02 6% 3% 55% 36% 11,689 2002-03 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 CRD 9												
2002-03 1% 7% 86% 5% 17,940 2002-03 3% 3% 59% 35% 8,156 CRD 9												
CRD 9 Single Multi Unit 1995-96 28% 28% 22% 22% 31,547 1996-97 30% 33% 14% 23% 30,320 1997-98 26% 37% 16% 22% 29,327 1998-99 30% 28% 18% 24% 23,451 1999-00 44% 35% 5% 16% 23,381 2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128												
Single Car Multi Car Unit Train Truck Total Total Train Truck 1995-96 28% 28% 22% 31,547 1996-97 30% 33% 14% 23% 30,320 1997-98 26% 37% 16% 22% 29,327 1998-99 30% 28% 18% 24% 23,451 1999-00 44% 35% 5% 16% 23,381 2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128	2002-03	1%	7%	86%	5%	17,940	2002-03	3%	3%	59%	35%	8,156
Single Car Multi Car Unit Train Truck Total Total Train Truck 1995-96 28% 28% 22% 31,547 1996-97 30% 33% 14% 23% 30,320 1997-98 26% 37% 16% 22% 29,327 1998-99 30% 28% 18% 24% 23,451 1999-00 44% 35% 5% 16% 23,381 2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128			CBD o									
Car Car Train Truck Total 1995-96 28% 28% 22% 22% 31,547 1996-97 30% 33% 14% 23% 30,320 1997-98 26% 37% 16% 22% 29,327 1998-99 30% 28% 18% 24% 23,451 1999-00 44% 35% 5% 16% 23,381 2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128		Single		Unit								
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2000-01 33% 48% 9% 10% 26,276 2001-02 32% 38% 18% 12% 26,128												
2001-02 32% 38% 18% 12% 26,128												
	2002-03	34%	38%	14%	13%	19,351						

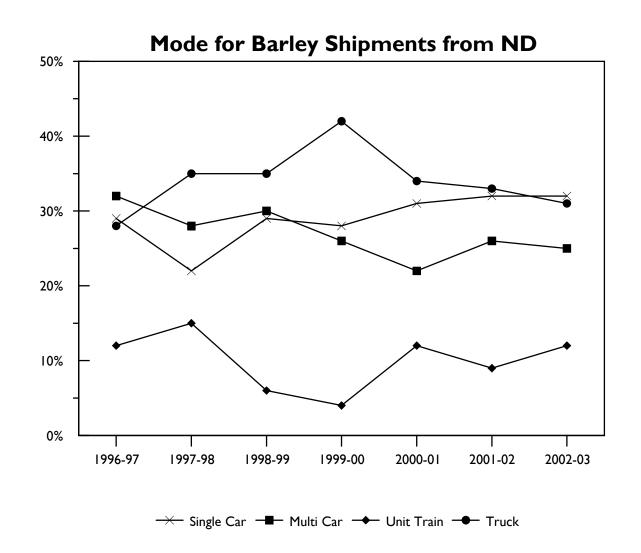
	Mode for Durum Shipments from ND (1,000 Bushels)									
	Single Car	Multi Car	Unit Train	Truck	Total					
1996-97	18,210	22,911	13,902	13,689	68,712					
	27%	33%	20%	20%						
1997-98	15,070	17,397	13,832	11,250	57,550					
	26%	30%	24%	20%						
1998-99	11,459	15,088	15,871	12,955	55,372					
	20%	27%	29%	23%						
1999-00	14,726	15,244	21,079	13,007	64,056					
	23%	24%	33%	20%						
2000-01	25,104	17,501	20,426	13,994	77,025					
	33%	23%	27%	18%						
2001-02	17,114	13,610	20,504	10,013	61,242					
	30%	22%	32%	16%						
2002-03	11,259	12,228	13,787	7,011	44,385					
	25%	28%	31%	16%						



