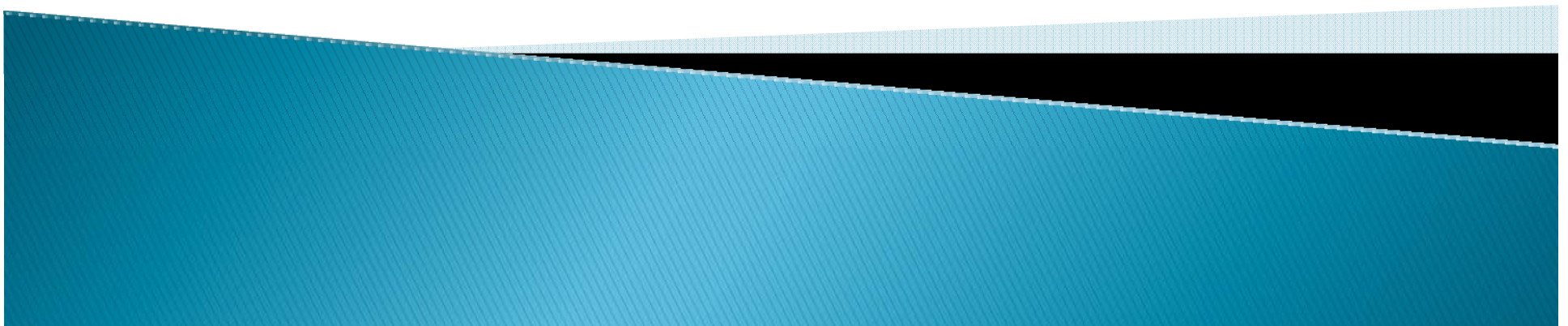


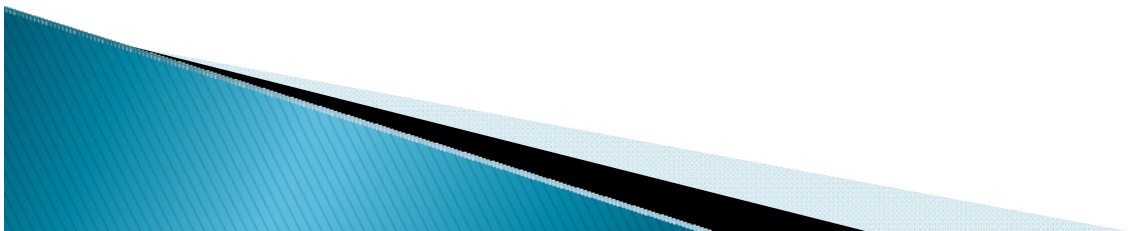
Managing Major Needs

Innovation
Rationalization
Revenue Enhancement



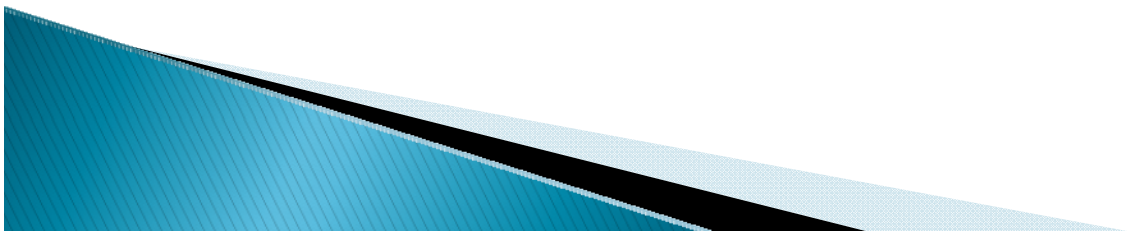
Innovation

- ▶ Working Smarter
- ▶ Limited by:
 - Technology
 - Institutional barriers
 - Collective and individual pride



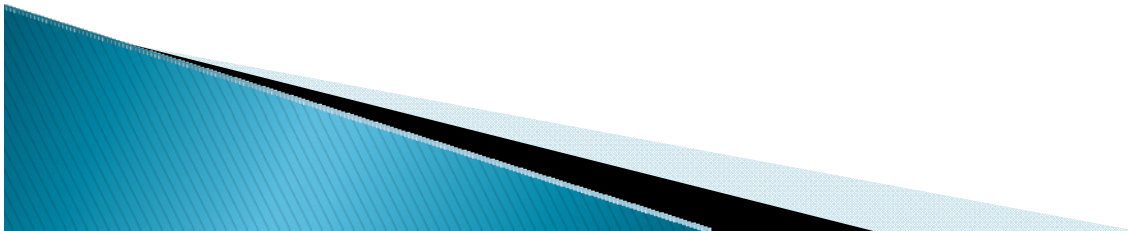
Rationalization

- ▶ Requires political will
- ▶ System must serve fundamental needs
- ▶ Meet minimal demands



Revenue Enhancement

- ▶ Federal
- ▶ State
- ▶ Local
- ▶ Private sector



Innovation Rationalization Revenue Enhancement

Managing Major Needs

