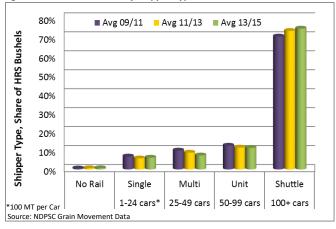
HARD RED SPRING WHEAT

AGRICULTURE SHIPMENT BRIEF

JUNE 2016

North Dakota is a forerunner in the U.S. wheat industry, ranking second among states in total wheat production and first in production of hard red spring wheat. This report summarizes some logistical trends associated with the movement of hard red spring wheat from elevator to domestic and export markets. Figure 1 shows a sustained trend toward larger rail shipments in the wheat market. Shuttle facilities share during the 2013-15 time frame was 74%. Further, rail rates to the Pacific Northwest continue to favor shuttles over smaller shipments, as depicted in Figure 2 below.

Figure 1: Share of Business by Shipper Type



Markets Hard red spring (HRS) wheat is the leading crop planted in North Dakota (N.D. Agricultural Experiment Station), making it a key commodity in North Dakota agriculture. North Dakota accounts for nearly one-half of total HRS wheat production in the United States. This wheat moves to domestic and export markets in both east- and west-bound shipments.

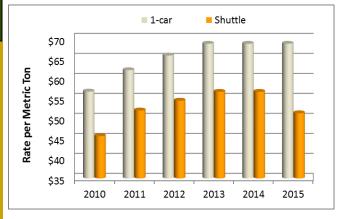
Portland (PNW) remained ahead of other destinations as a market for shipments of HRS wheat originating from North Dakota elevators in 2014-15 (Figure 3). Minneapolis and Midland shipments typically move beyond the gateway to U.S. domestic millers. The Pacific Northwest is a large U.S. grain port and important gateway to Asian markets. Crop reporting district (CRD) origin detail for these markets is provided on page 2, along with a world map depicting top markets and export points.

Figure 3: Destination for HRS Wheat Originating from ND Elevators

Figure 4: Rail Line Market Shares Over Time

ND PSC Grain Movement Summary, July-June Market Year 1,000 Bushels											
	Duluth	Mpls	Other MN & WI	Midland & Gulf	PNW	ND	Other	Total			
Previous											
5 Yr Avg	7%	30%	4%	10%	20%	7%	21%	236,813			
2010-11	7%	20%	5%	13%	21%	7%	27%	328,147			
2011-12	5%	18%	4%	9%	23%	9%	31%	190,161			
2012-13	4%	15%	4%	11%	24%	9%	35%	231,495			
2013-14	4%	12%	4%	11%	28%	8%	33%	250,168			
2014-15	5%	10%	5%	11%	25%	9%	35%	284,631			
2014-15	5%	10%	5%	11%	25%	9%	35%	284,631			

Figure 2: Rail Rates—Wheat, North Dakota to Pacific Northwest



Rail Market Shares Figure 4 shows the trends in market share for Burlington Northern Santa Fe (BNSF)* and Canadian Pacific (CP)** rail lines as well as trucks for HRS

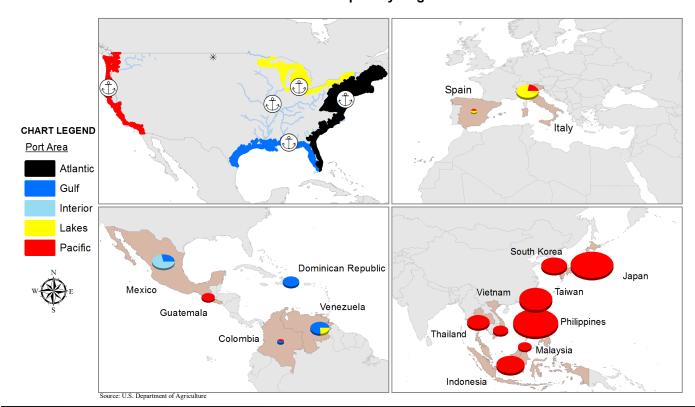
80% Market Share, HRS Wheat 70% 60% 50% 40% 30% 20% 10% 0% 2014-15 2005-06 2007-08 2012-13 2013-14 2010-11

wheat shipped from North Dakota elevators. BNSF remains the largest hauler of North Dakota wheat - 67%. After maintaining several years of market share at or above 30%, CP remains low at 23% in 2014-15. The truck share is 10% for shipments from ND elevators during this market year.