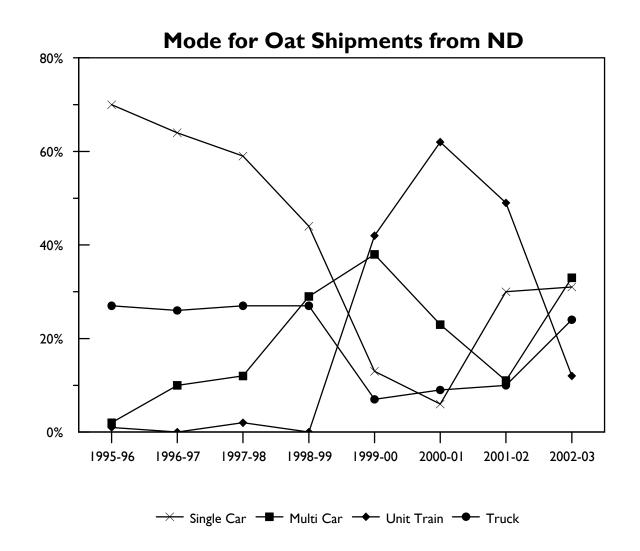
Mode for Durum Shipments from Each CRD (1,000 Bushels)

		CRD 1						CRD 2			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	25%	42%	28%	5%	30,448	1995-96	17%	26%	13%	44%	8,610
1996-97	26%	38%	29%	6%	34,706	1996-97	21%	36%	13%	29%	11,380
1997-98	33%	33%	27%	7%	26,582	1997-98	23%	29%	14%	34%	7,204
1998-99	22%	34%	32%	11%	28,246	1998-99	19%	13%	15%	53%	4,508
1999-00	21%	25%	43%	11%	35,273	1999-00	22%	4%	25%	49%	4,116
2000-01	28%	27%	36%	10%	39,479	2000-01	30%	14%	24%	32%	5,751
2001-02	26%	21%	42%	11%	34,510	2001-02	38%	16%	20%	26%	4,393
2002-03	27%	27%	37%	9%	29,370	2002-03	36%	4%	10%	50%	2,128
		CRD 3						CRD 4			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	25%	23%	15%	37%	6,343	1995-96	17%	20%	23%	40%	3,708
1996-97	27%	10%	14%	49%	7,117	1996-97	11%	41%	12%	36%	7,215
1997-98	18%	13%	16%	53%	4,526	1997-98	7%	43%	16%	34%	7,351
1998-99	13%	14%	21%	52%	4,289	1998-99	12%	16%	47%	26%	7,673
1999-00	24%	17%	17%	41%	8,131	1999-00	23%	28%	37%	12%	5,954
2000-01	38%	12%	12%	38%	8,864	2000-01	62%	16%	2%	20%	8,838
2001-02	39%	12%	23%	26%	6,252	2001-02	33%	20%	18%	29%	5,096
2002-03	33%	11%	8%	48%	2,373	2002-03	22%	30%	25%	23%	3,396
		CRD 5						CDD (
	C:1-						C:1-	CRD 6	TTta		
	Single	Multi	Unit	25 1	75 . 1		Single	Multi	Unit	25 1	27 . 1
1995-96	Car 73%	Car 5%	Train 1%	Truck 21%	Total 1,886	1995-96	Car 89%	Car 0%	Train 0%	Truck 11%	Total 362
1996-97	70%	3%	0%	27%	3,220	1996-97	17%	57%	0%	25%	904
1997-98	66%	18%	0%	16%	2,471	1997-98	63%	0%	0%	37%	238
1998-99	53%	8%	0%	39%	2,562	1998-99	12%	42%	0%	46%	987
1999-00	46%	10%	2%	42%	3,250	1999-00	32%	39%	0%	29%	1,815
2000-01	48%	8%	0%	44%	3,393	2000-01	39%	27%	2%	32%	1,899
2001-02	45%	12%	0%	43%	2,600	2001-02	20%	52%	0%	28%	752
2002-03	52%	0%	0%	48%	1,444	2002-03	8%	63%	0%	29%	160
		CRD 7						CRD 8			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1995-96	53%	36%	0%	12%	1,959	1995-96	14%	0%	0%	86%	49
1996-97	38%	25%	7%	30%	2,589	1996-97	12%	0%	0%	88%	109
1997-98	22%	32%	25%	21%	3,469	1997-98	22%	0%	0%	77%	137
1998-99	15%	40%	25%	20%	4,853	1998-99	21%	0%	0%	79%	285
1999-00	7%	47%	26%	20%	4,321	1999-00	72%	0%	0%	28%	352
2000-01	7%	37%	48%	9%	7,601	2000-01	55%	15%	0%	30%	514
2001-02	7%	46%	43%	5%	6,910	2001-02	33%	0%	0%	67%	349
2002-03	0%	54%	33%	13%	5,216	2002-03	62%	0%	0%	38%	110
		CRD 9									
	Single	Multi	Unit								
	Car	Car	Train	Truck	Total						
1995-96	97%	0%	0%	3%	346						
1996-97	75%	0%	0%	25%	522						
1997-98	82%	0%	2%	16%	429						
1998-99	48%	20%	0%	32%	414						
1996-99	46% 64%	1%	0%	35%	844						
	66%	0%	0%	34%	687						
2000-01 2001-02	80%	0%	0%	34% 20%	380						
•											
2002-03	73%	0%	0%	27%	88						

