**MONTANA GRAIN ELEVATOR TRANSPORTATION SURVEY, 2018**
Response Rate=34%; 32 valid responses from 92 mailed

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**Rail Market Response**
Primary Rail Carrier: BNSF was the primary rail carrier, with facilities indicating they had local service from Montana Rail Link, Union Pacific, Dakota Missouri Valley and Western.

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**Rail Carrier Service, by Carrier**

<table>
<thead>
<tr>
<th>Service</th>
<th>Average, 1=poor to 5=excellent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Timely Delivery of Equipment</td>
<td>3.0</td>
</tr>
<tr>
<td>Car Ordering Alternatives/Process</td>
<td>3.5</td>
</tr>
<tr>
<td>Condition of Equipment</td>
<td>3.0</td>
</tr>
<tr>
<td>Availability of Order Information</td>
<td>1.9</td>
</tr>
<tr>
<td>Access to Marketing Personnel</td>
<td>4.2</td>
</tr>
<tr>
<td>Average</td>
<td>3.5</td>
</tr>
</tbody>
</table>

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**Rail Shipment Order Composition**
- Shuttle/DET: 88%
- Tariff Trains: 1%
- Tariff Singles: 8%
- Other Guaranteed: 2%

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**Truck Rates per Loaded Mile by Distance to Market**
- 25 miles: 5.30
- 100 miles: 4.02
- 200 miles: 3.43

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**Other**

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**BNSF**

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Preliminary Rail Market Information, 2018

Percent of your estimated 2018 rail freight purchased: average response **43%**

*2017 not statistically stable due to limited sample in pilot year.*