AgTEC Coalition Formed

- **GOAL:** Allow trucks hauling raw unprocessed agricultural and forest products to haul up to 97,000 pounds with six axles on U.S. Interstates
Increasing Truck GVW
AgTEC Coalition Efforts

- Over 40 Association and 20 company Members
- Steering Committee Established, Budget Developed, Voluntary Financial Commitment Requested – 50% of budget raised
- Fly-In Held in May 2008, at least One (maybe Two) in 2009
- News Conference – Dec 10th
- Advertising in Congressional Publications - 2009
Benefits of Increasing Truck GVW

- Reduction in total miles driven – 69.5 million fewer miles driven
- Reduction in Fuel Consumption – 13.9 million fewer gallons burned
- Reduction in Air Pollution – 242.3 million fewer pounds of CO2 emissions
- Reduction in truckloads hauled – 1.3 million fewer truckload hauled
Can legally haul 132,000 pounds on all roads in Finland
Our Global Competitors - Brazil
US Pulpwood Receipts 2005

9% 2% 89%

... more rail & barge transport is not the answer
U.S. Apparel & Footwear

- Made in the U.S.A. (1993) = 52.3%
- Made in the U.S.A. (2006) = 9.4%
U.S. Furniture Industry

- Ten years ago, over 90%
- Today, less than 25%
### U.S. Raw Material Cost

<table>
<thead>
<tr>
<th>Product</th>
<th>Raw Material Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pulp &amp; Paper</td>
<td>30% - 50%</td>
</tr>
<tr>
<td>Solid Wood</td>
<td>50% - 80%</td>
</tr>
</tbody>
</table>

Raw material cost is almost always the LARGEST SINGLE COST component in the finished forest product.
Increasing Truck GVW

- Potential savings to US Pulpwood Supply Chain....nationwide = $169.5 Million

(Does not include potential savings on logs hauled to US sawmills)
What Common Characteristic?

- Crown Zellerbach
- Hammermill
- Brunswick P&P
- Great Northern
- Lake Superior Paper
- Federal Paperboard
- Chesapeake Corp
- Wausau Paper
- Champion International

- Blandin Papers
- Consolidated Papers
- Mac Millian Bloedel
- James River
- Fort Howard
- Willamette
- Gaylord Container
- Union Camp
- Gilman Paper

Acquired
Merged
Bankrupt
“If you are not at the Transportation Reauthorization Bill table……
……it’s likely that you will be on the menu!”