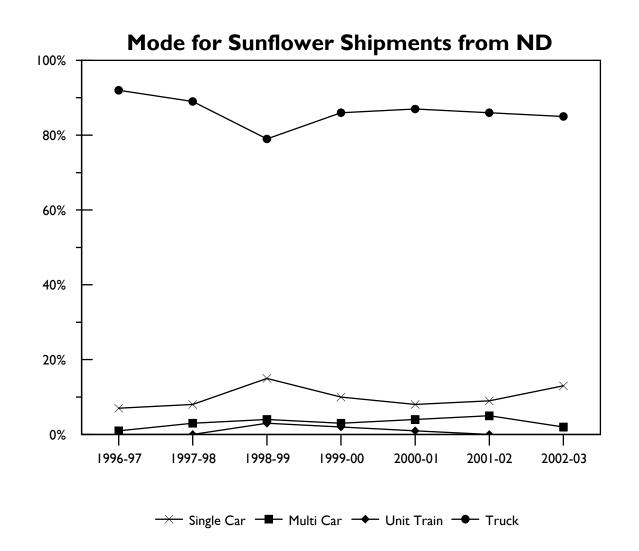
Mode for Barley Shipments from ND (1,000 Bushels)						
	Single Car	Multi Car	Unit Train	Truck	Total	
1996-97	31,449	34,470	12,999	30,668	109,587	
	29%	32%	12%	28%		
1997-98	20,614	26,433	13,978	32,978	94,005	
	22%	28%	15%	35%		
1998-99	25,941	27,121	6,184	31,646	90,892	
	29%	30%	6%	35%		
1999-00	21,095	19,317	2,862	30,868	74,142	
	28%	26%	4%	42%		
2000-01	26,692	18,483	10,238	29,118	84,531	
	32%	22%	12%	34%		
2001-02	21,946	17,630	6,391	22,688	68,655	
	32%	26%	9%	33%		
2002-03	19,227	15,217	7,319	18,864	60,627	
	32%	25%	12%	31%		



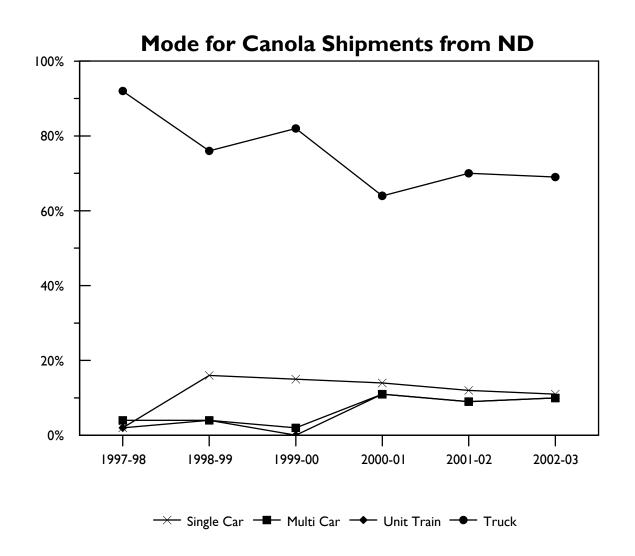
Mode for Oat Shipments from ND (1,000 Bushels)						
	Single Car	Multi Car	Unit Train	Truck	Total	
1996-97	2,522	384	0	1,061	3,967	
	64%	10%	0%	26%		
1997-98	1,834	369	55	869	3,128	
	59%	12%	2%	27%		
1998-99	1,001	655	0	617	2,273	
	44%	29%	0%	27%		
1999-00	638	1,930	2,092	374	5,034	
	13%	38%	42%	7%		
2000-01	226	944	2,482	378	4,031	
	6%	23%	62%	9%		
2001-02	1,887	669	3,108	650	6,314	
	30%	11%	49%	10%		
2002-03	1,131	1,212	428	874	3,645	
	31%	33%	12%	24%		