Destinations for Hard Red Spring Wheat Shipments from ND CRD's $(1000\, Bushels)$

							(1000 D	usiicisj								
	CRD 1 - Northwest							CRD 2 - North Central								
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total	
Previous 5 Yr Avg	2%	25%	7%	52%	7%	7%	25,327	Previous 5 Yr Avg	9%	30%	11%	21%	3%	26%	24,407	
2010-11	5%	16%	8%	46%	4%	20%	35,053	2010-11	1%	20%	17%	24%	3%	35%	27,521	
2011-12	7%	12%	5%	58%	4%	15%	16,048	2011-12	3%	13%	5%	33%	5%	40%	12,402	
2012-13	3%	11%	6%	62%	2%	16%	36,381	2012-13	2%	20%	1%	16%	4%	57%	19,431	
2013-14	4%	9%	9%	65%	3%	10%	35,864	2013-14	2%	13%	7%	22%	4%	52%	18,289	
2014-15	9%	11%	13%	51%	6%	10%	43,731	2014-15	3%	9%	7%	48%	6%	28%	22,765	
	CRD 4 - West Central															
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total	
Previous 5 Yr Avg	8%	33%	7%	10%	13%	28%	67,294	Previous 5 Yr Avg	5%	30%	13%	8%	8%	36%	15,684	
2010-11	14%	23%	11%	12%	12%	28%	102,337	2010-11	0%	22%	11%	16%	10%	42%	20,721	
2011-12	8%	25%	7%	12%	14%	32%	72,528	2011-12	0%	16%	19%	12%	7%	46%	12,822	
2012-13	4%	19%	14%	10%	19%	35%	63,935	2012-13	0%	8%	11%	34%	2%	45%	18,635	
2013-14	4%	17%	11%	4%	17%	46%	65,839	2013-14	0%	5%	8%	33%	5%	49%	19,696	
2014-15	4%	13%	8%	8%	16%	51%	85,138	2014-15	0%	8%	9%	31%	2%	49%	22,359	
CRD 5 - Central								CRD 6 - East Central								
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total	
Previous 5 Yr Avg	12%	47%	12%	4%	7%	18%	25,374	Previous 5 Yr Avg	11%	19%	15%	43%	5%	7%	24,786	
2010-11	5%	29%	10%	9%	7%	40%	38,865	2010-11	4%	14%	30%	32%	9%	11%	35,101	
2011-12	8%	13%	5%	17%	8%	49%	17,733	2011-12	4%	23%	14%	32%	9%	18%	17,579	
2012-13	10%	25%	8%	9%	12%	36%	17,535	2012-13	5%	15%	12%	9%	14%	46%	18,984	
2013-14	7%	20%	15%	6%	12%	41%	17,960	2013-14	5%	25%	18%	8%	15%	29%	16,962	
2014-15	13%	12%	9%	13%	10%	43%	23,398	2014-15	10%	16%	24%	9%	16%	25%	19,996	
CRD 7 - Southwest								CRD 8 - South Central								
	Duluth	MN/WI	Midland	PNW	ND	Other	Total		Duluth	MN/WI	Midland	PNW	ND	Other	Total	
Previous 5 Yr Avg	12%	22%	14%	27%	1%	24%	26,439	Previous 5 Yr Avg	1%	85%	9%	1%	3%	2%	9,124	
2010-11	10%	18%	9%	37%	1%	24%	36,102	2010-11	0%	81%	13%	0%	3%	3%	12,682	
2011-12	1%	13%	13%	50%	1%	21%	22,351	2011-12	1%	55%	21%	2%	9%	13%	8,693	
2012-13	4%	16%	15%	36%	0%	29%	37,521	2012-13	2%	41%	12%	10%	6%	29%	9,599	
2013-14	2%	5%	11%	60%	1%	21%	43,677	2013-14	6%	31%	13%	25%	2%	23%	21,377	
2014-15	5%	15%	11%	36%	1%	33%	33,579	2014-15	2%	33%	15%	27%	6%	17%	22,504	
		CRD	9 - Southea	ast												
	Duluth	MN/WI	Midland	PNW	ND	Other	Total									
Previous 5 Yr Avg	4%	55%	9%	8%	3%	21%	18,378	**One metric ton =	36.74 Bush	els						
2010-11	2%	48%	9%	7%	3%	31%	19,765	Patterns and methods of shipping HRS Wheat per the Annual North Dakota								
2011-12	0%	45%	5%	4%	8%	38%	10,004	Elevator Marketing Report and the North Dakota Grain And Oilseed Transpor-								
2012-13	0%	40%	8%	0%	11%	41%	9,025	tation Statistics report. The complete reports, CRD map, and additional market								
2013-14	3%	50%	4%	0%	9%	33%	10,505									
2014-15	2%	48%	4%	7%	3%	36%	11,162	information are available at http://www.ugpti.org/resources/grain/.								
								_								

HRS Wheat Export by Region and Port Area



North Dakota Wheat Commission (N.D.) Buyers and Processors. Retrieved May 26, 2010, from http://www.ndwheat.com/buyers/
North Dakota Hard Red Spring Wheat: Variety Trial Results for 2008 and Selection Guide, N.D. Agricultural Experiment Station. NDSU Extension Service.

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