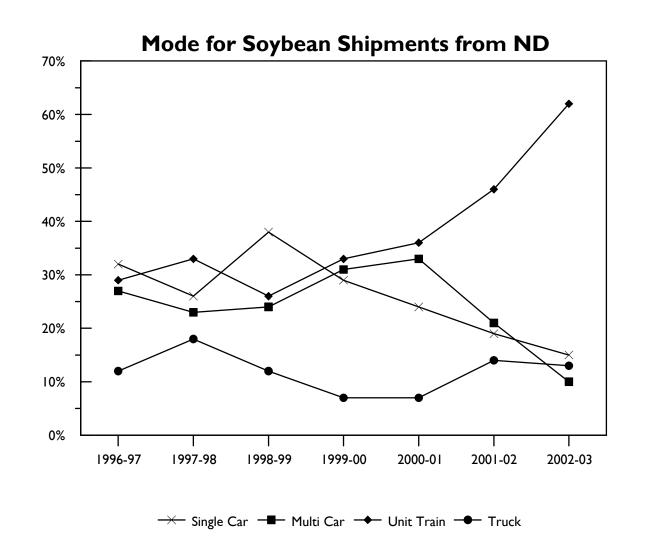
Mode for Sunflower Shipments from ND (1,000 Bushels)					
	Single Car	Multi Car	Unit Train	Truck	Total
1996-97	690	111	7	9,110	9,917
	7%	1%	0%	92%	
1997-98	1,151	375	67	12,345	13,940
	8%	3%	0%	89%	
1998-99	2,139	508	437	11,549	14,634
	15%	4%	3%	79%	
1999-00	1,123	353	196	10,100	11,773
	10%	3%	2%	86%	
2000-01	820	394	156	9,323	10,693
	8%	4%	1%	87%	
2001-02	830	450	0	7,690	8,970
	9%	5%	0%	86%	
2002-03	1,132	213	5	7,519	8,869
-	13%	2%	0%	85%	



Mode for Canola Shipments from ND (1,000 Bushels)						
	Single Car	Multi Car	Unit Train	Truck	Total	
1997-98	144	234	155	5,399	5,934	
	2%	4%	2%	92%		
1998-99	1,877	473	437	9,143	11,941	
	16%	4%	4%	76%		
1999-00	1,078	143	29	5,763	7,013	
	15%	2%	0%	82%		
2000-01	1,461	1,130	1,117	6,525	10,234	
	14%	11%	11%	64%		
2001-02	1,147	855	802	6,459	9,263	
	12%	9%	9%	70%		
2002-03	894	833	812	5,627	8,167	
	11%	10%	10%	69%		



(1,000 Bushels)						
	Single Car	Multi Car	Unit Train	Truck	Total	
1996-97	6,624	5,695	6,090	2,826	21,236	
	32%	27%	29%	12%		
1997-98	6,664	6,020	8,136	4,402	25,223	
	26%	23%	33%	18%		
1998-99	10,992	7,132	7,827	3,576	29,526	
	38%	24%	26%	12%		
1999-00	12,407	13,287	13,975	2,999	42,668	
	29%	31%	33%	7%		
2000-01	12,494	16,170	17,357	3,596	49,617	
	25%	33%	35%	7%		
2001-02	11,918	12,601	28,213	8,495	61,227	
	19%	21%	46%	14%		
2002-03	12,501	7,842	50,388	10,678	81,409	
	15%	10%	62%	13%		



Mode for Corn Shipments from ND (1,000 Bushels)						
	Single Car	Multi Car	Unit Train	Truck	Total	
1996-97	8,209	4,777	7,513	5,138	25,637	
	32%	19%	29%	20%		
1997-98	8,577	6,254	7,844	5,966	28,642	
	30%	22%	27%	21%		
1998-99	11,251	3,493	11,561	9,580	35,886	
	31%	9%	33%	27%		
1999-00	11,014	6,872	11,906	8,734	38,525	
	29%	18%	31%	23%		
2000-01	11,478	6,327	13,229	15,793	46,827	
	25%	14%	28%	34%		
2002-03	7,587	7,259	22,198	21,951	58,996	
	13%	12%	36%	37%		

